November 14, 1975

Mr. Carol Jordan
MONSANTO COMPANY
Industrial Chemicals
800 North Lindbergh Blvd.
St. Louis, MO 63166

Dear Mr. Jordan:

Upon the request of our Boston Region, we are considering your Company as an approved source to GESCO. Accordingly, I would appreciate your cooperation regarding the following:

1) Fill out the attached Approved Supplier Information data form and return...

2) Execute the attached Indemnification Agreement and return...(keep one copy)

   - o insert Company name on 3rd line
   - o date and sign at bottom

3) Send us a certificate of your insurance...

   - o product liability insurance
   - o broad form
   - o vendors' endorsement

4) Send us a copy of your Company's most recent financial statement or annual report...

We would appreciate hearing from you shortly and thank you in advance for your cooperation.

Sincerely,

H. S. BOYER
MANAGER - MATERIALS

HSB:bg

Enclosures

cc: H.C. Schmidt - Boston

DSW 283379.20