

SALES REPORT

PERIOD December 1, 1955
THROUGH December 31, 1955

SALES REPORT
(cents omitted)

21 WORKING DAYS THIS MONTH
21 WORKING DAYS LAST MONTH

TENTATIVE
Final report published when books closed.

	December 1955	November 1955	December 1954	Year to date 12/31/55	Year to date 12/31/54
23 Alum. Mill Products	134,920	155,578	123,038	2,251,471	1,796,575
05 Aluminum Roofing & Fix.	100,735	113,785	87,462	1,599,762	2,283,490
08 Misc. Aluminum Prod.	22,750	25,172	17,337	319,566	319,526
19 Aluminum Window	8,430	11,630	5,207	121,350	53,728
29 Aluminum Ducts	1,442	2,100		8,463	
01 Steel Rig. & Fix.	107,365	167,915	115,763	1,666,481	1,887,654
02 Misc. Steel Prod.	5,024	11,245	7,286	116,560	143,643
04 Asphalt Products	70,383	66,459	37,509	512,934	662,461
06 Brass & Copper	9,718	18,081	14,430	236,344	260,209
07 Fiberglass Panels	10,394	10,709	19,580	126,931	274,241
08 Vents & Trim	5,911	8,452	4,702	119,676	83,612
09 Cabinets & Stairways	5,487	7,917	9,245	100,130	142,600
10 Rigid Insulation	65,925	69,210	65,417	713,111	886,446
11 Wall Paneling	8,985	11,878	14,045	133,021	227,948
12 Asbestos Products	12,676	20,097	21,787	206,644	334,487
13 Carbon Steel	140,516	115,728	38,574	737,942	668,310
14 Aluminum Screens	5,332	5,686	15,050	123,114	195,039
15 Plywood	45,673	47,076	32,105	502,141	548,086
16 Flexible Insulation	75,881	113,793	67,322	1,049,759	717,823
17 Do-It-Yourself	2,452	3,777	4,391	34,721	76,187
18 Cedar Shingle	21,064	24,372	13,669	324,826	298,947
20 Wood Doors	5,455	20,780	15,597	155,335	207,249
25 Stainless Steel	1,072			1,120	
27 Rain Carry Equip.	12,627	17,989	14,963	226,692	218,186
32A Awning Supplies	25,834	23,835	5,581	218,883	14,725
32 Colormold Coils	19,094	28,856		246,292	
Fence Post			23,056	23,883	78,005
TOTAL	925,345	1,104,730	773,116	11,872,172	12,429,176
21 Heavy Drums	99,064	112,589	82,480	1,359,507	1,040,741
22 Light Drums	138,572	121,738	130,894	1,538,143	1,438,490
23 Std. Cups & Apr.	135	1,854	4,165	26,083	21,800
24 Contract Jobs			(7,265)	520,089	(39,157)
25 Miscel.	418	492	42	2,222	2,125
TOTAL	238,189	237,773	208,316	3,446,044	2,463,999
30 Steel Frames	24,842	41,059	3,085	374,113	4,026
31 Garage Doors	73,118	10,646	2,883	344,739	18,252
TOTAL	97,957	51,705	5,968	718,852	22,278
GRAND TOTAL	1,261,491	1,394,208	987,400	16,037,068	14,915,453

64 WORKING DAYS THIS MONTH
21 WORKING DAYS LAST MONTH

SALES REPORT
(cents omitted)

MONTH: December 31, 1955

	SAVANNAH	RALEIGH	GREENSBORO	NASHVILLE	LOUISVILLE	RICHMOND	ATLANTA	MEMPHIS	MIAMI	DIRECT SHIP TO CONTAINER	Memphis 17
29 Alloy Steel Products	2,084	16,058	2,857	8,288	11,553	3,026	32,154	12,955	49,565		
30 Aluminum Roofing & Fin.	8,800	13,972	18,155	15,753	7,378	12,249	17,457	2,901	54,021		
31 Alloy Aluminum Roof.	4,905	1,035	3,023	3,081	1,056	3,489	2,266	343	3,352		
32 Alloy Aluminum Window	10			485	1,934	2	(22)		21		
33 Aluminum Ducts	272	296			11		282	571	10		
34 Steel Ribs & Fin.	2,473	11,024	22,498	9,162	2,650	13,674	16,053	1,578	6,353		
35 Alloy Steel Roof.	461	351	1,443	212	125	1,246	987	118	60		
36 Alloy Steel Products	9,912	16,114	10,813	10,541	3,956	13,739	6,762	1,125	3,445		
37 Alloy Steel Products	1,226	134	2,509	103	971	3,126	151	1,498			
38 Alloy Steel Products	1,135	1,056	1,719	1,102	1,015	3,227	3,241	788			
39 Alloy Steel Products	652	245	513	930	373	1,121	1,340	60	57		
40 Alloy Steel Products	221	587	423	328	1,557	1,890	257	220			
41 Alloy Steel Products	7,827	18,430	8,639	5,162	9,879	4,202	6,736	4,693	57		
42 Alloy Steel Products	1,445	1,406	1,074	1,132	157	613	2,158				
43 Alloy Steel Products	1,491	4,501		971	3,888	1,845					
44 Alloy Steel Products	5,519	8,719	1,926	2,335	4,702	1,971	3,994	104,967	6,265		
45 Alloy Steel Products	35	121	991	130	1,062	(507)	2,900				
46 Alloy Steel Products	3,145	1,293	9,931	2,573	8,657	11,557	7,878	1,739			
47 Alloy Steel Products	7,004	7,935	11,470	11,288	1,993	6,747	14,117	44,675	10,622		
48 Alloy Steel Products	119	500	179	288	379	469	233	56	529		
49 Alloy Steel Products	1,677	2,115	3,213	701	6,544	1,416	2,201	2,597			
50 Alloy Steel Products	80			895	4,480						
51 Alloy Steel Products	13		183				926				
52 Alloy Steel Products	1,326	2,324	3,357	2,433	275	1,493	1,113	306			
53 Alloy Steel Products	1,037	2,741	291	896	694	1,910	18,005	260			
54 Alloy Steel Products	1,213	1,073	7,178		96	1,993	7,521		20		
TOTAL	86,682	102,750	116,905	79,035	81,196	88,228	149,560	142,634	84,355		
21 Heavy Drums	328									98,736	
22 Light Drums	1									138,571	
23 Sll. Caps & Apr.	135										
24 Contract Jobs											
25 Mixed										418	
TOTAL	11,444									2,37,725	
12 Steel Frames	5,716	893	1,404	204	637	927	2,687	399	3,778		8,167
34 Garage Doors	603	612	4,444	1,894	234	65	991	358			67,914
TOTAL	6,349	1,505	1,848	2,098	871	992	3,678	757	3,778		76,081
GRAND TOTAL	93,495	104,255	113,753	81,133	82,067	89,220	153,238	142,391	88,133	237,725	76,081

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* Includes \$95,442, Steel Seats shipped from Memphis 17

Published January 17, 1956

SALES REPORT

DECEMBER, 1956

(CENTS OMITTED)

	Dec. 1956	Nov. 1956	Dec. 1955	Dec. Year to Date 1956	Dec. Year to Date 1955	Gross Prof Perce
28 Alum. Mill Products	114,171	138,812	111,952	2572,168	2351,102	20.2
05 Aluminum Roofing & Fint.	81,771	92,404	111,433	1672,593	1500,160	18.2
03 Misc. Aluminum Prod.	18,992	28,021	19,226	1,051,094	318,782	20.2
19 Aluminum Window	16,554	2,245	13,211	212,102	120,241	23.2
29 Metal Access.	253	146	869	23,517	7,990	26.2
01 Steel Rig. & Fint.	12,059	19,889	107,566	2,019,090	1,621,552	19.2
02 Misc. Steel Prod.	957	1,317	5155	132,894	140,174	22.2
04 Asphalt Products	2612	5,648	71,146	853,425	513,997	12.2
06 Brass & Copper	1913	29,001	9717	221,201	256,443	18.2
07 Fiberglass Panels	7679	11,152	18,294	142,351	126,531	22.2
03 Vents & Trim	5,244	2,600	5919	125,009	119,894	21.2
09 Cabinets & Stairways	3,255	4,068	5,425	72,121	110,220	17.2
10 Rigid Insulation	29,812	56,767	65,926	768,599	912,112	15.2
11 Wall Paneling	7,182	17,082	8,986	116,982	153,022	17.2
12 Asbestos Products	6,459	10,995	12,677	166,649	201,145	13.2
13 Carbon Steel	64,287	55,858	140,515	859,434	727,442	21.2
14 Aluminum Screens	2,599	4,213	5,322	1,022,48	123,114	22.2
15 Plywood	66,885	92,435	44,749	1,086,180	501,217	10.2
16 Flexible Insulation	93,545	91,616	75,980	1,218,181	1,049,758	13.2
17 Do It Yourself	1,890	2,152	2,653	32,059	34,122	25.2
18 Cedar Shingle	18,200	21,863	20,926	323,688	324,188	20.2
20 Wood Doors	13,579	17,205	6,702	185,091	156,182	14.2
26 Stainless Steel	11,838	3,416	1,072	38,530	1,120	12.2
27 Rain Carry Equip.	12,124	19,241	12,529	230,409	226,194	24.2
25 Awning Supplies	56,282	66,014	15,369	1,138,576	240,594	30.2
32 Colorweld Coils	23,179	47,869	29,555	1,816,374	224,576	15.2
39 Mfg. Income	76			252,299		27.2
TOTAL	893,382	1,154,343	923,384	15,522,476	11,870,111	18.7
21 Heavy Drums	116,879	147,111	99,063	1,593,543	1,354,506	29.2
22 Light Drums	72,426	120,289	138,573	1,422,830	1,539,144	22.2
23 Stil. Cups & Apr.	114	65	135	6927	24,483	23.0
24 Contract Jobs					520,089	
Miscellaneous			418		32,122	
TOTAL	189,429	268,465	238,189	3,023,299	3,416,144	25.2
30 Farm Gates	4796	5,239	24,842	20,045		21.8
31 Garage Doors & Frames	11,951	9,995	73,094	21,6040	71,8,831	(1.1)
TOTAL	167,477	153,34	97,936	236,185	718,831	.0
GRAND TOTAL	1,099,558	1,438,042	1,259,509	18,781,960	16,035,866	(2) 12.0

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(1) Includes Sales to Reynolds Metals in Amount of \$514,438.00

(2) Includes Delivery Cost and Customer Allowance of \$759,283.00

RMC0002275

SOUTH IN STATE ROOFING COMPANY

PERIOD December 1, 1956
THROUGH December 31, 1956

19 WORKING DAYS THIS MONTH
21 WORKING DAYS LAST MONTH

	December 1956	November 1956	December 1955	December 1956 Year to Date	December 1955 Year to Date
22 Alum. Mill Products	114500	128826	134852	2572209	2251403
05 Aluminum Roofing & Fint.	81175	92404	100433	1604596	1594460
83 Misc. Aluminum Prod.	18298	32021	21966	405893	318782
19 Aluminum Window	16554	22247	7321	212482	120241
29 Metal Access	1253	1156	869	23517	7890
01 Steel Brg. & Fint.	128060	179887	107366	2049781	1666482
02 Misc. Steel Prod.	4956	11377	5055	132893	140474
04 Asphalt Products	79613	61648	71146	853437	513697
06 Brass & Copper	11915	29001	9717	221203	236343
07 Fiberglass Panel	7678	11122	10394	142350	126931
08 Vents & Trim	5243	6690	5909	125948	119694
09 Cabinets & Stairways	3254	4068	5485	70120	100128
10 Rigid Insulation	29813	56867	65926	773883	713112
11 Wall Paneling	7181	11082	8986	116782	133022
12 Asbestos Products	6459	10995	12677	166649	201645
13 Carbon Steel	64509	55858	140515	859656	737942
14 Aluminum Screens	2599	4213	5332	102248	123114
15 Plywood	66885	92485	44749	1086180	501217
16 Flexible Insulation	93539	91616	75980	1212893	1049758
17 Do It Yourself	1890	2652	2652	32059	34722
18 Cedar Shingle	18166	21863	20926	323654	324688
20 Wood Doors	13579	17705	6702	185092	156582
26 Stainless Steel	11838	3436	1072	38530	1120
27 Rain Carry Equip.	12124	19241	12529	230409	226594
25 Awning Supplies	56280	66014	15369	1138574	240594
32 Colorweld Coils	33192	47864	24972	816387	226798
39 Mfg. Income	76			25299	
TOTAL	892629	1154343	923812	15522724	11872433
21 Heavy Drums	116879	148111	99063	1593542	1359506
22 Light Drums	72436	120288	138573	1425830	1538144
23 Std. Caps & Apr.	114	65	135	6927	26083
24 Contract Jobs					520089
Miscellaneous					
TOTAL	189429	268465	237771	3023299	3443822
30 Farm Gates	4559	5239		14858	
31 Garage Doors	5501	9995	97936	209640	718831
TOTAL	10060	15234	97936	229498	718831
GRAND TOTAL	1093118	1432042	1259509	18775521	116035086

TENTATIVE
Final report published when books closed.

TX GARRETT

Southern States IRON ROOFING COMPANY

SALES REPORT
December 31, 1955
(Cents Omitted)

Mr. Paul H. Zif

	December 1955	November 1955	December 1954	Year To Date 12/31/55	Year To Date 12/31/54	
00	Alum. Mill Products	134,852	155,578	123,037	2,251,403	1796,575
01	Aluminum Roofing & Firt.	100,433	113,785	87,462	1,599,460	2,283,490
02	Misc. Aluminum Prod.	21,966	25,672	17,337	318,782	319,526
19	Aluminum Window	7,321	11,630	5,206	120,241	53,728
29	Aluminum Ducts	869	2,100		7,890	13,511
01	Steel Rfg. & Firt.	107,366	169,915	115,763	1,666,482	1,887,155
02	Misc. Steel Prod.	5,055	11,345	7,286	116,591	143,643
03	Asphalt Products	71,146	66,459	37,509	513,697	662,461
05	Brass & Copper	9,717	18,091	14,430	236,343	260,209
07	Fiberglass Panels	10,394	10,709	19,580	126,931	274,241
08	Vents & Trim	5,909	8,452	4,702	119,694	83,612
09	Cabinets & Strairways	5,485	7,917	9,245	100,128	142,600
10	Rigid Insulation	65,926	69,210	65,417	713,112	886,446
11	Wall Paneling	8,986	11,878	14,045	133,022	227,948
12	Asbestos Products	12,677	20,097	21,786	201,645	334,487
13	Carbon Steel	140,515	115,728	38,574	737,942	668,310
14	Aluminum Screens	5,332	5,686	15,050	123,114	195,038
15	Plywood	44,749	47,076	32,105	501,217	548,086
16	Flexible Insulation	75,880	113,793	67,322	1,049,758	717,823
17	Do It Yourself	2,653	3,777	4,391	34,722	76,187
18	Cedar Shingle	20,926	24,372	13,669	324,688	298,947
20	Wood Doors	6,702	20,780	15,597	156,582	207,249
25	Stainless Steel	1,072			1,120	45,841
27	Rain Carry Equip.	12,529	17,989	14,963	226,594	268,186
28	Awning Supplies	15,369	23,835	5,581	240,594	14,725
29	Colorweld Coils	29,555	28,856		224,576	Loss
	Range Post			23,056	23,883	78,005
	TOTAL	923,384	1,104,730	773,113	11,870,211	12,429,177
31	Heavy Drums	99,063	113,699	82,480	1,359,506	1,040,741
32	Light Drums	138,573	121,738	130,894	1,538,144	1,438,490
33	Stl. Cups & Apr.	135	1,854	4,165	26,083	21,800
34	Contract Jobs			(9,265)	520,089	(39,157)
35	Miscel.	418	492	42	2,222	2,125
	TOTAL	238,189	237,783	208,316	3,446,044	2,463,999
36	Steel Frames	24,842	41,059	3,085	374,113	4,026
37	Garage Doors	73,094	10,646	2,883	344,718	18,252
	TOTAL	97,936	51,705	5,968	718,831	22,278
	GRAND TOTAL	1,259,509	1,394,218	987,397	16,035,086	14,915,454

Southern States IRON ROOFING COMPANY

SALES REPORT
December 31, 1955
(Cents Omitted)

Mr. Paul H. G

	December 1955	November 1955	December 1954	Year To Date 12/31/55	Year To Date 12/31/54	
1. Mill Products	134,852	155,578	123,037	2,251,403	1,796,575	
2. Aluminum Roofing & Furr.	110,433	113,785	87,462	1,599,460	2,283,470	
3. M.L. Aluminum Prod.	21,966	25,672	17,337	318,782	319,526	
19. Aluminum Window	7,321	11,630	5,206	120,241	57,728	
29. Aluminum Ducts	869	2,100		7,890		
31. Steel Rig. & Flat.	107,366	119,915	115,713	1,666,482	1,887,155	
32. M.L. Steel Prod.	5,055	11,345	7,286	116,591	143,142	
33. Asphalt Products	71,146	66,429	37,509	513,697	662,461	
36. Brass & Copper	9,717	18,091	14,430	236,343	262,209	
37. Fiberglass Panels	10,394	10,709	19,580	126,931	274,241	
38. Vents & Trim	5,909	8,452	4,702	119,694	83,612	
39. Cabinets & Strairways	5,485	7,917	9,245	100,128	142,600	
40. Rigid Insulation	65,926	69,210	65,417	713,112	826,446	
41. Wall Paneling	8,986	11,878	14,045	133,022	227,948	
42. Asbestos Products	12,677	20,097	21,786	201,645	334,487	
43. Carbon Steel	140,515	115,728	38,574	737,942	668,310	
44. Aluminum Screens	5,332	5,686	15,050	123,114	195,039	
45. Plywood	43,749	47,076	32,105	501,217	548,086	
46. Flexible Insulation	75,880	113,793	67,322	1,049,758	717,823	
47. Do It Yourself	2,653	3,777	4,391	34,722	76,187	
48. Cedar Shingle	20,926	24,372	13,669	324,688	298,947	
49. Wood Doors	6,702	20,780	15,597	156,582	207,249	
50. Stainless Steel	1,072			1,120		
51. Rain Carry Equip.	12,529	17,989	14,913	226,594	268,186	
52. Arming Supplies	15,369	23,825	5,581	240,594	14,725	
53. Colorweld Coils	29,555	28,256		224,576		
54. Paints			23,056	23,883	78,005	
TOTAL	923,384	1,104,730	773,113	11,870,211	12,429,177	
55. Heavy Drums	99,063	113,699	82,480	1,359,506	1,040,741	
56. Light Drums	138,573	121,738	130,894	1,538,124	1,438,490	
57. Sil. Cups & Apr.	135	1,854	4,165	26,083	21,800	
58. Contract Jobs			(9,265)	520,089	(39,157)	
59. Miscel.	418	492	42	2,222	2,125	
TOTAL	238,189	237,783	208,316	3,446,044	2,463,999	
60. Steel Frames	24,842	41,059	3,085	374,113	4,026	
61. Garage Doors	73,094	10,646	2,883	344,712	18,252	
TOTAL	97,936	51,705	5,968	718,831	22,278	
GRAND TOTAL	1,259,509	1,394,218	987,397	16,225,088	14,915,454	

Month 11, 1955