

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT # 2		#1 SALESMEN'S SALES BY CUSTOMER		#2 PRODUCT SALES BY CUSTOMER A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A. GENERAL DISTRICT B. RUBBER ACCOUNTS ONLY	#4 CUSTOMER SALES BY PRODUCTS A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY	MONTH		YEAR		PAGE NO.							
		A. GENERAL DISTRICT	B. RUBBER ACCOUNTS				DECEMBER	1965										
DIST.	SALES MAN	PROD. GRP.	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
*	1505		10 4590 005 PYDRAUL S9 A310975 GULF OIL CO PITTS PA GRADE TOTAL															
*	1005		10 4590 009 PYDRAUL F-9 G002155 ACEC ELECTRIC CORP			3							3					
	2332		G002975 ACME FDRY AND MACHINE CO 0001		1	1			1						1			
	0306		G004559 ACRO WELDER MFG CO			1			1									
	1041		G005530 ADEPT CASTING INC			1											1	
	4302		A006368 AEROJET GENL SACR CALIF	1		2										2		
	4105		G007344 AIR REDUCT PACIFIC															
	2332		J007374 AIR REDUCTION SALE UNION			1	1											
	2332		J007519 AIRPATH INSTRUMENT CO 0001		1	1												
	1601		G010580 ALCOA RESEARCH LAB			1	1											
	0306		J014006 ALLIS CHALMERS LAPORTE															
	0306		A015850 ALUMINUM COMPANY 0050	4														
	0832		A015850 ALUMINUM COMPANY	9		10	2							1	1	2		1
	1109		J015850 ALUMINUM COMPANY	1														
	1601		A015850 ALUMINUM COMPANY	1														
	4444		G015850 ALUMINUM COMPANY			7												7
	0752		J018064 AMERICAN BOSCH ARMA CORP	1														
	1007		A018870 AMERICAN CAN COMPANY			3						1	2					1
	1041		J018871 AMER CAN CO BRADLEY DIV	1														
	2332		G028150 AM STEEL FDRS GRN CTY I			4												4
	1018		A030770 ANACONDA AMER BRASS CO 0015	20	12	7						4						
	2730		J037510 ARMCO STEEL MIDDLETOWN 0007	2	7	15			1	1					1	12	1	1
	2831		J040702 ARROW ALUM CASTINGS CO	4		7		1	1			1					1	1
	0306		J049330 AUTO QUIP CORPORATION															
	0306		G051124 BADGER DIE CASTING CORP			13							4	4			4	2
	1505		J054007 BALDWIN LIMA HAMILTON	3														
	2730		G057955 FRANK BARNES INC			1			1									
	2831		G060324 BASIC ALUM CASTINGS CO			11			4	8								
	2831		J060857 CYRIL BATH CO 0010	7	10													
	1505		G077968 BIRDSBORO CORP			1												1
	2730		J080539 BLACK CLAWSON HAMILTON															
	2332		J080776 JASPER BLACKBURN CORP	1														
	1005		G082000 WILLIAM BLAKE AND CO			1												
	1601		G082952 BLAW-KNOX CO WARWOD W VA			2												2
	4105		A086735 BOEING AIRPLANE SEATTLE															
	1505		A105844 BUDD CO PHILA PENN 0019	103	19	162			4			12	73	24		24		
	1505		A105846 THE BUDD CO PHILA PA 0050	71	50	35		12									24	
	1109		G107574 BURDA METALS CO															
	4405		G114579 U OF CALIF BERKELEY CALI			2	2											
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