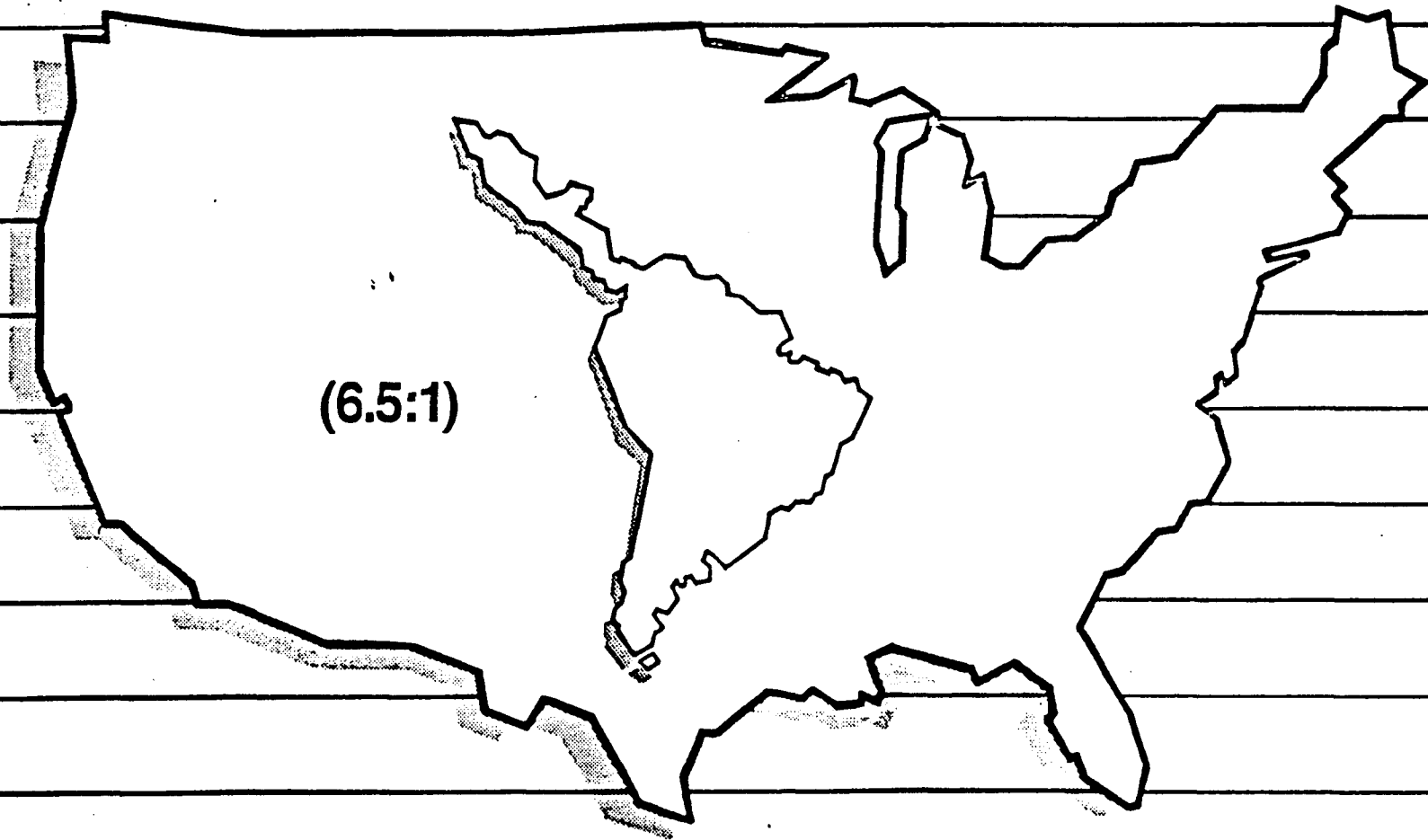


LATIN AMERICA

LATIN AMERICAN ECONOMY



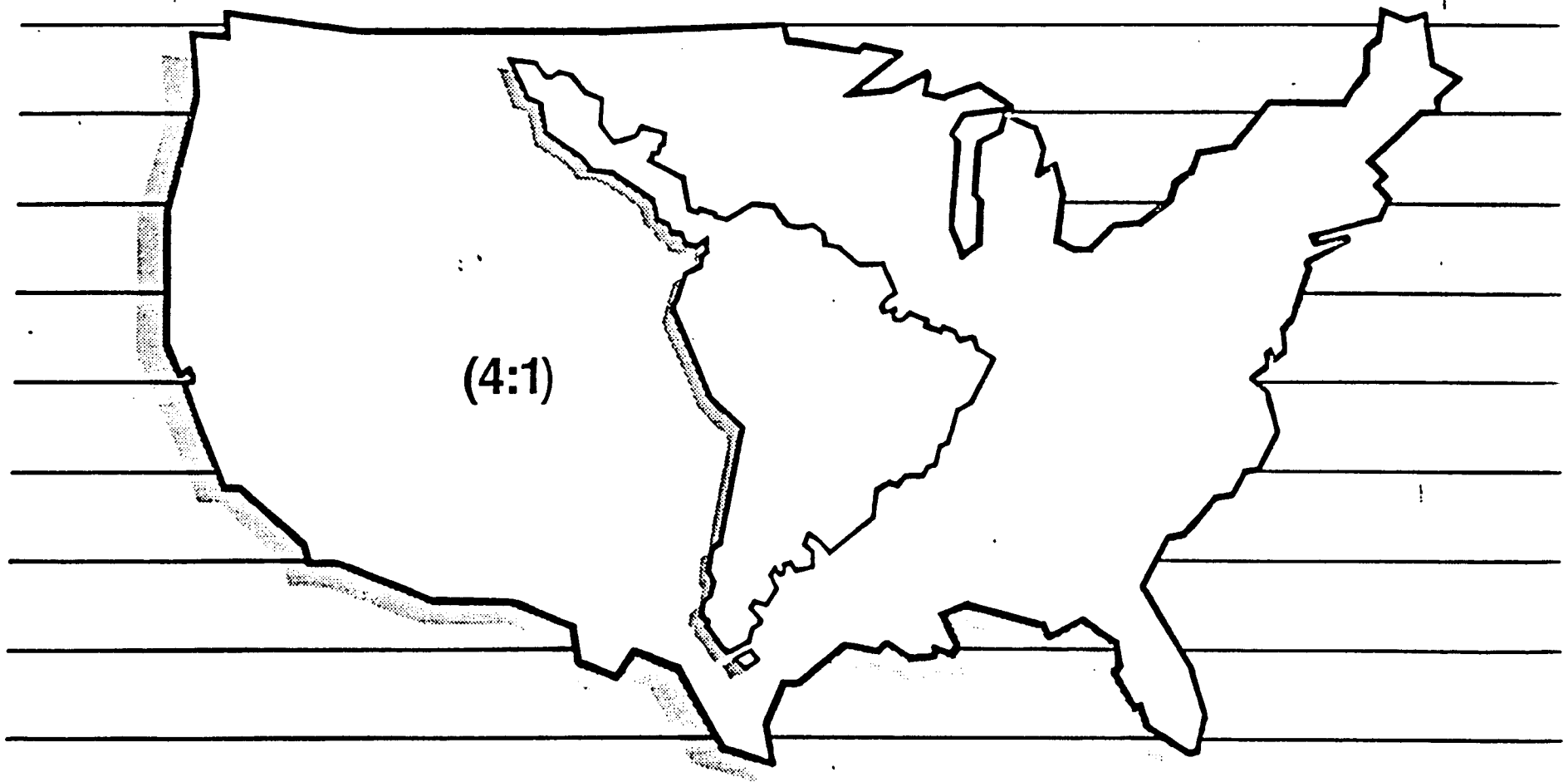
USA GNP

\$ 3855 MMM

LATIN AMERICAN GNP

\$ 595 MMM

PVC NAMEPLATE CAPACITY



USA NAMEPLATE CAPACITY

8.7 MMM #

LATIN AMERICA NAMEPLATE CAPACITY

2.2 MMM #

BRAZIL
PVC PRODUCTION CAPACITY

<u>COMPANY</u>	<u>CAPACITY</u>
I. CIA PETROQUIMICA CAMACARI	
1. BAHIA	451
2. SAO PAULO	132
TOTAL	583
MITSUBISHI TECHNOLOGY	
II. E LETRO CLORO	
1. SAO PAULO	176
SOLVAY TECHNOLOGY	
III. BRASIVIL	
1. SAO PAULO	132
HUELS TECHNOLOGY	
TOTAL NAMEPLATE CAPACITY:	891 MM#

LATIN AMERICA

LATIN AMERICA U.S.A.

POPULATION (MM)

365

2411

GNP (\$MM)

595

3855

GNP \$MM

GNP/USA, %

BRAZIL

218

5.7

MEXICO

158

4.1

ARGENTINA

65

)

VENEZUELA

50

) 3.8

COLOMBIA

32

)

523

MEXICO

PVC PRODUCTION CAPACITY

(MM#/YEAR)

COMPANY

CAPACITY

I. GRUPO PRIMEX

- 1. TAMPICO
- 2. PUEBLA

178
97
275

TOTAL

LARGEST, 42% OF MARKET, SHINETSU/TENNECO TECHNOLOGY

II. POLYCID

- 1. TAMPICO
- 2. MEXICO CITY

193
64
257

TOTAL

SECOND, 38% OF MARKET, B.F. GOODRICH TECHNOLOGY

III. POLIMEROS DE MEXICO

- 1. PUEBLA
- 2. TLAXCALA

76
33
109

TOTAL

IV. ALTARESIN

- 1. MEXICO CITY

21

TOTAL NAMEPLATE CAPACITY:

662 MM#

ARGENTINA

PVC PRODUCTION CAPACITY

(MM#/YEAR)

COMPANY

CAPACITY

INDUPA

1. CINCO SALTOS
2. BANIA BLANCA

66

132

198

ELETROCLOR

CAP. BERMUDEZ

70

TOTAL NAMEPLATE CAPACITY:

268 MM#

COLOMBIA @ VENEZUELA

PVC PRODUCTION CAPACITY
(MM#/YEAR)

COLOMBIA

<u>COMPANY</u>	<u>CAPACITY</u>
I. PETROQUIMICA COLOMBIANA	
CARTAGENA	224
B.F. GOODRICH, DIAMOND SHAMROCK, WACKER TECHNOLOGY	
II. COLCARBURO	
ZIPAQUIRA	22
DYNAMITE NOBEL TECHNOLOGY	
TOTAL COLOMBIAN NAMEPLATE CAPACITY:	246 MM#

VENEZUELA

I. PETROQUIMICA DE VENEZUELA	
EL TABLAZO	88
B.F. GOODRICH TECHNOLOGY	
TOTAL VENEZUELAN NAMEPLATE CAPACITY	88 MM#

LATIN AMERICA

PVC PRODUCTION CAPACITY

(MM#//YEAR)

<u>COUNTRY</u>	<u>CAPACITY</u>
BRAZIL	891
MEXICO	662
ARGENTINA	268
COLOMBIA	246
VENEZUELA	88
PERU	<u>16</u>
REGIONAL PRODUCTION CAPACITY	2171 MM#

LATIN AMERICAN PVC EXPANSIONS
BRAZIL

<u>COMPANY</u>	<u>CAPACITY (MM#)</u>	<u>START UP</u>
1) CIA PETROQUIMICA CAMACARI (ALAGOAS, MITSUBISHI)	220	END 88
2) HANSEN (RIO GRANDE DO SUL, BRASIVIL)	220	1992

MEXICO

1) PRIMEX		
A) TAMPICO	55	88
B) PUEBLA	18	88
2) POLYCID		
A) TAMPICO	15	88
B) MEXICO	10	89

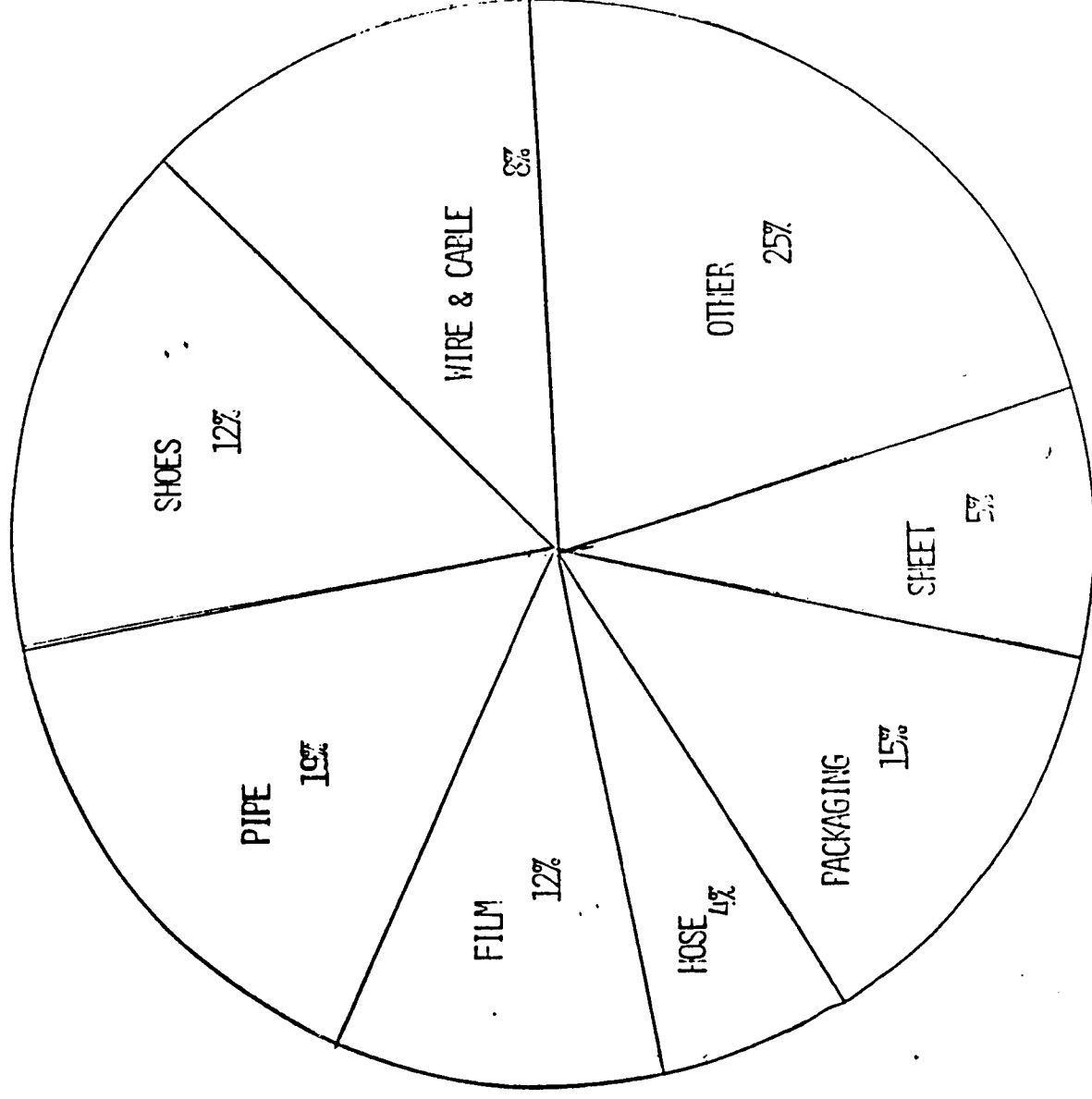
SHORT TERM EXPANSION	318 MM#
LONG TERM EXPANSION	220 MM#

LATIN AMERICAN PVC MARKETS

MM#/YEAR

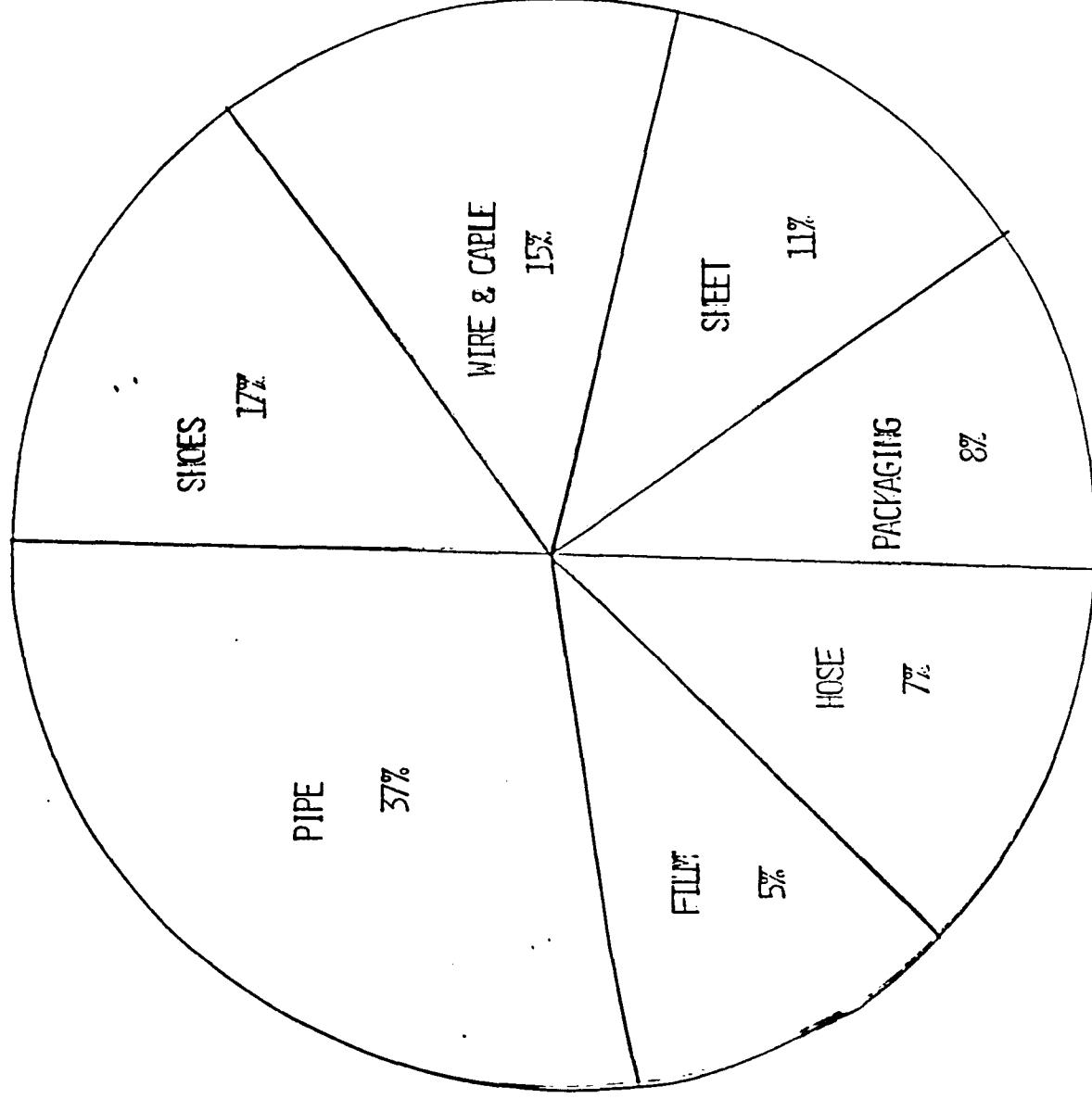
<u>COUNTRY</u>	<u>PRODUCTION</u>	<u>IMPORTS</u>	<u>EXPORTS</u>	<u>CONSUMPTION</u>
BRAZIL (86)	892	29	35	886
MEXICO (87)	640	7	359	288
ARGENTINA (85)	94	33	.6	126

PROFILE: MEXICAN PVC MARKET



MARKET APPROXIMATELY 266 MT LBS.

PROFILE: BRAZILIAN PVC CONSUMPTION



MARKET APPROXIMATELY 900 MM LBS.

SPI-12038

LATIN AMERICAN PVC MARKET PROFILE

(%)

	<u>ARGENTINA</u>	<u>CHILE</u>	<u>ANDEAN</u>
CONSTRUCTION	20	50	21
CONSUMER ARTICLES	26	15	33
ELECTRICAL	16		11
FURNISHINGS	12		
TRANSPORT	8		
PACKAGING	13	20	15
VARIOUS	5	15	20