

>> NAMES YOU KNOW

The name Ingersoll-Rand is synonymous with quality and dependability. It represents a proven history in construction and mining, and industrial markets.

We've built on that proud reputation, so that today's Ingersoll-Rand is a diverse array of businesses with market-leading brands serving customers in a variety of markets.



Bobcat

#1 worldwide manufacturer of skid-steer loaders



#1 golf car manufacturer in the world

HUSSMANN

#1 in supermarket and convenience store display cases in North America



North America's #1 manufacturer of air compressors, air tools and compactors



#1 North American lock manufacturer



#1 worldwide in refrigerated units for trailers and trucks



#1 custom needle bearing producer in the world

This abbreviated list highlights some of the market-leading brands in the Ingersoll-Rand family. Visit our website, www.irco.com, for a more comprehensive listing.

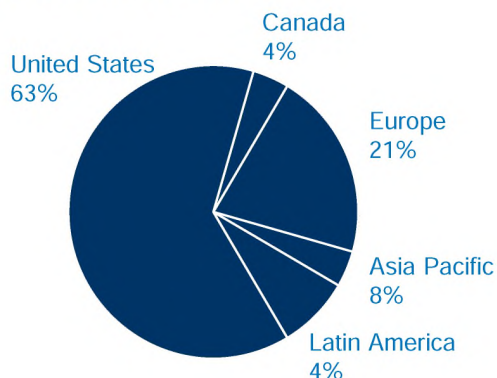
>> OUR 2001 RESULTS

CONDENSED CONSOLIDATED STATEMENT OF INCOME

In millions except per share amounts

	2001
Net sales	\$ 9,682.0
Cost of goods sold	7,611.5
Selling and administrative expenses	1,454.2
Restructuring charges	93.1
Operating income	523.2
Interest expense	(253.0)
Other income (expense), net	(6.8)
Minority interests	(20.1)
Earnings before income taxes	243.3
Benefit for income taxes	(2.9)
Net earnings	\$ 246.2
Basic earnings per share	\$ 1.49
Diluted earnings per share	\$ 1.48

REVENUES BY REGION



2001 REVENUES: \$9.7 BILLION

Facts At A Glance



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Visit us online: www.irco.com

>> WHO WE ARE

Ingersoll-Rand is a leading global innovation and solutions provider for the major global markets of Climate Control, Industrial Solutions, Infrastructure, and Security and Safety.

Our workforce consists of approximately 56,000 people throughout the world, and we operate 130 manufacturing facilities, half of which are located outside the United States.

>> OUR VISION

We are dedicated to driving Shareholder Value by achieving:

>> Dramatic Growth

by focusing on innovative solutions for our customers

>> Operational Excellence

by pursuing continuous improvement in all of our operations

>> Dual Citizenship

by bringing together the talents, energy and enthusiasm of all IR people

>> OUR COMMITMENT

With a history dating to 1871, Ingersoll-Rand has long been a proven source for delivering proven solutions to customers throughout our diverse markets, all over the world. We remain committed to honoring that legacy by working across our enterprise, enlisting the talents and energy of all Ingersoll-Rand people, to deliver superior customer solutions through increasingly innovative products and services.



Proven source. Proven solutions.

>> OUR BUSINESSES

Our strong foundation includes businesses with powerful brands, solid reputations and market leading positions.

These businesses are aligned within four global growth sectors.

CLIMATE CONTROL

This sector provides equipment and services to manage controlled-temperature environments for food and other perishables, and includes stationary and transport refrigeration solutions marketed under such leading brands as Thermo King (transport temperature control units for trucks, sea-going containers and buses) and Hussmann (refrigerated display merchandisers for grocery and convenience stores).



INDUSTRIAL SOLUTIONS

This sector is a collection of businesses providing products and solutions to enhance industrial efficiency and engineered systems. Products include precision bearings, fluid products, tools and material handling equipment, microturbines for electricity generation and cogeneration, air and gas compressors, compressed-air systems, turbo and reciprocating gas compressors and steam turbines. Brands include ARO, Dresser-Rand, PowerWorks, Torrington and Ingersoll-Rand.



INFRASTRUCTURE

This sector provides equipment for the construction, renovation and repair of public works and private projects, as well as golf cars and utility vehicles. Products include skid-steer loaders, mini-excavators, telescopic material handlers, electric and gasoline powered golf cars, road construction equipment, portable air compressors, light towers and generators from leading brand names such as Bobcat, Club Car, Blaw-Knox, ABG, and Ingersoll-Rand.



SECURITY AND SAFETY



This sector provides products and solutions to enhance the security and safety of residential, commercial and institutional buildings. The sector's market-leading products include locks and locksets, door closers, exit devices, steel doors and frames, portable security devices, decorative hardware, bathroom and kitchen faucets,

cabinet hardware, electronic and biometric access control systems, and time, attendance and personnel scheduling systems, represented by well known brands such as Schlage, Briton, Dor-O-Matic, LCN, Kryptonite, Locknetics, Recognition Systems, Steelcraft and Von Duprin.

