

November 6th, 1924.

Mr. A. Clarke Bedford,
Building.

ETHYL GAS

Dear Clarke:

Referring to our conversation last evening and to the telegrams of Nov. 5th to Mr. C. O. Schelder instructing him to discontinue the sale of Ethyl Gasoline, and to stay shut down until he received approval from us to again distribute Ethylized Gasoline, I would suggest upon your arrival in the South the following procedure:

That all salesmen, yardmen and tankwagon drivers at points where Ethylized Gasoline has been distributed be notified that we have decided to discontinue the practice of ethylizing Gasoline at the pumps at service stations, feeling that while we have notified everyone that Tetra Ethyl Lead is a poison dangerous to handle, and have given proper instructions as to the handling of same, that it is impossible for us to make fool-proof the Ethylizers for the handling of the lead in the methylizers. Therefore, to reduce the handling of same to a minimum, we have decided to confine the mixing to our main stations, and delivering the Ethylized Gasoline by tankwagon to service stations, setting aside one pump at each station for delivery of same to the trade.

Mr. Howard is sending a man to properly inspect the bulk Ethylizers which we have at the present time and to see that they are properly set up and in proper, safe working condition.

The concentrated liquid will be shipped to the main stations. It is my idea that these drums are not to be opened and hooked up to the bulk Ethylizers except in the presence of the main or sub-station agent, in order that he may see that the employee handling and opening the drum has properly protected his person with rubber gloves or other suitable equipment which has been suggested by our Medical Staff, and that in the event any of the liquid splatters on him that the instructions issued are properly followed out.

This being done explicit instructions must be issued as to the filling of the Ethylizers or ethylizing the Gasoline in the tankwagon, and the tankwagon driver handling same must do so under instructions.

The same must be followed at the service station, and when delivery is made to the consumer if a proper printed notice has not already been supplied by the Ethyl Gasoline Corporation, a proper notice must be printed and handed to each purchaser of Ethylized Gasoline, warning them that same is sold for motor fuel only and must not be used for washing hands, clothes, or any other use than a motor fuel, and if used for any other purpose it will be at their own risk.

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As soon as you are satisfied that our equipment is in proper shape and full instructions have been issued as to the handling of same, and the printed notices, etc. are ready for distribution, you are then prepared to approve the sale of Ethylized Gasoline. Of course it is desirable that we commence the distribution as soon as possible, but in no event until we are satisfied that everything is in proper, safe working condition.

ETHYLIZERS - It will be our intention to remove the Ethylizers from the pumps and to return same to the Ethyl Gasoline Corporation. The removal of these Ethylizers must be handled carefully because there may possibly be some Tetra Ethyl Lead in same, although they have been washed and drained properly. I would therefore suggest that you talk with Mr. Howard's man and that definite and specific instructions be issued covering the removal of same to see that our employees are protected with rubber gloves, etc.

Yours very truly,