

SALES SUMMARY

DIRECT 2	#1 SALESMEN'S SALES BY CUSTOMER		#2 PRODUCT SALES BY CUSTOMER		#3 DISTRICT PRODUCT SALES BY CUSTOMER		#4 CUSTOMER SALES BY PRODUCTS		MONTH	YEAR	PAGE NO.
	A. GENERAL DISTRICT	C. RUBBER ACCOUNTS	A. TOTAL ORGANIC SALES	B. RUBBER ACCOUNTS ONLY	A. GENERAL DISTRICT	C. RUBBER ACCOUNTS	A. ALL ORGANIC ACCOUNTS	B. AGRICULTURAL CHEMICALS ONLY	DEC	1963	457
10 6758 000 PYDRAUL AC											
SALES THIS MONTH				SALES THIS YEAR TO DATE				TOTAL SALES LAST YEAR			
POUNDS		DOLLARS		POUNDS		DOLLARS		POUNDS		DOLLARS	
44 48 J 447586	MARATHON OIL FINDLAY OHIO							610		197	
44 48 J 451878	GUY T MARTIN & CO INC							110		48	
03 07 J 477515	MICHIGAN WISCONSIN P			110		48		110		48	
03 43 J 477515	MICHIGAN WISCONSIN P			275		112		330		137	
23 08 J 477515	MICHIGAN WISCONSIN P			330		145		275		117	
29 05 J 477515	MICHIGAN WISCONSIN P			330		140		110		50	
23 08 J 486170	MISS RIVER FUEL CORP	4,765	1,517	5,700		1,866		2,700		938	
44 48 J 488335	MOBIL OIL CO SANTA FE SPR							610		197	
44 48 J 488336	MOBIL OIL CO BAKERSFIELD			220		92					
44 48 A 488338	MOBIL OIL CO TAFT CAL					1		1,830		591	
10 45 A 488341	MOBIL OIL CO L A	5,045	1,434	5,045		1,434					
44 48 A 488341	MOBIL OIL DIV SOCONY MOBIL	605	207	1,825		561		1,220		354	
08 49 A 488347	MOBIL OIL DIV DALLAS TX	610	173	4,270		1,209		9,205		2,616	
23 46 A 488347	MOBIL OIL DIV DALLAS TX			9,370		2,659		3,600		1,039	
03 43 A 488349	MOBIL OIL DIV ST PAUL MINN			30,500		8,390		55		23	
10 04 G 488350	MOBIL OIL DIV PHILA PENN			3,215		915					
28 47 A 488357	MOBIL OIL DIV DETROIT MICH							55		23	
29 43 A 488357	MOBIL OIL DIV DETROIT			6,100		1,711		2,605		729	
10 45 A 488360	MOBIL OIL DIV K C MO							3,294		1,034	
11 06 A 488360	MOBIL OIL CO DIO PORTLA-D			440		141					
23 46 A 488360	MOBIL OIL DIV K C MO	610	173	9,150		2,590		31,995		9,060	
15 45 A 488362	MOBIL OIL DIV PAULSBORO NJ			55		18		720		214	
10 04 A 488363	MOBIL OIL DIV ALBANY N Y			1,220		345		5,320		1,552	
03 43 A 488364	MOBIL OIL DIV CHIC ILL	110	35	85,620		23,547					
08 04 G 488364	MOBIL OIL DIV CHIC ILL	610	176	610		176					
10 45 A 488370	MOBIL OIL DIV N Y N Y			55		18					
41 01 A 488374	MOBIL OIL CO SEATTLE							330		118	
08 49 J 488375	MOBIL OIL VICTORIA TX			165		53		110		44	
44 48 A 488376	MOBIL OIL CO TORRANCE CAL							55		25	
08 49 J 488377	MOBIL OIL CO CORPUS CHRIST										
08 49 G 488382	MOBIL OIL CO			110		42					
08 03 G 501801	MOUND COMPANY			1,220		384					
44 05 J 504040	FRANCIS MULCAHY							55		24	
28 02 J 509320	NATCO CORPORATION							610		192	
27 06 J 511481	NATIONAL ELEC COIL			220		78		110		39	
10 45 J 512031	NATIONAL GYPSUM GARWOOD			110		51		110		45	
03 06 J 515700	NATURAL GAS PIPELINE *	220	78	660		239		220		78	
03 43 J 515700	NATL GAS PIPE LINE CHICAGO			1,495		482		275		98	
08 03 J 515700	NATURAL GAS PIPELINE *			2,440		768		1,050		349	
08 04 J 515700	NATL GAS PIPE LINE CHICAGO			1,385		443		3,825		1,209	
23 02 J 515700	NATURAL GAS PIPELINE *							610		192	