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**Huntingdon
Life Sciences**

Fax

To: Bob Venezia	From: Dr. Michael J. Butler
Fax: (703) 741-6091	Pages: 1
Phone: (703) 741-6091	Date: December 4, 1996
Re: Analytical chemistry prices	CC:

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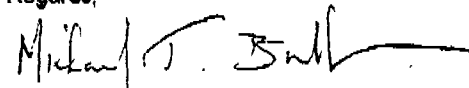
Dear Bob,

I'm glad to hear that we continue to sort out the details associated with the satellite study for the vinyl chloride project. I am writing to confirm our earlier conversations and update you on actual and expected analytical chemistry level of effort.

To date we have spent 13 days at \$1,000 per day on a combination of method development, test substance characterization, method validation and trial sample analysis. We expect to spend an additional two to three days setting up an analytical instrument for on-line analysis, at a price of \$2,000 to \$3,000. After that all that remains is to perform the periodic GC confirmations of IR analysis. According to your conversation with Ray Schroeder and Gary Hoffman I expect 22 separate analytical events at \$500 each, to a total of \$11,000. The total analytical price for the year-long study is, therefore, going to be \$26,000 to \$27,000. The total will be less if setting the GC on-line takes less time than anticipated or more if the scope is increased. The next issue we must discuss is that of invoicing terms. Our standard is 80% upon initiation and 20% upon receipt of the draft report. Given that our analytical efforts are well underway, I would like to agree upon payment terms very soon. Please review this information with a view to finalizing as soon as possible.

As always, if I may assist further, do not hesitate to contact me at (908) 873-2550, extension 7000.

Regards,



Michael J. Butler, Ph.D.
Manager, Business Development

CMA 118676