

G A F Corporation

140 West 51 Street
New York, New York 10020
Telephone (212) 582-7600



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12/18

November 19, 1968

Mr. A.E. Plummer, Purchasing
Bird and Son
East Walpole, Mass. 02032



Dear Mr. Plummer:

I certainly enjoyed the very pleasant visit with you on Friday, November 14, 1968. As advised, as much as we regret doing so, it is necessary that we increase our price on the Dry Asbestos Roofing Felts to \$199.50 per ton, F.O.B. Erie, Pennsylvania, freight allowed on large rail cars.

As advised during our conversation, we are presently using a slightly changed formulation of Dry Asbestos Felt for our own Built-Up Roofing purposes. I have written our laboratory at Erie to obtain the physical property characteristics of this revised product and will write you further before the end of this week. If this product should interest you, we could continue to supply it on the basis of the old price of \$190.00 per ton delivered to East Walpole, Massachusetts.

We certainly appreciate having the opportunity to work with you on these Dry Asbestos Felts.

Cordially yours,

Wm. C. O'Brien
Wm. C. O'Brien
Manager of Marketing
Industrial Products Div.

WCOB:LK

