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Johns-Manville **Internal Correspondence**

To: D. Poutiatine
Englewood Cliffs

Date: 5th April, 1976

D. POUTIATINE

From: L. Siebert

Copies:

A. F. D.

Letter apparently sent from this German office not from Sweden.

RE: TARKETT

Enclosed, please find copies of the letter of Tarkett sent to the German Ministry of Youth-Family and Health. Also, the translation of this letter is enclosed, as well as a letter with translation to Professor H. Otto, who is Consultant of the German Asbestos Industry.

I have not yet been able to talk to Dr. Robock, but I am sure he is already fully informed on this and I sincerely hope that he will point out the danger of this approach.

I believe that we should somehow let the institutions concerned know that Tarkett is regularly buying fibre from us, as I have mentioned in my today's telex, and that this campaign is mainly being started in order to introduce their fibre glass mat flooring line. This is not particularly mentioned but the content of the letter demands a reaction of the authorities in this direction.

As already outlined, Tarkett is presently buying their full fibre glass mat requirements from Schuller, I am not able to determine the exact square metres or prices. However, by approaching Schuller, we should get the info we need. This also applies to samples, although I think that this matter has already been examined in Research when we examined fibre glass mat versus asbestos fibre latex felt as backing materials.

I believe that this is a serious matter, since it can hurt the flooring industry. I have distributed copies of Tarkett's letter to the flooring manufacturers, to which we have contact. Tarkett have their own Sales Office in Germany; I do not know whether this also applies to other countries. It must be presumed that this approach will be chosen in all those countries, where Tarkett is interested in selling their flooring. This certainly refers to all Scandinavian countries, as well as to the Benelux, whereas France is questionable, due to the distance.

I am most interested to learn the comments of your meeting with Dr. Robock and what the reaction from this end will be.

L. Siebert

4/12 cc. JRMH
NWH

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