WALTER BRASSERT
BLOOMFIELD, INDIANA
April 27, 1962

Mr. J.H.Carlson
Concrete Silo Company
Monteagle, Tennessee

Dear "Howie":

Lew Miller, who prepares the Cumar silo paint for us here, says that your trouble may well be in the "Paradene Dark" you are using, which I assume comes from Pittsburgh. We are now buying ours from the Velsicol Chemical Corporation [illegible] East Grand Avenue, Chicago 11, Illinois. The product is [illegible] Marshall, Ill., where we pick it up with our truck. It dries fast, hard and glossy. The name is VELSICOL AB 11-4, price [illegible] per pound. We also buy Paradene Light there, name VELSICOL GD-5-16, cost .085 per pound.

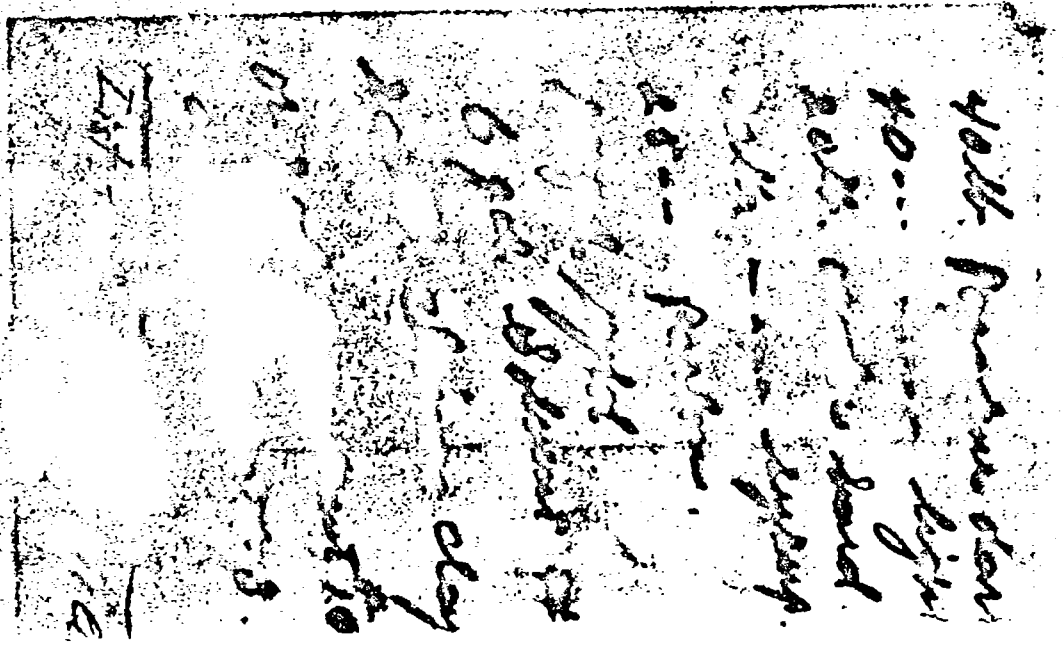
The samples we send our agents are made of fine sand. That is what you find in an old concrete or masonry silo or block wall. The samples you gave me had too much coarse sand in them which the Cumar cannot penetrate, therefore it does not show up well.

I hope you will have a chance to come to Bloomfield shortly so we can talk to you about these matters.

Very truly yours,

Walter Brassert

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