

GEO PAC PTLD F

GP REG CLTON

TO: ROGER MEYER/PTLD FROM: W. D. BROOKS, 1/29/73

RE: ASBESTOS FREE ALL PURPOSE

ACCEPTANCE GOOD AND DEYWALL SUPPLY ORDERING 600 BAGS OF THIS NEW
ALL PURPOSE. QUESTION NOW IS PRICE. DURING FIELD TRIALS, ONE OF THE
ADVANTAGES MENTIONED WAS LOWER COST. PLS TWX US, ACME AND OKC NEW
LOWERED BRANCH COST SO WE CAN INFORM CUSTOMER HIS NEW PRICE.

ALSO WHAT IS NOMENCLATURE THIS NEW MATERIAL? HOW WILL IT BE CALLED
AND IDENTIFIED FROM OLD ALL PURPOSE?

PLS TWX.

END



PLAINTIFF'S EXHIBIT

GP-2056

SGP 0006592

1-29-73

Raymond L. Lippin
Oke

call Gene Webb back

When Asbestos free AP tested, the lab man from Portland told customer
this would be cheaper than today's product -

DW hereby order 600 bags - while there cheaper price?

136P

CARROLLTON - W. D. BROOKS FM DENISE FRICKSON FOR R MEYER 1/30

RE: ASBESTOS FFF ALL PURPOSE

NO CHANGE IN PRICE ON ALL PURPOSE. SAME PRICE TO BRANCH.

ANY PROFIT FROM LOWER COSTS GOES TO PLANT.

CORRECTION FIRST LINE SHUD READ ASBESTOS FREE ALL PURPOSE

GA OR END LSN

ENDUSVC0



CEO-PAC-OC

OKC

GP REG CLTON

TO: GENE ODELL - OKC FROM: W D FROOKS - CLTON 2-1-73

RE: ASBESTOS FREE ALL PURPOSE

PORTLAND ADVISES NO LOWER COST ON THIS NEW PRODUCT. YOUR COST
REMAINS AT THE REMARKABLE LOW PRICE FOR THIS FINE MATERIAL.

END



SGP 0006597