

Bendix

Bendix Friction Materials Division
P.O. Box 238
Troy, NY 12181
Telephone (518) 273-6550



July 25, 1991

Mr. Jack Hughes
Purchasing/Inventory Control Manager
Rayloc Division
600 Rayloc Drive, S.W.
Atlanta, Georgia 30378

Dear Jack:

A few weeks ago, Paul LeCour asked us to develop a quotation package for asbestos bonded drum segments. I believe the intent of Paul's request was to develop an alternate supplier as a contingency in the event problems develop with your current supplier base for this product line.

Please find our quotation package attached. It represents our semi-rigid premium materials. If you determine that you have a serious interest in this proposal and substantial volumes are required, I would suggest that we sit down to define your timing requirements and specific needs, by part number.

For purposes of planning, I think that it is important for you to know that our strategy is to discontinue the manufacture of asbestos-based friction materials by the end of 1992. We have, however, developed non-asbestos replacements for all product lines. Most of this information was given to you during our last visit on July 9.

If you have any questions or need any further information, please give me a call at your convenience.

Best regards,


J. W. McCool
Sales Manager-Aftermarket

JWM:em

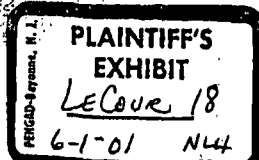
Attachments (5)

cc: C. Barker
M. Higgins
P. LeCour
S. Parvana

SCF-NAPA-4700

NAPA 023

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ALLIED SIGNAL, INC.
Bendix Friction Materials Division

QUOTATION FOR: RAYLOC DIVISION

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ASBESTOS BONDED SEGMENTS

ALL PRICES EFFECTIVE JULY 1, 1991

N/A DENOTES NOT AVAILABLE

REFERENCE FMSI No.	RAYLOC ASBESTOS BONDED KIT No.	RAYLOC ASBESTOS BONDED QTY./PCS	PRICE PER "C" PIECES
2117ATT-P	AB514	94,846	\$46.78
3117ATT-S	AB514	94,846	\$56.26
2121CT-S	AB263	94,118	\$82.90
2121CT-P	AB263	94,118	\$62.54
3117AT-S	AB242	89,162	\$56.26
2117AT-P	AB242	89,162	\$46.78
2073T-P	AB473	82,552	\$65.22
2073T-S	AB473	82,552	\$83.16
2151T-S	AB474	71,018	\$61.53
2151T-P	AB474	71,018	\$56.73
1350-C	AB501	120,016	N/A
2134ATT-P	AB462	58,082	\$48.77
2134ATT-S	AB462	58,082	\$60.65
2159TT-P	AB449	51,554	\$86.63
2159TT-S	AB449	51,554	\$92.59
2117TT-P	AB472	47,602	\$46.78
2117TT-S	AB472	47,602	\$56.26
2165T-S	AB552	45,478	\$72.66
2165T-P	AB552	45,478	\$68.07
2089T-S	AB445	41,704	\$79.01
2089T-P	AB445	41,704	\$64.54
2140AT-P	AB314R	39,274	\$73.71
2140AT-S	AB314R	39,274	\$96.97
2006-S	AB280	36,918	\$60.65
2006-P	AB280	36,918	\$48.77
2164-P	AB487	32,100	\$46.14
2164-S	AB487	32,100	\$51.89
2146AT-P	AB316R	31,268	\$60.20
2146AT-S	AB316R	31,268	\$79.63
2012FT-P	AB267	30,156	\$64.54
2012FT-S	AB267	30,156	\$79.01
2089AT-P	AB481	28,180	\$64.54
2089AT-S	AB481	28,180	\$79.01
1385-C	AB519	54,764	\$49.08
2164-P	AB553	26,654	\$46.14
2164-S	AB553	26,654	\$51.89
2025T-P	AB446	23,066	\$51.01

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REFERENCE FMSI No.	RAYLOC ASBESTOS BONDED KIT No.	RAYLOC ASBESTOS BONDED QTY./PCS.	PRICE PER "C" PIECES
2025T-S	AB446	23,066	\$87.36
2042AT-S	AB451	20,512	N/A
2042AT-P	AB451	20,512	N/A
8099-C	AB407	39,576	\$57.08
2168T-P	AB538	19,020	\$64.24
2168T-S	AB538	19,020	\$77.09
2038AT-P	AB10A	17,810	\$48.77
2038AT-S	AB10A	17,810	\$60.65
2165T-S	AB521	16,934	\$72.66
2165T-P	AB521	16,934	\$68.07
2157T-P	AB452	15,858	N/A
2157T-S	AB452	15,858	N/A
2012AT-S	AB151	15,726	\$63.87
2012AT-P	AB151	15,726	\$50.77
1349-C	AB500	30,740	\$82.98
2151T-P	AB569	14,902	\$56.73
2151T-S	AB569	14,902	\$61.53
2134ATT-S	AB363	14,594	\$60.65
2134ATT-P	AB363	14,594	\$48.77
2164-S	AB522	14,168	\$51.89
2164-P	AB522	14,168	\$46.14
2102TT-S	AB241	12,254	\$63.93
2102TT-P	AB241	12,254	\$53.80
2073-S	AB248R	11,832	\$83.16
2073-P	AB248R	11,832	\$65.22
8105-C	AB551	22,068	\$75.82
2073T-S	AB450	10,840	\$83.16
2073T-P	AB450	10,840	\$65.22
2146AT-P	AB357R	10,702	\$60.20
2146AT-S	AB357R	10,702	\$79.63
8106-C	AB533	21,228	\$72.85
1358-C	AB505	19,972	\$71.42
2089AT-S	AB169	8,640	\$79.01
2089AT-P	AB169	8,640	\$64.54
2075A-S	AB33RA	8,542	\$78.95
2075A-P	AB33RA	8,542	\$61.55
2081TT-S	AB264	8,378	\$73.83

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REFERENCE FMSI No.	RAYLOC ASBESTOS BONDED KIT No.	RAYLOC ASBESTOS BONDED QTY./PCS.	PRICE PER "C" PIECES
2081TT-P	AB264	8,378	\$51.01
1315-C	AB504	16,704	\$72.85
2006-P	AB228	8,316	\$48.77
2006-S	AB228	8,316	\$60.65
1395-C	AB566	15,252	N/A
2140AT-S	AB358R	7,532	\$96.97
2140AT-P	AB358R	7,532	\$73.71
1379-C	AB546	13,712	\$93.68
1366-C	AB517	13,584	\$93.78
2089T-P	AB333	6,620	\$64.54
2089T-S	AB333	6,620	\$79.01
2143ATT-P	AB265	6,598	\$72.82
2143ATT-S	AB265	6,598	\$97.97
1394-C	AB564	12,996	N/A
2129ATT-P	AB282R	6,328	\$48.77
2129ATT-S	AB282R	6,328	\$60.65
284-S	AB55	5,860	\$60.65
284-P	AB55	5,860	\$54.57
2135AT-P	AB152	5,572	\$50.05
2135AT-S	AB152	5,572	\$60.67
1390-C	AB479	10,604	\$72.85
1354-C	AB497	10,276	\$60.06
1366-C	AB576	10,232	\$83.78
1391-C	AB561	10,172	\$66.28
2165T-P	AB518	4,806	\$68.07
2165T-S	AB518	4,806	\$72.66
1377-C	AB443	9,068	\$60.06
2092T-P	AB154	4,508	\$57.65
2092T-S	AB154	4,508	\$72.69
2161TT-P	AB482	4,490	\$62.54
2161TT-S	AB482	4,490	\$82.90
1351-C	AB531	8,576	\$69.45
1354-C	AB559	8,444	\$60.06
1376-C	AB540	8,276	\$83.78
082A-C	AB315	8,200	\$57.08
2166-P	AB527	4,014	\$48.91
2166-S	AB527	4,014	\$57.63

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REFERENCE FMSI No.	RAYLOC ASBESTOS BONDED KIT No.	RAYLOC ASBESTOS BONDED QTY./PCS.	PRICE PER "C" PIECES
2165T-P	AB507	3,818	\$68.07
2165T-S	AB507	3,818	\$72.66
1366-C	AB520	7,212	\$60.06
2121TT-P	AB338	3,518	\$62.54
2121TT-S	AB338	3,518	\$82.90
1360-C	AB554	6,388	\$71.42
9123-C	AB405	5,660	\$66.45
284-P	AB9	2,806	\$54.57
284-S	AB9	2,806	\$67.52
8123-C	AB406	5,368	\$66.45
8117-C	AB428	5,284	\$72.85
8026A-C	AB447	5,244	\$74.34
882A-C	AB269	5,176	\$57.08
1346-C	AB499	4,904	\$60.06
8123-C	AB511	4,848	\$66.45
2045-S	AB326	2,386	\$61.36
2045-P	AB326	2,386	\$51.53
2059AT-S	AB433	2,356	\$63.71
2059AT-P	AB433	2,356	\$57.70
2156-C	AB523	4,688	\$76.90
1344-C	AB488	4,680	\$66.45
2065-P	AB227	2,140	\$74.74
2065-S	AB227	2,140	\$87.90
1373-C	AB532	4,280	\$69.45
2071T-S	AB243	2,136	\$69.74
2071T-P	AB243	2,136	\$57.12
1347-C	AB536	4,124	\$66.28
9104-C	AB529	3,804	\$72.85
8114-C	AB395	3,480	\$66.45
1245C-C	AB321H	3,328	N/A
8078-C	AB392	3,212	\$66.45
2106-P	AB515	1,564	\$49.14
2106-S	AB515	1,564	\$60.45
1315-C	AB476	3,128	\$72.95
1396-C	AB567	3,104	N/A
2072T-S	AB244	1,510	\$57.80
2072T-P	AB244	1,510	\$49.85

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REFERENCE FMSI No.	RAYLOC ASBESTOS BONDED KIT No.	RAYLOC ASBESTOS BONDED QTY./PCS.	PRICE PER "C" PIECES
2042-P	AB320R	1,434	N/A
2042-S	AB320R	1,434	N/A
2126T-P	AB329	1,398	\$57.70
2126T-S	AB329	1,398	\$63.71
1351-C	AB502	2,656	\$93.68
2005BTT-P	AB197	1,326	N/A
2005BTT-S	AB197	1,326	N/A
1376-C	AB577	2,620	N/A
1389-C	AB558	2,588	\$93.68

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