THE CAPACITOR PEOPLE
...FOR 40 YEARS

June 9, 1977

Mr. J. F. Crowley
Credit Manager
Monsanto Industrial Chemicals Co.
800 N. Lindbergh Boulevard
St. Louis, Missouri 63166

Dear Mr. Crowley:

With regard to your May 20, 1977 letter, I feel that we have no choice but to accept your terms. Your unwillingness to include a verification of quality by the Electrical Utilities Company is disappointing and seems arbitrary.

I have thought many times about the position that the Electrical Utilities Company would be in if we took the same position with respect to the quality of our capacitors.

It will not be necessary for you to write the letter suggested in your May 20th communication because the proposed content does not really speak to the issue. It saddens me that the Monsanto Company, through your action, takes advantage of the fact that you are the sole producer.

I have directed Mr. Batty to arrange for the preparation of the letters of credit with the remainder of terms that are acceptable to you.

Very truly yours,

ELECTRICAL UTILITIES COMPANY

Richard L. Hauser
President

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RLH:mc

cc: Mr. James A. Alley

ELECTRICAL UTILITIES COMPANY • LA SALLE, ILLINOIS 61301 • TELEPHONE 815-223-1732

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