

B111-A DIRECT =2
01/22/79ORGANIC DIVISION FUNCTIONAL FLUIDS
PRODUCT/CUSTOMER SALES REPORT

FOR () 1969

PAGE 9

-IN THOUSANDS OF POUNDS AND DOLLARS-

Q	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR. YEAR	SALES CURR. YTD	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	CUST ID. / MAJR-GRD-GP.
		THERMINOL FR-1																	1040-245-10
1032		.K S A INC CRESTWOOD MO				.600				.600									00177180
1053		.L E SMITH COMPANY BRYAN OH		.165		.110	.110												10073642
1032		.LACLEDE GAS CO ST LOUIS MO				1.80					1.80								10045061
		.LANGE CO BELOOFIELD COLORADO				.600											.600		00180599
1032		.LANSON CHEM E ST LOUIS IL	1.00		1.00	3.00										3.00			10045401
1031		.LATROBE STEEL CO LATROBE PA				1.80								.60			1.20		10045525
1034		.LEE DEANE PRO SANTA FE CA		.110		.350		.240										.110	00127442
1034		.LEE DEAN SANTA FE SPRINGS CALF				.275	.165								.110				00164364
1031		.LEES BRADNER CLEVELAN OH		.600															00127450
1052		.LESLIE CO PARISPPANY N J				.110									.110				00214744
1032		.LESLI MANUFACTURIN LEBANON TN				.600										.600			00127531
1052		.LISBON VINYL LISBON ME				13.2									12.0	1.2			00127760
1031		.REWITT ROBINS BUFFALO NY		1.20		1.20	1.20												10037883
1052		.LITTON INDUST ORANGE NJ				.275						.275							00206180
1032		.LOCKHEED-GEORGIA MARIETTA GA	10.0	7.20	10.0	25.8					4.2			4.8	5.4	11.4			10046750
1032		.M K PLASTICS MARYLAND HTS MO		2.40		13.2										9.60	3.60		10047706
1036		.MACLIN CO CITY OF INDUSTRY CA				1.20											1.20		00220302
1036		.MACLIN CO LOS ANGELES CA		1.91															10047900
1036		.MAGNA SCREEN CHATSWORTH CA		.055															00049042
1052		.MALCOLM NICOL HAWTHORNE N J				.330						.165		.165					00161691
1053		.MARATHON OIL CORP DETROIT MI		9.60		6.00	2.40		3.60										00151564
1053		.MARATHON OIL CORP TONAWONDA NY				11.4		9.00	2.40										00162752
1032		.SOUTHERN DYESTUFF NOT SPRING NC		1.80															00138495
1032		.SOUTHERN DYESTUFF SODDYCCO NC		.600		2.40	1.80		.60										10074037
1052		.MASTER ETCHING MACH AMBLER PA		.440		1.10					.550	.550							10049199
1052		.MAYFLOWER ELE LITTLE FERRY NJ		.055															10049377
1036		.MCDONNELL DOUG SANTA MONICA CAL		.165															10049555
1036		.MCDONNELL DOUGLAS LAS VEGAS NV		.055															00125350
1032		.METAL PRODUCTS COR MAULDIN SC		2.40															00129836
1036		.MENASHA CORP ANAHEIM CAL																	10051592
1036		.MENASHA CORP BEAVER WA		2.40															00129690
1052		.MERLCK - CO RAHWAY NJ		1.20															10051657
1031		.METAL WIRE RECOV DANVILLE PA		1.80															10051843
1050		.MILCHEM INC HOUSTON TX		.055															00130168
1052		.MILGROSS CONTROL SOUTHAMPTON PA				.385									.220		.165		00214868
1049		.MINN MIN - MFG ST PAUL MN				.220						.220							10053013
1031		.MOBIL CHEM CURWENSVILLE PA	2.00	2.40	2.00														10053803
1031		.MOBIL CHEMICAL ROCHESTER PA				6.60										3.60	3.00		10053811
1031		.MOBIL OIL CO PITTS PA		.600															10053781
		PARENT CUST. TOT-MOBIL OIL CORP	2.00	3.00	2.00	6.60										3.60	3.00		10054443
1049		.MOORHEAD MACH MINNEAPOLIS MINN				2.40						2.40							00162191
1030		.MR OLNEY CALIF WILMINGT CA		1.80															00132322