FILE NAME: National Safety Council (NSC)

DATE: 1935 July

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DOCUMENT DESCRIPTION: Memo & Response RE Biddle Company

AKB
NORRISTOWN

GENERAL * PURCHASING AGENCY * CHICAGO AREA

I have checked and have a report today that the Biddle Company have stated that they originally sent thru the first price sheet into the Chicago area for distribution there, in the belief that it covered that area as well.

The report is that it has since been withdrawn and they are quoting only on the Zone 3 prices for the Chicago area and Zone 1 prices for the Eastern area.

T. 7/22/35

DT:

This may be true but the damage is done and unless I am wrong I am afraid this will break prices in Zone 3. Something should be done to correct such affairs and the more I think of this situation the more I believe the policies in Zone 3 territory should be dictated by manufacturers and dealers in that territory rather than by the Eastern manufacturers. Until this is done, I am of the opinion nothing satisfactory can be worked out.

I should like to discuss this with you some time.

AKB 7-25-35

AKB Exhibit 95

Obtained 6-27-60 Letter Interview
No 1-12407 Atty. [illegible]
Federal Trade Commission