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San Francisco, California.

Dear Dr. Felton:

I regret my delay in replying to your letter. It has been occasioned largely by my inability to give you very definite information.

It now happens that I know of an opening in which you are interested, and therefore I am sounding you out to avoid further delay.

A short time ago I inherited the responsibility of a medical organization at the Baton Rouge Ethyl Corporation. Up to a short time ago this plant was operated by the Ethyl Corporation by du Pont, but it is now operated by the Ethyl Corporation. The plant itself is a very modern one with a large number of personnel under medical supervision number 2000. These men are variously engaged in the manufacture of tetraethyl lead and of most of the intermediate products which enter into the manufacture of tetraethyl lead. There is in addition a very considerable amount of technological research and development, and an interesting job from the medical and hygienic point of view. The medical facilities have not been as convenient as one would wish, but this is being mended by the construction of a new medical building. This laboratory operates in a consulting relationship, and in addition I, as a medical consultant, have the responsibility for the medical policy. I shall, therefore, keep in touch with the medical staff more or less constantly, but the medical work will be handled by the local medical staff, who, with the necessary experience, will operate successfully. The organization of the medical activities is such that the medical department is co-equal in authority within the company with the technical and service activities, and in the event of any emergency may resort to the top management of the Corporation through me. Incidentally in this Corporation there is no appeal to anybody but the president and the board of directors.

I give you all this information because I thought it might be of help to you in determining whether you have any interest in this position. I should say that I have found a man who is qualified as a physician, but it is our very definite preference to have a

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quite capable of standing on his own feet and part of the job with professional competence of this kind, with a fourth either learning more or less routine jobs, would be satisfactory for an ideal medical and hygienic set-up rather than will just get by.

It may be that you would be interested in considering. If so, I should be glad to hear from you at any time so that we can arrange some means by which we can convince ourselves as to the desirability of such an arrangement.

Cordially

Robert A. L.

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