

Glidden

J. Harner - Reading

FROM E. P. Douglas

DATE April 27, 1966

FOR Purchasing Managers
C. & R. Group

CITY Cleveland-15

cc: Regional Directors
Superintendents
Technical Directors

ANSWERING LETTER OF

SUBJECT ANALYSIS OF RAW MATERIAL
COSTS AS OF APRIL 1, 1966

Attached is a copy of the prices you reported to be effective April 1, 1966. Should two figures appear in the delivered price column, the first is the lowest price paid and the second the highest.

Please remember these prices are to be kept confidential and are not to be divulged to suppliers.

If you should have any questions concerning prices at any of the divisions, we suggest you contact the local Purchasing Manager directly.

E. P. Douglas

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Attach.

J. P. H.
MAY 4 1966

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ANALYSIS OF RAW MATERIAL COSTS THE GLIDDEN COMPANY - C & R GROUP

Glidden Form 7362 Printed in U.S.A. 4/66

PAGE

16

PRICES REPORTED AS OF

April 1, 1966

REGION	AVERAGE MONTHLY CONSUMPTION	PER POUND DELIVERED COST	FREIGHT TERMS	METHOD MATERIAL PURCHASED
W-35, Leaded Zinc Oxide				
Cleveland	5,600	.124	Del	C/L
Reading	9,100	.124	Del	T/L
New Orleans	-0-	-	-	-
St. Louis	4,200	.136	Del	LTL
Atlanta	-0-	-	-	-
Nubian	-0-	-	-	-
A & E	6,700	.124	Del	C/T/L
San Francisco	800	.138	Del	LTL
Carrollton	-0-	-	-	-
Toronto	-0-	-	-	-
Montreal	-0-	-	-	-
W-63, Calcite				
Cleveland	11,500	.01	FOB	C/L
Reading	57,000	.008	FOB	T/L
New Orleans	10,178	.008	FOB	C/L
St. Louis	8,700	.01	FOB	C/L
Atlanta	46,805	.01	FOB	T/L
Nubian	23,000	.013	FOB	LTL
A & E	34,100	.01	FOB	C/L
San Francisco	8,800	.021	Del	C/L
Carrollton	20,000	.011	FOB	C/L
Toronto	41,200	.015	FOB	C/L
Montreal	8,000	.01	FOB	T/L
W-121, Whiting				
Cleveland	51,000	.014	FOB	C/L
Reading	47,600	.013	FOB	T/L
New Orleans	20,611	.013	FOB	C/L
St. Louis	12,800	.015	FOB	C/L
Atlanta	38,536	.015	FOB	T/L
Nubian	-0-	-	-	-
A & E	43,500	.015	FOB	C/L
San Francisco	-0-	-	-	-
Carrollton	35,000	.018	FOB	C/L
Toronto	13,900	.017	FOB	C/L
Montreal	8,000	.014	FOB	T/L
W-154, Untreated Whiting				
Cleveland	128,000	.018	FOB	C/L
Reading	128,400	.019	FOB	T/L
New Orleans	29,700	.019	FOB	C/L
St. Louis	34,900	.022	FOB	C/L
Atlanta	96,970	.021	FOB	T/L
Nubian	2,000	.025	FOB	LTL
A & E	84,100	.022	FOB	C/L
San Francisco	138,000	.022	FOB	C/L
Carrollton	40,000	.024	FOB	C/L
Toronto	137,100	.024	FOB	C/L
Montreal	32,000	.021	FOB	T/L

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