FILE NAME: Asbestos in Hair Dryers (HD)

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October 11th, 1977

District Director of Customs
Attn: Mr. J.T. Welte, II
Port of Los Angeles/Long Beach
300 South Ferry Street
Terminal Island, California 90731

Dear Mr. Welte:

General Electric is importing a new Hair Dryer from our Singapore Affiliate, General Electric (U.S.A.), Housewares Pte. Ltd. (GEHOW). This Hair Dryer is assigned Model Number PRO-10.

As indicated in the attached descriptive literature, Exhibit I, it has 1200 Watts of drying power, a concentrator attachment for convenient spot drying, has three Heat/Speed combinations and is calledd a Power-Turbo Pistol Dryer.

A copy of General Electric Purchase Order 12G-H-22749 is attached as Exhibit II. Terms of sale are FOB Singapore, C&F Los Angeles. The C&F terms assume ocean freight of $.25 per unit.

In a letter dated August 23, 1977 (copy attached) we indicated the selling price to be $5.92 with a local content of 54.7%, our Singapore Affiliate now indicates the price established in August was a preliminary calculation and has submitted a corrected selling price of $6.08 with a local content of 47%, still qualifying for duty free entry under the Generalized System of Preferences, TSUS A*684.50.

Unfortunately, prior to developing the corrected selling price, our Singapore Affiliate has made many shipments with the associated paper work indicating the selling price to be $5.92.

We will prepare and submit to you a reconcilling schedule detailing the adjustments to the correct billing price and amount.

All molds, tools, dies, etc. are owned by GEHOW. As in the case of our other products purchased from GEHOW, General Electric is reimbursed by GEHOW for technical assistance through the mechanism of a Technical Assistance Fee. The fee is based on 4% of the GEHOW N.S.B. Value, the cost of which is included in the price paid by General Electric. A copy of this agreement is attached as Exhibit III.

In the event you require further clarification/or information, please advise.

Yours truly,

C.R. SZYMANSKI

CRS:vo
Attachments

cc: J. Coppock
D.G. Harlow
J.D. Mackil
M.A. Rasmussen (Attachment)
R.L. Kandell (Attachment)