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DOCUMENT DESCRIPTION: Letter Dr. H.R. Parmele, Lorillard Co. to Mr. J.E. Bennet, Assistant Director of Manufacturing, Lorillard Co.

Dr. H.B. Parmele  
P. Lorillard Company  
11 First Street  
Jersey City, New Jersey

C O P Y

September 3, 1952

Mr. J.E. Bennett  
Assistant Director of Manufacturing  
P. Lorillard Company  
119 West Fortieth Street  
New York 18, New York

EXHIBIT

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Dear Mr. Bennett:

During one of our meetings in your offices in New York we pointed out that the mineral fibre suitable for your filters occurs only in South Africa and is not regularly stocked in this country. You agreed that for full protection of supply, we should maintain a four- to six-month inventory at all times.

This was done and we now have approximately 25,000 lbs. on hand with bi-weekly receipts equal to our consumption. At our current operating schedule this amounts to a twenty-eight week supply and we are committed for regular deliveries through October.

If and when our efforts to prove in a more desirable mineral fibre are successful, you probably will wish to change over on fairly short notice, so that our inventory will be surplus.

It is quite possible that by that time the material for the material as far as use by Hollingsworth & Vose is concerned and it may have to be disposed of for whatever it will bring.

If you approve, we will attempt to cut our consumption of fibre in half and gradually reduce the inventory to a lower level. In addition, however, should a quick change be made to another fibre we should like to have Lorillard agree to protect us against an inventory loss on the obsolete mineral.

Sincerely yours,

H & V SPECIALTIES CO., INC.

L.E. Nichols  
General Manager

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