PLAINTIFF'S EXHIBIT
MET-201

MEMORANDUM

January 12, 1939

MISS HAUPT:

As you say, this is a clear and useful report from Miss Waterbury.

As to the 1939 objectives and her general plans for the promotion of the use of the nursing service by Groups, I wonder, in view of our desire to curtail costs, if it would not be a good idea for this year to concentrate upon the communities in which we have our own salaried services and where increased use will not mean an increased outlay. Under the circumstances we might let matters take their natural course for this year in V.N.A. areas, such as New York, Boston, Brooklyn, etc.

I assume Dr. Lanza will have seen a copy of this report.

Third Vice-President