

any. etc.
- Products in which we use
lead pigments

- Purpose of products

- Total sales of those products

(approx)

- percent to table &:

% as to other sales of paints

When were in lead bus - who we sold
to; types of

- vol. of sales.

When sold pt - history
- when stopped defn

arrange
for

person in Baltimore who can speak of
past business. [Photos]

* - documents re sale of Scranton
- photocopy

- Location of Ammenman

~~Not a~~
When in lead

Buy from Not'l lead.

Ch

NY

SE

H white lead soft paste

35-50-100

→ Heavy white lead

1 lb Dutch Boy
5 lb

+ oil.

less than 170.

→ dry -

Jim Southlake

8-946

- House paint primer
lead carbonate
Leaded zinc oxide
50 Imperial
1890

Shaded in Connell's edn

<u>DESTINATION</u>	<u>AMOUNT SHIPPED</u>	<u>ADVANCE ZONES</u>	<u>GROSS AMOUNT</u>	<u>RATE</u>	<u>AMOUNT FREIGHT</u>
Athens, Georgia	200-lbs.	3/8¢ - .375	56.75	2.44	6.04
Elizabeth City, N.C.	110-lbs.	3/8¢ - .375	30.02	Min.	2.69
Archer City, Texas	170-lbs.	3/4¢ - .75	46.48	Min.	6.31
Lake City, Minnesota	100-lbs.	1/8¢ - .125	22.53	Min.	2.37
Wichita Falls, Texas	210-lbs.	3/4¢ - .75	55.03	4.09	10.02
Oklahoma City, Oklahoma	110-lbs.	1/2¢ - .50	30.15	3.83	5.13
Harvey, Louisiana	120-lbs.	3/8¢ - .375	31.65	2.92	4.21
Venice, Louisiana	100-lbs.	3/8¢ - .375	24.23	2.99	3.33
Casper, Wyoming	120-lbs.	1/2¢ - .50	31.80	3.39	4.89
Morgan City, Louisiana	350-lbs.	3/8¢ - .375	86.87	3.00	11.87
Odessa, Texas	100-lbs.	3/4¢ - .75	28.75	3.65	4.51
Padelfield, Illinois	110-lbs.	1/8¢ - .125	29.74	2.14	2.86
Graham, Texas	120-lbs.	3/4¢ - .75	31.26	Min.	6.31
Tampa, Florida	100-lbs.	3/8¢ - .375	28.38	Min.	5.28
Greenville, South Carolina	220-lbs.	3/8¢ - .375	57.78	2.07	5.40
Jacksonville, Florida	200-lbs.	3/8¢ - .375	56.75	2.66	6.57
Augusta, Georgia	220-lbs.	3/8¢ - .375	60.03	2.42	6.48
Fredericksburg, Virginia	500-lbs.	1/8¢ - .125	116.99	1.72	9.42
Phoenix, Arizona	1,260-lbs.	1¢ - 1.00	328.56	5.98	91.16
Harlan, Kentucky	200-lbs.	1/8¢ - .125	52.05	1.57	4.47

- only squirts
in l-in-oil

* Lumberman - not
active