

To: Hupp, Sydney[hupp.sydney@epa.gov]
From: Allan, Kristin
Sent: Mon 4/17/2017 12:00:20 PM
Subject: Automatic reply: Gov Call with Administrator Pruitt

Thank you for your email. I'll be out of the office on Friday, April 14.

For immediate assistance regarding Friday, April 14-Monday, April 17 scheduling, please call Danielle Lundgren at 402-471-1960.

I'll respond to your message upon my return to the office.

Thank you.

Regards,

Kristin Allan

Scheduler

Office of Governor Pete Ricketts

P.O. Box 94848

Lincoln, NE 68509

Phone: 402-471-2244

To: Hupp, Sydney[hupp.sydney@epa.gov]
Cc: Dickerson, Aaron[dickerson.aaron@epa.gov]; Rich Gold
(rich.gold@hklaw.com)[rich.gold@hklaw.com]
From: SMITH, GREGORY W
Sent: Wed 5/3/2017 10:53:51 PM
Subject: RE: The Chemours Company - Meeting with Administrator Pruitt on May 15
[EPA External Meeting Request Form - The Chemours Company \(May 4, 2017\).docx](#)
[Chemours Corporate Fact Sheet.pdf](#)

Sydney,

Attached please find a completed meeting request form along with a fact sheet that includes basic information about our company.

Please let me know if you require additional information.

We look forward to bringing our CEO to DC to meet with Administrator Pruitt on May 15 at 2:15 p.m.

Many thanks.

Greg

Greg Smith
Director | Government Affairs

The Chemours Company

300 New Jersey Ave., NW

Suite 900

Washington, D.C. 20001

DC Office: (202) 469-3458

Wilmington Office: (302) 773-4581

Cell: (202) 731-0479

E-mail: gregory.w.smith@chemours.com



[LinkedIn](#) | [Twitter](#) | [Chemours.com](#)

From: Hupp, Sydney [mailto:hupp.sydney@epa.gov]
Sent: Thursday, April 20, 2017 12:56 PM
To: SMITH, GREGORY W <gregory.w.smith@chemours.com>
Cc: Dickerson, Aaron <dickerson.aaron@epa.gov>
Subject: RE: The Chemours Company - Letter to Administrator Scott Pruitt

Got it confirmed. Thank you!

Sydney Hupp

Office of the Administrator- Scheduling

202.816.1659

From: SMITH, GREGORY W [mailto:gregory.w.smith@chemours.com]
Sent: Thursday, April 20, 2017 10:14 AM
To: Hupp, Sydney <hupp.sydney@epa.gov>
Cc: Dickerson, Aaron <dickerson.aaron@epa.gov>
Subject: RE: The Chemours Company - Letter to Administrator Scott Pruitt

Done. Let's nail down that date and time. Monday, May 15 at 2:15 p.m., at the Administrator's office in DC.

I'll be sure to complete the meeting request form and get it back to you well in advance of May 15.

Many thanks for your help, Sydney.

Greg

Greg Smith
Director | Government Affairs

The Chemours Company

300 New Jersey Ave., NW

Suite 900

Washington, D.C. 20001

DC Office: (202) 469-3458
Wilmington Office: (302) 773-4581

Cell: (202) 731-0479

E-mail: gregory.w.smith@chemours.com



[LinkedIn](#) | [Twitter](#) | [Chemours.com](#)

From: Hupp, Sydney [<mailto:hupp.sydney@epa.gov>]
Sent: Thursday, April 20, 2017 9:55 AM

To: SMITH, GREGORY W <gregory.w.smith@chemours.com>
Cc: Dickerson, Aaron <dickerson.aaron@epa.gov>
Subject: RE: The Chemours Company - Letter to Administrator Scott Pruitt

Of course! Does 2:15PM work for you?

Thank you!

Sydney

Sydney Hupp

Office of the Administrator- Scheduling

202.816.1659

From: SMITH, GREGORY W [<mailto:gregory.w.smith@chemours.com>]
Sent: Wednesday, April 19, 2017 10:19 AM
To: Hupp, Sydney <hupp.sydney@epa.gov>
Subject: RE: The Chemours Company - Letter to Administrator Scott Pruitt

Well, our CEO will be coming down from Wilmington, DE on Amtrak, so I'd say late morning or anytime in the afternoon would work best.

If that doesn't work, just let me know what will.

Many thanks for your help with this, Sydney.

Greg

Greg Smith
Director | Government Affairs

The Chemours Company

300 New Jersey Ave., NW

Suite 900

Washington, D.C. 20001

DC Office: (202) 469-3458
Wilmington Office: (302) 773-4581

Cell: (202) 731-0479

E-mail: gregory.w.smith@chemours.com



[LinkedIn](#) | [Twitter](#) | [Chemours.com](#)

From: Hupp, Sydney [<mailto:hupp.sydney@epa.gov>]
Sent: Wednesday, April 19, 2017 9:22 AM
To: SMITH, GREGORY W <gregory.w.smith@chemours.com>
Cc: Rich Gold (rich.gold@hklaw.com) <rich.gold@hklaw.com>; Dickerson, Aaron <dickerson.aaron@epa.gov>; Hale, Michelle <hale.michelle@epa.gov>
Subject: RE: The Chemours Company - Letter to Administrator Scott Pruitt

Thank you! Was there a specific time on the 15th you were looking at?

Sydney Hupp

Office of the Administrator- Scheduling

202.816.1659

From: SMITH, GREGORY W [<mailto:gregory.w.smith@chemours.com>]
Sent: Wednesday, April 19, 2017 8:58 AM
To: Hupp, Sydney <hupp.sydney@epa.gov>
Cc: Jackson, Ryan <jackson.ryan@epa.gov>; Rich Gold (rich.gold@hkllaw.com) <rich.gold@hkllaw.com>; Dickerson, Aaron <dickerson.aaron@epa.gov>; Hale, Michelle <hale.michelle@epa.gov>
Subject: RE: The Chemours Company - Letter to Administrator Scott Pruitt

No worries and I'll absolutely complete the meeting request form.

Many thanks, Sydney.

Greg

Greg Smith
Director | Government Affairs

The Chemours Company

300 New Jersey Ave., NW

Suite 900

Washington, D.C. 20001

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Wilmington Office: (302) 773-4581

Cell: (202) 731-0479

E-mail: gregory.w.smith@chemours.com



[LinkedIn](#) | [Twitter](#) | [Chemours.com](#)

From: Hupp, Sydney [<mailto:hupp.sydney@epa.gov>]
Sent: Wednesday, April 19, 2017 8:56 AM
To: SMITH, GREGORY W <gregory.w.smith@chemours.com>; Hale, Michelle <hale.michelle@epa.gov>
Cc: Jackson, Ryan <jackson.ryan@epa.gov>; Rich Gold (rich.gold@hklaw.com) <rich.gold@hklaw.com>; Dickerson, Aaron <dickerson.aaron@epa.gov>
Subject: RE: The Chemours Company - Letter to Administrator Scott Pruitt

Good morning Mr. Smith,

Thank you for reaching out! My apologies for the delay in responding. Let me check on that date and get back with you this afternoon, if you don't mind. In the interim, would you mind filling out the attached meeting request form? Please let me know if you have any questions.

Thank you!

Sydney Hupp

Office of the Administrator- Scheduling

202.816.1659

From: SMITH, GREGORY W [<mailto:gregory.w.smith@chemours.com>]
Sent: Wednesday, April 19, 2017 8:34 AM
To: Hale, Michelle <hale.michelle@epa.gov>; Hupp, Sydney <hupp.sydney@epa.gov>

Cc: Jackson, Ryan <jackson.ryan@epa.gov>; Rich Gold (rich.gold@hklaw.com)
<rich.gold@hklaw.com>

Subject: FW: The Chemours Company - Letter to Administrator Scott Pruitt

Ms. Hale and Ms. Hupp,

I write to follow up on this note and the attached letter, with the goal of trying to confirm a date and time for a meeting with Administrator Pruitt.

Please let me know if you need more information or have questions.

Many thanks.

Greg

Greg Smith
Director | Government Affairs

The Chemours Company

300 New Jersey Ave., NW

Suite 900

Washington, D.C. 20001

DC Office: (202) 469-3458
Wilmington Office: (302) 773-4581

Cell: (202) 731-0479

E-mail: gregory.w.smith@chemours.com



[LinkedIn](#) | [Twitter](#) | [Chemours.com](#)

From: SMITH, GREGORY W
Sent: Monday, April 10, 2017 9:13 AM
To: Hale.michelle@epa.gov; Hupp.sydney@epa.gov
Cc: Jackson.ryan@epa.gov; Rich Gold (rich.gold@hkllaw.com) <rich.gold@hkllaw.com>
Subject: The Chemours Company - Letter to Administrator Scott Pruitt

Ms. Hale and Ms. Hupp,

Attached please find a letter directed to Administrator Pruitt from The Chemours Company, which includes a request for the scheduling of a meeting with Chemours' President and CEO, Mark Vergnano.

We trust our request for a meeting with Administrator Pruitt will receive a favorable response and I look forward to working with you to schedule the meeting in the coming weeks.

Please do not hesitate to contact me if you have questions or would like additional information.

Many thanks.

Greg

Greg Smith
Director | Government Affairs

The Chemours Company

300 New Jersey Ave., NW

Suite 900

Washington, D.C. 20001

DC Office: (202) 469-3458

Wilmington Office: (302) 773-4581

Cell: (202) 731-0479

E-mail: gregory.w.smith@chemours.com



[LinkedIn](#) | [Twitter](#) | [Chemours.com](#)

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mail from your system. Unless explicitly and conspicuously designated as "E-Contract Intended", this e-mail does not constitute a contract offer, a contract amendment, or an acceptance of a contract offer. This e-mail does not constitute a consent to the use of sender's contact information for direct marketing purposes or for transfers of data to third parties.

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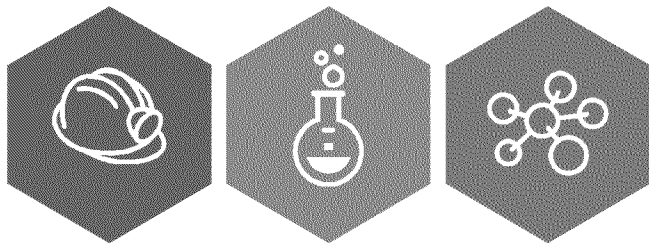
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FACT SHEET

We're Chemours, a different kind of chemical company.

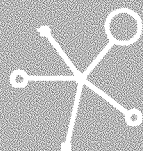
We are built upon a 200-year-old legacy and a world-class product portfolio. We bring everyday convenience to virtually everything people touch—in industries ranging from automotive, paints, and plastics to electronics, construction, energy, and telecommunications. We bring solutions that are better, safer, more reliable, and more sustainable, through the power of chemistry.



A POSITION OF STRENGTH

Creating Higher Value Chemistry for our customers, our investors, and society.

We focus on investing in areas where we are the world leaders—leveraging our differentiated portfolio of performance chemicals.



Our Five-Point Transformation Plan

We're a company whose organization-wide transformation is driven by accountability, sustainability, and being simpler, nimbler, and faster to market—a company that's leading the charge to deliver value to customers and shareholders around the globe.

We've made a lot of progress, and are committed to completing our transformation plan as we continue to drive toward enhancing our Adjusted EBITDA by \$500 million² and improving our net leverage position to ~3x in 2017.

☐ **Reduce costs** by \$350 million by the end of 2017¹

☐ **Grow market positions** in TiO₂, Opteon[®], and Mining Solutions

- ☐ **Refocus investments** by concentrating capital spending on key growth initiatives
- ☐ **Optimize our portfolio** by focusing on higher-value businesses
- ☐ **Enhance our organization** through simpler processes, rapid decision making, and sustainability

1. Versus 2015

CONTACT US

For investor inquiries:
investor@chemours.com

For media inquiries:
media@chemours.com

The Chemours Company

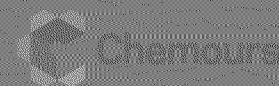
1007 Market Street +1.302.773.1000
P.O. Box 2047 Toll-free:
Wilmington, DE 19899 +1.844.773.2436

 chemours.com

 twitter.com/chemours

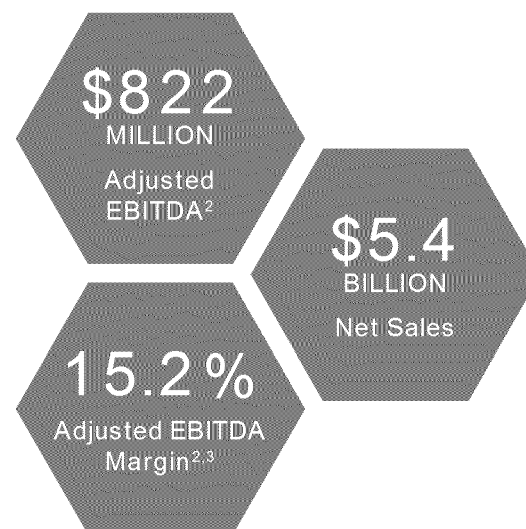
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 youtube.com/user/chemours

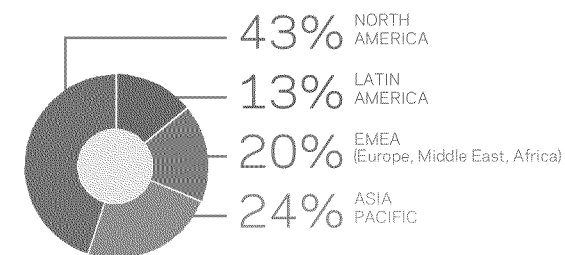


2016 Financials from a Leading Provider of Performance Chemicals

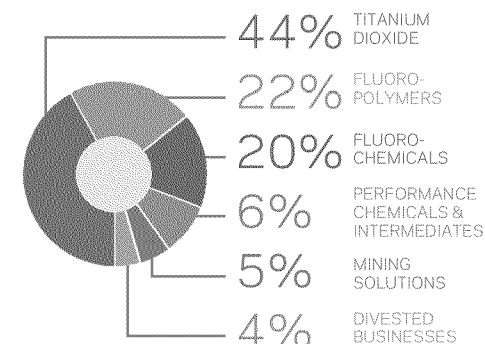
NYSE: CC



Net Sales by Geography

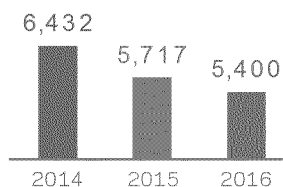


Net Sales by Product



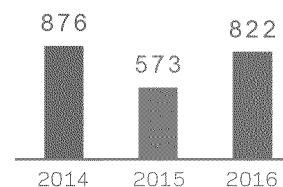
Net Sales

Dollars in millions

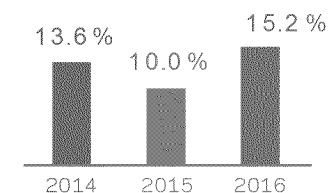


Adjusted EBITDA²

Dollars in millions



Adjusted EBITDA Margin^{2,3}



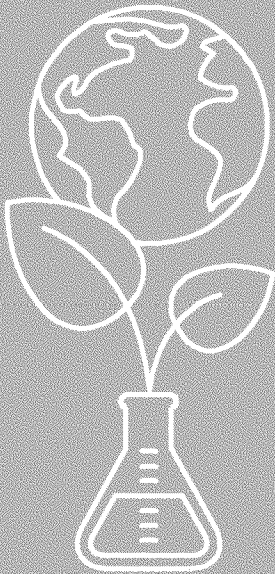
2. Our reconciliations of non-GAAP measures to GAAP measures are available at investors.chemours.com

3. Calculated as Adjusted EBITDA over Net Sales

CHEMOURS: AN OVERVIEW

OUR PURPOSE

We help create a colorful, capable, and cleaner world through the power of chemistry.



Colorful

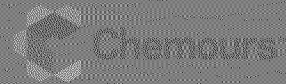
Making the everyday world brighter and more vibrant with our advances in Titanium Dioxide.

Capable

Making processes more efficient and productive with Fluoroproducts and Chemical Solutions.

Cleaner

Providing solutions that have a positive impact on people's lives and as little impact as possible on our planet.



WHAT WE DO

Catalysts for Change



Titanium Technologies

#1 global producer of titanium dioxide (TiO₂): more than 80 years of experience in products for coatings, plastics, laminates, and paper



Fluoroproducts

#1 global maker of fluoroproducts with low global warming potential (GWP) refrigerants, specialty products, industrial resins, monomers, consumer and industrial finishes, melts, and surface protection



Chemical Solutions

#1 sodium cyanide producer in the Americas: via our Mining Solutions team, a leader in safe, efficient production of sodium cyanide for the extraction of gold and other precious metals

OUR BRANDS



70+ manufacturing facilities, laboratory sites, and offices globally

7,000 employees worldwide

Serving customers in more than **130** countries

THE FIVE VALUES WE LIVE BY

We believe that the power of chemistry can have a positive impact on the world. We live that commitment through the principles that drive us:



CONTACT US

For investor inquiries:
investor@chemours.com

For media inquiries:
media@chemours.com

The Chemours Company

1007 Market Street +1.302.773.1000
P.O. Box 2047 Toll-free:
Wilmington, DE 19899 +1.844.773.2436



External Meeting Request Form for Administrator E. Scott Pruitt

U.S. Environmental Protection Agency

To request the Administrator to attend and/or speak at your event, please complete and submit the following form.

Today's Date: May 4, 2017

Meeting Date: May 15, 2017

Meeting Time: 2:15 p.m.

Requested Location (if offsite, please list address, parking instructions, etc.): Administrator Pruitt's DC office

Requestor: The Chemours Company

Purpose of the Meeting:

- Introduce Chemours to the Administrator
- Express Chemours' support for the Administrator's leadership of EPA.
- Share what Chemours is doing to put American innovation to work to create global, market-leading product opportunities, which support new U.S. manufacturing investments and jobs.
- Share Chemours' desire to see EPA maintain consistency vis-à-vis HFCs in order to help protect U.S. leadership in this space and protect significant new U.S. investments the company has made in reliance on previous EPA policy decisions.
- Share Chemours' desire to see EPA implement the Lautenberg Chemical Safety Act in a fair, efficient, and reasonable manner, consistent with the new law and Congressional intent.

Background on the Meeting:

The Chemours Company commenced business as a stand-alone, publicly-traded corporation on July 1, 2015, after being separated from DuPont via a spin-off to DuPont shareholders. At its inception, Chemours was comprised of the former DuPont Chemical Solutions, Fluoroproducts and Titanium Technologies businesses. Chemours corporate headquarters and global innovation center are both located in Wilmington, DE. The company has approximately 7,000 employees globally, with more than 5,000 of those workers based in the United States. 25 of the company's 35 production facilities are located in the United States.

I. Refrigerants

The Chemours Fluoroproducts business has a nearly 90-year history of innovation creating products that have provided critical societal services such as refrigeration, air conditioning, insulation, fire suppression, personal care products and medical applications while constantly improving the safety of these applications. That pioneering innovation continues today with a new generation of products that provide enhanced environmental sustainability and superior performance across a variety of applications while as "drop-ins" or near drop-in substitutes for existing or slightly modified equipment. These new alternatives were designed to meet market demand and the requirements of a growing number of international

regulations like Japan's high global warming potential (GWP) hydrofluorocarbon (HFC) reduction regulations, the European Union's Fluorinated Gas Regulations, and existing domestic regulations.

New refrigerants represent a multi-billion dollar industry in which the United States has a clear advantage in the international marketplace. For example, all auto manufacturers in North America and the European Union have announced plans to convert their light-duty vehicle air conditioning systems to low-GWP refrigerants.

Chemours has responded to this demand by investing hundreds of millions of dollars in the development of new refrigerants such as hydrofluoroolefins (HFOs). These refrigerants provide automobile manufacturers with a low-cost alternative to meeting light-duty vehicle standards that are already being implemented in the United States. Importantly, Chemours has also made parallel investments that will create additional American manufacturing and commercial jobs. For example, in May 2016, the company announced that it will invest approximately \$250 million to construct a new HFO production facility at the Chemours Corpus Christi site in Ingleside, TX.

American Innovation and Investment

Chemours has invested (and continues to invest) hundreds of millions of dollars in the development and commercialization of zero ozone depletion potential (ODP) and very low GWP alternatives. This includes significant investment in new technology and significant production capacity in the United States, which has resulted in the creation of hundreds of jobs for Chemours, Chemours suppliers and the communities that support our new product portfolio development and production.

- This commitment includes a world-class R&D center in Wilmington DE, for product and process development and significant manufacturing footprints in Corpus Christi, TX (new capacity) and Houston, TX, Louisville, KY; and Deepwater, NJ (existing product capacity).
- Chemours provides communities with high-paying jobs and associated top-shelf benefits.
- Chemours Fluorochemicals business employs more than 2,000 in the United States, with 125 employees currently assigned full-time to the development, production and commercialization of these new products. 50 out of 65 new permanent jobs at the Corpus Christi plant have been filled to operate the new facility, and approximately 300 additional positions will be added by suppliers and at businesses in the surrounding community to support this effort.
- In addition, Chemours currently employs 300 American contractors to build the new facility in Corpus Christi, Texas using American construction materials.
- Chemours and other American companies hold a significant patent portfolio globally for next generation replacement products. This is the outcome of hundreds of millions of dollars of investment and more than a decade of development.
- Many non-U.S. competitors chose not to make those investments because of the significant cost and the risk that the investment would never pay off.
- Now that these alternatives are in demand, global competitors are actively seeking to commercialize these products, potentially infringing on intellectual property of others, to enter this attractive market.

Continued American Leadership is Needed

Without leadership from the United States to compete vigorously to succeed in this segment, global competitors can quickly move into position to lead the HFC replacement industry.

- For example, the Chinese may want to leverage their natural resources/supply (fluorspar) and have already started producing HFOs domestically. They are also developing core manufacturing

capabilities that they can leverage in the future. This strategy could increase challenges to U.S. company intellectual property rights abroad and encourage the exercise of domestic protectionism. It could also result in counterfeit products being shipped into the United States and other regulated markets.

- In fact, there have been two affirmative rulings in HFC anti-dumping cases recently, outlining unfair dumping by Chinese companies of HFCs into the United States. This behavior has caused significant injury to the U.S. industry forcing American companies to either exit business or participate at or below the cost of manufacture.
- In addition, in less developed countries, like China, companies have announced plans to commercialize alternative refrigerants. Without U.S. leadership and support for domestic technologies, these foreign-based alternatives to U.S. technologies could gain support, displacing our “first mover” advantage in international markets.
- At the same time, some environmental NGOs oppose some of the technically proven options developed by American companies. U.S. regulations are technically neutral and allow for the use and further development of fluorochemicals and so-called “natural” refrigerant solutions by American companies. Organizations like Greenpeace and Europe-based Shecco promote the use of carbon dioxide, hydrocarbons, ammonia, water and air as the only viable solutions for many applications, including refrigerants. While these options may indeed be preferred for some uses and equipment types, in many cases they are significantly more expensive for equipment manufacturers to implement than HFO solutions, and, in some cases, have poor energy performance, higher operating costs, and severe safety risks. Therefore, continued U.S. leadership and engagement is needed to ensure a level playing field and fair consideration of all options.

Policy Recommendations:

- Continuity of the current regulatory structure managing fluorochemicals is critical as American companies continue to invest hundreds of millions and even billions of dollars in new technologies that will be used in the United States and around the world as other countries continue to regulate this space.
- Continued EPA Funding is also needed for the Office of Air and Radiation for the approval of volatile organic compound (VOC) exemptions for fluorochemicals and for the Stratospheric Ozone Division Significant New Alternatives Policy (SNAP) Program to approve new products and provide continued support to industry to ensure that new technologies can successfully enter the market. Other countries rely on EPA SNAP program approvals to allow the use of American patented products.

II. TSCA Implementation

Chemours was one of a number of chemical companies that strongly advocated for modernizing and improving the Toxic Substances Control Act via the Lautenberg Chemical Safety Act, the bi-partisan legislation that was signed into law in 2016. Implementation of the law is an EPA priority, and Chemours is fully committed to working with EPA to achieve that goal.

- Chemours believes that fair and balanced implementation of the LCSA should:
 - Fully address the significant scientific principles and standards embedded in the statute;
 - Adopt workable, pragmatic processes in regulatory implementation – particularly to look to simple processes where those achieve Congressional intent;
 - Build public and industry confidence in EPA’s ability to evaluate the safety of the products of chemistry efficiently and effectively through TSCA, especially for the new chemicals program;

Encourage technological innovation and globally competitive chemical industry through the strong protection of confidential business information.

- Chemours' most significant concern, to date, is with EPA's implementation of the modest changes to Section 5 – the new chemicals program.
- Chemours believes that Section 5 was working well before the LCSA was enacted. LCSA's new chemicals provisions require EPA to "show its work" and demonstrate it has sufficient information to make a decision on a new chemical. It also codified EPA's practice of considering potential exposures to new chemicals. LCSA did not change the legal standard for review.
- Since enactment, the New Chemicals Program has experienced significant backlogs that jeopardize innovation and the competitive position of U.S. chemical companies. More than 500 new chemical applications are still pending, including many submitted before LCSA was enacted. The rate of new chemical approvals is down significantly from prior practice.
- Chemours believes the New Chemicals Program must reach a point where the vast majority (90%+) of pre-manufacture notices are addressed within the statutory review period (90 days, with a possible extension of 90 days).
- Chemours has been pleased to see EPA, under the leadership of the new Administrator, begin to take steps to remedy the implementation problems in Section 5.

Role of the Administrator:

- Strong leadership of EPA to deliver on its core mission of protecting human health and the environment and, at the same time, promote U.S. investment and job creation via responsible environmental policies and regulations.
- Policy consistency on HFCs to promote and protect U.S. leadership, investments and job creation.
- Prompt and fair implementation of the LCSA.

Attendees:

1. Mark Vergnano, Chief Executive Officer, Chemours;
2. Greg Smith, Director – Government Affairs, Chemours;
3. Eddie Johnston, Manager – Federal Government Affairs, Chemours; and
4. Rich Gold, Partner, Holland & Knight.

Point of Contact:

Greg Smith, Director – Government Affairs
The Chemours Company
300 New Jersey Ave., NW, Washington, D.C.
Office Phone: (202) 469-3458; Cell Phone: (202) 731-0479
E-mail: gregory.w.smith@chemours.com