INT'L MULTIFOODS CORP.

cc: ~~D. Olson - St. Louis~~
~~J. R. Fallon - St. Louis~~

DER

May 27, 1970

Joe Lowe Donuts

Mr. I. Hauptman
International Multi Foods Corp.
140 Sylvan Ave.
Englewood, New Jersey

Dear Irving:

Referring to yesterday's meeting in connection with the recent magazine and newspaper publicity indicating that polychlorinated biphenyls (PCBs) have been discovered in the environment, we confirm the following.

We will shortly inform all our customers using Therminol FR products of our intention to discontinue selling the product for use in food processing applications. We will carefully explain the reasons behind it, and we are confident that after the initial impact wears off, they will understand the reasons and accept the change to a replacement fluid as a necessary good business action.

Once the letter to our customers is on the way, we will be in touch with you and develop a standard set of system changeover instructions. It seems most practical for you to work with the users on changeover and modification.

As an example of the type of publicity PCBs have been receiving, I enclose an article that appeared in Chemical Week, April 22.

It was a pleasure meeting you, and I am confident we can work together to make the transition to Therminol 66 a comfortable one for your customers.

Very truly yours,

J. S. Pullman

JSP:sb
Enclosure

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