

FACSIMILE COVER SHEET

FIKE CORPORATION
704 S. 10th Street
P. O. Box 610
Blue Springs, MO 64015

RECEIVED

JAN 20 1993

G. L. RUTMAN

*cc:
B. Hinderer
M. Marshall*

TO: The BFGoodrich Company

ATTN: Gregory L. Rutman, Esq.

FROM: Logan J. Wilson

DATE: January 20, 1993

FAX#: 216-447-6146

TOTAL NUMBER PAGES INCLUDING COVER: 7

RE: Your Letter of January 12, 1993

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JAN 21 1993

R. HINDERER

If you do not receive all pages, call Brenda at (816)229-3405,
ext. 203, or fax (816)229-4615.

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704 South 10th Street • P.O. Box 610 • Blue Springs, Missouri U.S.A. 64013 • (816) 229-3405 • Telefax (816) 229-4615

January 19, 1993

FAX: 216-447-6146

Gregory L. Rutman, Esq.
Staff Vice President,
Assistant General Counsel
and Assistant Secretary
The BFGoodrich Company
Chemical Group
6100 Oak Tree Boulevard
Cleveland, OH 44131

Re: Your Letter of January 12, 1993

Dear Mr. Rutman:

This fax confirms our phone conversation of Tuesday, January 19, 1993.

We agree that our Craig McSparren, Fike Protection Systems Telecommunications Marketing Specialist, had a phone conversation with your Dr. Robert Hinderer, whom I have learned today is your Chief Toxicologist.

Mr. McSparren, as a result of his conversation with Dr. Hinderer, has effected changes in our sales literature.

As I discussed with you, attached is a copy of our current sales literature, Fike Form B9078-1192 (printed in November of 1992).

Please note from the attached sales literature that we have deleted references to "highly toxic" and have changed our reference to the Journal of the American Medical Association.

We believe that these two changes satisfy what we understood to be Dr. Hinderer's points and your points 1 and 2 of your letter of January 12.

Mr. McSparren did not understand Dr. Hinderer's concern about the 60% conversion of PVC, to be limited to the 60% conversion directly to HCl. We have just understood this point, based upon your written communication.

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Fike Japan Corporation, Tokyo, Japan • Fike Europe NV, Herentals, Belgium
Fike Canada, Inc., Burlington, Ontario, Canada • Fike South East Asia Pte Ltd, Singapore

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As I told you, our sources for this figure are secondary sources, which are subject to proprietary and confidentiality agreements. I am personally engaged in the process of obtaining the six primary sources referenced in our secondary sources and will share them with you as soon as I have had a chance to obtain them.

I have docketed myself to communicate back to you on or before Tuesday, February 2, 1993.

Thank you very much for your understanding and consideration in this matter.

Very truly yours,

FIKE CORPORATION



Logan J. Wilson
Senior Vice President
Legal Affairs

LJW:bsm

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