

12/14/81 14:00
DISTRICT-SMITH
LATELAW-ASTRIBUTIONS

CUSTOMER NUMBER	SI-LITY CODE	CUSTOMER NAME	1985 - 1986			1985 - 1986			PLAN VS. ACT	1ST YR. PLAN
			1985	1986	% CHG	1985	1986	% CHG		
41400000	03-230	HAYGOOD, INC. LITTLE ROCK, ARKANSAS					8,977			
41400000	03-450	HAYGOOD, INC. SPRINGDALE, ARKANSAS					489			
414610000	01-100	HEAVY DUTY PARTS BIRMINGHAM, ALABAMA					7,395			
414610000	23-250	HEAVY DUTY PARTS JACKSON, MISSISSIPPI	173		100-	28,365	32,948	16		
414610000	41-440	HEAVY DUTY PIS. NASHVILLE, IN					10,075			
414610000	10-151	HEAVY DUTY PARTS CONLEY, GA					305			
414610000	01-450	HEAVY DUTY PARTS RICHARD, ALABAMA					395			
414610000	31-370	HEAVY DUTY PARTS MONTGOMERY, ALABAMA	2,474		100-	4,958	12,975	162		
414610000	01-376	HEAVY DUTY PARTS MOBILE SHUALS, ALABAMA					7,040			
414610000	10-310	KELMAN AUTO PARTS CO. ALBANY, GEORGIA				76	134	72		
510150000	10-181	LAYFIELD DISTRIBUTORS INC. CHAMBLISS, GEORGIA				6,551	4,880	26-		
510150000	10-340	LAYFIELD DISTRIBUTORS INC. ATLANTA, GEORGIA				1,739		1-0-		
510190000	41-390	LAYCOCK PRODUCTS INC. MEMPHIS, TENN.	455	322	66-	2,051	1,353	34-		
510400000	01-420	LEAF, STEVEN PRINCE CITY, ALABAMA					245			
549880000	17-040	MARGOT, INC. BATON ROUGE, LOUISIANA	240	767	270	4,510	5,924	31		
571410000	41-390	MEMPHIS BRAKE & EQUI MEMPHIS, TENNESSEE	7,100	4,194	42-	97,212	122,964	26		
592790000	01-360	MOBILE POWER BRAKE & EQUI MCJILL, ALABAMA	253		100-	12,631	9,649	24-		
592790000	17-310	MONROE SPRING, INC. MINOR, LOUISIANA		27		214	2,174	1009		
707420000	17-171	PRECISION BRAKE & CLUTCH HARRIS, LOUISIANA	279		100-	6,598	1,580	76-		