SALESMAN'S CALL REPORT — ORGANIC CHEMICALS DIVISION

CUSTOMER NAME	Davey Compressor Company	DATE OF CALL 11-15-61.
STREET ADDRESS	600 Franklin Avenue	REQUIRED CALLS PER YEAR
CITY, ZONE & STATE	Kent, Ohio	ACTUAL CALLS THIS YEAR

OFFICE ROUTING – CHECK BOX

☐ NEW ACCOUNT COUNTY _____ INDUSTRY _____

- [X] MARKETING RSC.
- [ ] FINE CHEMICALS
- [ ] INTERMEDIATES
- [ ] PLASTICIZERS
- [ ] PETROLEUM CHEM.
- [XX] INDUSTRIAL FLUIDS
- [ ] AV. & SPC. FLUIDS
- [ ] RESIN MATERIALS
- [ ] PAPER CHEMICALS
- [ ] RUBBER CHEMICALS
- [ ] ADVERTISING DEPT.
- [ ] FILE
- [XX] EXTRA Dale Smith, St. Louis
- [ ] MD, DFR, GRE

ACCOUNT PROFILE CHANGES

ADD	S/M	NAME, TITLE, ADDRESS, PHONE, ETC.	CHANGE REQUIRED CALLS TO ☐
		Mr. Paul Davey, Jr. President	

MAILING LIST

S	M	MP	MO	CODE NUMBER
X				64

PRODUCT NAME	SUPPLIERS	QUANTITY
ACCOUNT PROFILE		
Total Potential		

DICTATE ORDER OR ACTION FIRST – THEN PERSONNEL CONTACTED AND SUBJECTS

ATTN DALE SMITH:

Reference Pydraul AC . Mr. Davey has an application for lubrication of a sliding Vane compressor which will operate pneumatic tools and will operate at a fluid temperature of 200° F. He is considering the use of Pydraul AC becuase it can operate at this temperature, but he is worried about the possible toxicity problems which might be encountered by workmen operating pneumatic tools in confined areas. Could or Dr. Kelley comment on the possible toxicity of vapors which might be escaping from the equipment at 200°F?

Mr. Davey has tried turben type fortified petroleum lubricants but they have unacceptable oxidation rates above 200°.

Could you please write Mr. Davey about the toxicity of Pydraul AC? Thanks. Hale

DISTRICT OFFICE	SALESMAN	DATE REC'D	DATE TYPED
Cleveland	E.H.Fording	11-20-61	11-20-61.

S 950-3 REV. 4/61 GENERAL SALES COPY

MONS 080365