

SHRINT 1

SCHEDULE 1
GRADE SPECIFICATIONS
COST AND SELLING PRICES AS OF MARCH 31, 1942
CON FERRO PAINT & VARNISH CO.

TRADE NAME: Bestex
 CATEGORY: Trim and Trellis Paints
 COLOR: Shutter Green
 NUMBER: 1142
 QUALITY: First

PIGMENT: 51%	LB.	GALLONS	UNIT COST	TOTAL COST
Fairway Green	30	.96	26.12 P H Lbs.	7.84
C. P. Norwood Green	20	.60	24.38	4.88
C. P. Med. Chrome Yellow	6	.12	16.00	.96
Asbestine	160	6.75	1.00	1.60
Barytes	128	3.45	1.181	1.51
VEHICLE: 49%				
Glyptal Solution	45	6.00	74.10 P H Gal	4.45
Raw Linseed Oil	156	20.00	66.13	13.23
Raw Linseed Oil	117	15.00	66.13	9.92
Heavy Naphtha	6.50	1.00	8.264	.08
Mixing Liquid	7	1.00	52.17	.52
Cut Cobalt	3.50	.50	79.80	.40
Nuodex Lead 24%	4.78	.50	139.37	.70
Shkg., Rec. & Handling				1.83
Calculated Yield	683.78	55.88		47.92
Manufacturing Loss 2%		1.12		
Actual Yield		54.76		

COST ANALYSIS:

Material Cost Per Gallon or Pound (Total Cost Divided by Actual Yield).....	.83
Manufacturing Expense.....	.07
Bulk Cost Per Gallon, or Pound.....	.95
Complete Package Cost Per Gallon, or Pound (Container Plus Filling Expense)...	<u>1.85</u>
Factory Cost in Package Per Gallon, or Pound.....	1.11

PRICES

Show the Highest Net Unit Price which was charged or which would have been charged in March 1942, to each of the following types of buyers or transferees:

- (A) To a Company owned or controlled outlet
 (B) To an Independent Wholesaler
 (C) By Company owned or controlled outlet to Retail Customer
 (D) To an Independent Retailer (Dealer)
 (E) To Other (Specify)

\$1.80\$2.15