

SALES SUMMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER A. GENERAL DISTRICT B. AGRICULTURAL CHEMICAL DISTRICT	#2 PRODUCT SALES BY CUSTOMER A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A. GENERAL DISTRICT B. AGRICULTURAL CHEMICAL DISTRICTS	#4 CUSTOMER SALES BY PRODUCTS A. ALL ORGANIC ACCOUNTS B. AGRICULTURAL CHEMICAL ACCOUNTS ONLY C. RUBBER ACCOUNTS ONLY	MONTH		YEAR		PAGE NO.	
					DEC.		1966			
					SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
					POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
16 1050 300 TRANSFORMER PYRANO/ A13638										
27 30 A 282895	GEN ELEC COLUMBUS OHIO								9,000	1,799
44 36 A 282898	G E CO S F CAL						2,645	623	1,065	290
27 30 A 282899	G E CO CHARLESTOWN W VA						5,050	756		
15 39 A 282902	G E CO ALLENTOWN PA						9,375	630	2,025	441
41 36 G 282903	G E CO PORTLAND ORE		2,520	588			5,040	969	13,950	2,717
27 30 A 282904	G E CO EVENDALE								1,080	206
10 37 A 282906	G E CO N BERGEN N J		675	127			8,100	1,519	8,100	1,619
44 36 A 282908	G E CO LOS ANGELES CAL	50					18,785	4,446	49,695	10,103
15 39 G 282912	GEN ELEC LAUREL MARYLAND						360	69		
11 33 A 282913	GENL ELEC BIRMINGHAM		1,350	254			9,540	1,782	18,045	3,367
27 30 A 282919	G E CO CINN	10					10,530	1,952	12,240	2,438
15 39 A 282929	G E CO RICH VIRGINIA						16,255	2,861	8,145	1,601
11 33 A 282961	G E CO CHARLOTTE N C	10					25,920	4,943	16,065	3,135
27 30 A 283000	GEN ELEC FT WAYNE IND						1,350	251	4,410	821
23 32 J 283020	G E CO KANSAS CITY MO		4,725	891			10,620	2,005	20,115	3,736
15 39 A 283039	G E CO PHILA PA						360	69		
07 37 A 283050	G E CO PITTSFIE D MASS						856,265	130,518	13,995	2,691
41 36 283050	G E CO PITTSFIE D MASS						85,440	12,725		
07 37 A 283104	G E CO MEDFORD MASS						19,800	2,024	27,000	5,014
23 32 J 283109	G E CO ST LOUIS						8,775	1,629	5,115	952
03 34 A 283121	G E CO SERVICE SHOP								3,735	696
10 37 A 283124	G E CO ALBANY NY						6,750	1,272	11,475	2,229
41 36 A 283127	G E CO DENVER								1,210	243
44 36 G 283127	G E CO DENVER						1,110	306		
29 34 G 283130	GENERAL ELECTRIC						7,400	1,395		
41 36 G 283141	G E SUP DIV LOS ANG						675	125	130	37
44 36 A 283141	G E SUP DIV LOS ANG						4,965	1,326	5,265	1,259
08 32 A 283152	GEN ELEC SUPP CO HOUSTON								675	147
15 39 G 283158	GEN ELEC BALTI MARYLAND						7,560	1,449		
29 34 A 283159	G E SUPPLY CO DET NICH	10					31,050	5,766	41,850	7,771
23 32 J 283162	G E SUPPLY CO K CITY MO		360	89			1,035	194		
15 39 A 283170	GENL ELEC LAUREL MD		620	145			7,000	1,366	845	265
08 32 A 283171	GEN ELEC BATON ROUGE						260	74		
16 31 G 283180	G E SUPPLY JOHNSTOWN PA						1,080	206		
15 39 G 283188	G E CO WASH D C						1,440	275		
15 39 A 283204	GEN ELEC SUPPLY PHIL PA								785	180
41 36 A 283205	G E SUPPLY SPOKN						2,745	513	1,035	213
23 32 J 283209	G E CO DENVER	10					2,025	376		
28 31 A 283212	G E CO BUFFALO N Y						3,240	622	3,240	696