Monsanto CALL REPORT – ORGANIC DIVISION

DICTATE IN SEQUENCE:
1. HEADING INFORMATION
2. NAMES OF ADDRESSEES
3. NAMES OF CARBONEES
4. IMMEDIATE ACTION NEEDED
5. REPORT ON CALL

REPORT CAPTIONS:
1. OBJECTIVE
2. PERSONS CONTACTED
3. RESULTS
4. ACTION REQUIRED

CUSTOMER NAME		DATE OF CALL
Texas Eastern Transmission Co.		10-24-72
CITY AND STATE	DATE RECEIVED	DATE TYPED
Shreveport, La.	10-27-72	10-30-72

CUSTOMER MAILING LIST CHANGES – SERVICE CENTER USE ONLY

NAME AND TITLE	PUT ON	TAKE OFF	MP	MAG	CATEGORY CODES

CF ~~JGF~~ PCB ~~DER~~ PHL ~~PWG~~ CPF ~~NTJ~~ JJD ~~PLG~~

Date Rec'd: 10/31

REGION	SERVICE CENTER	SALESMAN
Southern	Houston	J. G. Frederiksen/em

TO Cumming Paton - St. Louis CC Jim Armentor - Houston
H. R. Ford - Atlanta
R. E. Hatton - St. Louis

PLAINTIFF'S EXHIBIT 50
1-10-92 DB

CONTACTED: Gene Riall - Mgr. Compressor Station Operations
Bill Hartman - Ass't Mgr. Compressor Station Operations

OBJECTIVES: Maintain interest in Turbinol 1122

RESULTS: TURBINOL 1122: At the present time, all maintenance work and winter storage gas transmission has been completed. Three turbines previously using Turbinol 153 have been changed to Exquel fluid and as the extent of the change outs that will take place in 1972.

Both Riall and Hartman said quite frankly that Texas Eastern will be trying all three basic types of phosphate ester fluids in their turbines. Riall stressed that he saw no reason why Turbinol 1122 could not be trialled at the earliest possible time in 1973. Texas Eastern's heavy winter transmissfo of gas ends about April 15, and maintenance work and, therefore, change outs of Turbinol 153 would continue shortly after April 15. Riall suggested that we look toward January or February of 1973 as proper timing for a meeting where Monsanto could update Texas Eastern on our activities with our current Turbinol fluids and likewise Texas Eastern could have answered any questions they might have at that time. Also, Riall indicated that by January or February Texas Eastern's maintenance program - i.e. which turbines would be planned to be changedout from Turbinol 153 - would be established. Once these meetings were completed, trial machines would be selected.

Attention R. E. Hatton - St. Louis: Roger, Texas Eastern is still very interested in trialling our Turbinol fluid. As your letter indicated, my activities here will be geared toward a joint meeting in January or February where detail such as pricing and trialling can be discussed in detail. I plan to call on Texas Eastern at least once and perhaps twice prior to this January/February meeting and I would appreciate being filled in on details necessary for this Spring meeting. As we all know, Roland Moore continues to be the key figure in fluid decisions here. Our activities should be keyed toward convincing Moore of the advantages of our fluids and the earliest trialling of Turbinol 1122 as possible at Texas Eastern. Please let me know of any new developments you would like me to introduce to Texas Eastern.

FUTURE ACTION: JGF - Periodic contact at Texas Eastern - every six weeks.
JGF/Product Group - Joint meeting at Texas Eastern - January/February 1973.

JGF/em What about JGF getting to know the people involved on a more personal basis! Lunches/Football ??

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