



SALES

EAST WALPOLE, MASS. 01924, CALIF.

BUILDING MATERIALS DIVISION

BULLETIN #2
FEBRUARY 8, 1980

SHINGLE SALES BY ORDER - 1980

The figures below indicate the percent to total sales by product.

WIND SEAL

Moire	24.1
Wood Blende	21.0
Snow White	17.7
Brown Blende	12.4
Acorn	4.8
Gray	4.2
Meadow Mist	3.7
Desert Brown	3.0
Colonial Green	2.5
Russet Glo	2.0
Frost Blende	1.9
Slate	1.6
Bright Red	1.1

100.0

JET II

Wood Blende	18.3
Moire	17.9
Adobe	14.2
Mahogany	12.7
Brown Blende	10.0
Snow White	8.4
Granite Gray	4.9
Acorn	4.9
Meadow Mist	4.9
Dawn Mist	3.8

100.0

PLAINTIFF'S EXHIBIT

BIR-1079

ARCHITECT 70

Driftwood	59.0
Oakwood	15.5
Cypresswood	13.4
Ebonywood	12.1

100.0

GLASS BILT-JET II

Moire	27.0
Mahogany	19.4
Wood Blende	16.1
White	13.8
Adobe	12.5
Acorn	11.2

100.0

WOODSCAPE

Acorn	36.8
Switan	23.0
Mahogany	22.4
Dove	17.8

100.0

GLASS BILT
FIRESCREEN 3-TAB

Moire	24.9
Wood Blende	22.9
Mahogany	22.4
White	21.9
Acorn	7.9

100.0

M. A. RATCLIFF
SALES SERVICE MANAGER

BIRD 022096