Monsanto CALL REPORT – ORGANIC DIVISION

DICTATE IN SEQUENCE:
1. HEADING INFORMATION
2. NAMES OF ADDRESSEES
3. NAMES OF CARBONEES
4. IMMEDIATE ACTION NEEDED
5. REPORT ON CALL

REPORT CAPTIONS:
1. OBJECTIVE
2. PERSONS CONTACTED
3. RESULTS
4. ACTION REQUIRED

CUSTOMER NAME					DATE OF CALL
Cornell Dubilier					10/1/70
CITY AND STATE			DATE RECEIVED		DATE TYPED
New Bedford, Mass.			10/6/70		10/6/70
CUSTOMER MAILING LIST CHANGES – SERVICE CENTER USE ONLY					
NAME AND TITLE	PUT ON	TAKE OFF	MP	MAG.	CATEGORY CODES
REGION	SERVICE CENTER		SALESMAN		
Eastern	Everett		Randall Graham		

TO P.G. Benignus - St. Louis CC W.B. Papageorge - St. Louis
D.A. Olson - "

PERSONNEL CONTACTED:

POLLUTION COMMITTEE: William Hitchcock - Materials Mgr.
F. Rodericks - Senior Buyer
Don Sylvia - CEP Division Mgr.
W.L. Holmgren - Mgr. Manufacturing Services
Curtis Lopes - Supervisor Manufacturing Services
George Alexander - Mgr. Industrial Relations
William Robinson - Chief Eng.
Raymond L Hurd - Division Mgr. AC
Ed Lobo - Chemist AC Division

Met with this group all morning discussing PCB pollution situation etc.

MARKETING MEETING IN P.M.:
F. William Steele Jr. - Marketing Mgr. Power Capacitor Division
H. Krosschell Jr. - Product Marketing Mgr. AC Oil Division
Don Sylvia - CEP Division Mgr. (Eng.)
Robert Stone - Director Marketing
William Robinson - Chief Eng.

PCB COMMITTEE MEETING: Cornell Dubilier needs guide lines for disposal of solid contaminated material such as Fullers earth etc. with special reference re land fill method. Also inquired as to whether or not we had heard from the state of Mass. re land fills. Presently have 375 drums of scrap Aroclor which would cost $20,625.00 to return to Monsanto's W.G.K. Plant for incineration (based on cost of drums, transportation and incineration). Obviously Cornell Dubilier is not prepared to spend this kind of money to dispose of scrap material.

ATTN. BILL PAPAGEORGE: Could these drums be buried in abandoned sand quarry which is several hundred feet deep? Believe that they explained this situation to you during your visit. May I have your imput re above situation?

Have been invited by Bill Robinson to speak to the E I A Capacitor Committee at their Hartford meeting on PCB situation and whether or not this group wants to take a posistion. Will advise group re our actions through NEMA and ANSI.

FUTURE ACTION: R. Graham help Robinson write Aroclor 1242 specification

S-331 (REV. 12/68) 1 – CENTRAL OFFICE COPY MCNS 077523

10/12/70

Monsanto

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TO CC

for incoming material. Next visit to CD discuss film vs. paper in power factor correction capacitors.

MISC. INFORMATION: Was able to talk to John Fortunas after above meetings were held. Both John and Don Sylvia stated that Cornell would have no hesitation in buying polypropylene film from General Electric if the product and price was right. They have samples of G. E. polypropylene film but have not evaluated pending technical data on film from G. E., which they have not supplied to date.

Learned that Weyerhaeuser is now handling Japanese film and have obtained a copy of their technical lab report and evaluation of this material. Zerox copies will be sent to Baber, Benignus and Munoh under seperate cover. This is a confidential Weyerhaeuser report and should be used for internal purposes only.

Understand that General Electric evaluated film/paper capacitors in air-conditioning units at Louisville. All 4,000 capacitors failed in the initial test. Cornell Dubilier had manufactured some high voltage motor run capacitors using film/foil with little success.

Cornell Dubilier power factor capacitors engineers forecast that paper will be removed from these units in future. Cornell has not been successful to date in this development but feels eventually problems will be solved which will allow.