

FRAZER PAINT COMPANY
2475 Hubbard Avenue
Detroit, Michigan

SCHEDULE I

TRADE NAME: Fratone
CATEGORY: Interior Flat Wall Finish
COLOR: White
QUALITY: Second

	Lbs.	Yield in Gallons	Unit Cost	Total Cost
Pigment: 68%				
Cryptone	550	Weight	.0585	32.18
Lithopone	650	per	.045	29.25
Calcium Carbonate	100	gallon	.01	1.00
Aluminum Stearate	4	finished	.245	.10 62.53
		product. Storage & handling cost		
		Laboratory through loss - 1%		.62
		record		
		15.6 lbs.		
Vehicle: 32%				
Stainless Raw Linseed Oil	80		.135	12.15
Heavy Bodied Linseed Oil	102		.123	14.59
Vernish	90		.164	16.24
Mineral Spirits	290		.015	4.35
Anti-Skin Solution	1		.05	.05
Drier	30		.07	2.10 49.48
		Storage & handling cost through loss - 3%		1.48
Calculated Yield	1916	122.8		114.11
Manufacturing Loss - 2 1/2%		3.1		
Actual Yield		119.7		

Cost Analysis:

Material cost per gallon	.95
Direct labor cost per gallon	.13
Factory overhead per gallon	.05
Bulk cost per gallon	1.13
Complete package cost per gallon, including filling charge	1.19
Factory cost in package per gallon	1.32

PRICES

(a) To a company owned or controlled outlet	None
(b) To an independent wholesaler	None
(c) By company owned or controlled outlet to retail customer	2.60
(d) To an independent retailer (Dealer)	1.62
(e) To other (Industrial)	2.21
(Contractor)	1.90

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