

COOPER INDUSTRIES, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

Concentrations of Credit Risk

Concentrations of credit risk with respect to trade receivables are limited due to the wide variety of customers as well as their dispersion across many different geographic areas with no one customer receivable exceeding 4.8% of accounts receivable.

Fair Value of Financial Instruments Other than Derivatives

Cooper's financial instruments other than derivative instruments, consist primarily of cash and cash equivalents, trade receivables, trade payables and debt instruments. The book values of cash and cash equivalents, trade receivables and trade payables are considered to be representative of their respective fair values. Cooper had approximately \$1.3 billion and \$1.5 billion of debt instruments at December 31, 2001 and 2000, respectively. The book value of these instruments was approximately equal to fair value at December 31, 2001 and 2000.

NOTE 17: SUPPLEMENTAL CASH FLOW INFORMATION

	Year Ended December 31,	
	2000	1999
	(in millions)	
Assets acquired and liabilities assumed or incurred		
From the acquisition of businesses		
Fair value of assets acquired	\$ 684.0	\$ 522.9
Liabilities assumed or incurred	(103.6)	(88.3)
Cash used to acquire businesses, net of cash acquired	<u>\$ 580.4</u>	<u>\$ 434.6</u>

NOTE 18: NET INCOME PER COMMON SHARE

	Basic			Diluted		
	Year Ended December 31,			Year Ended December 31,		
	2001	2000	1999	2001	2000	1999
	(\$ in millions, shares in thousands)					
Income from continuing operations	\$ 261.3	\$ 357.4	\$ 331.9	\$ 261.3	\$ 357.4	\$ 331.9
Charge from discontinued operations	(30.0)	-	-	(30.0)	-	-
Net income applicable to Common stock	<u>\$ 231.3</u>	<u>\$ 357.4</u>	<u>\$ 331.9</u>	<u>\$ 231.3</u>	<u>\$ 357.4</u>	<u>\$ 331.9</u>
Weighted average Common shares outstanding	<u>94,008</u>	<u>93,524</u>	<u>94,046</u>	<u>94,008</u>	<u>93,524</u>	<u>94,046</u>
Incremental shares from assumed conversions						
Options, performance-based stock awards				869	626	896
And other employee awards						
Weighted average Common shares and						
Common share equivalents				<u>94,877</u>	<u>94,150</u>	<u>94,942</u>

Options and employee awards are not considered in the calculations if the effect would be antidilutive.