FORM S-910
REV. 11/66

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

ORGANIC #2 | #1 SALESMEN'S SALES BY CUSTOMER | #2 PRODUCT SALES BY CUSTOMER | #3 DISTRICT PRODUCT SALES BY CUSTOMER | #4 CUSTOMER SALES BY PRODUCTS

MONTH: DEC. | YEAR: 1967 | PAGE NO.: 158

DIST.	SALES MAN	PROD GRP.	NAME OF CUSTOMER OR PRODUCT		LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
1588	A	043287	ASSOC RBR QUAKER TOWN PA	2	1	2	1				1								
1014	G	045390	ATLANTIC GUMMED PAPER																
1101	A	049837	AVONDALE CHEMICAL CO OF				1		1										
2905	J	050258	B-B PAINT CORP				1		1										
0308	A	057560	BARKER CHEM CO CHIC ILL																
0308	J	057565	BARKER CHEM DOLTON ILL																
2802	J	060331	ANDREW M BENES																
2801	J	060333	BASIC INC CLEVE OHIO		2												–		
1088	A	079376	BISHOP MFG CORP																
4136	G	086735	BOEING AIRPLANE SEATTLE																
0308	A	088896	BORDEN NEW YORK NY	15	12	15	19				1	3		1	5		5		5
1008	A	088896	BORDEN NEW YORK NY		1		1	1											
2704	A	088898	BORDEN COLUMBUS OHIO	7	8	7	8	1			1	1	1		2	1			
0385	A	089000	BORDEN NEW YORK NY				2			1				1					
1008	A	089000	BORDEN NEW YORK NY																
1018	J	089798	E BORREGARD L I NY					–											
2308	A	099414	BROD DUGAN PAINT CO				1		1										
1019	A	100300	BROOKLINE WALL DECOR PT-	1		1													
2302	A	102650	BROWN SHOE CO													–			
2706	A	103650	BRULIN & CO INC	2	2	2													
1503	J	103944	BRUNING PAINT CO INC				1						1						
2802	A	105200	BUCKEYE FABRICK FINIS	10															
2802	A	106249	BUFFALO SOLVENTS & CHEM	61	50	61	36	4	6	1		4	4	7			8	3	
2302	J	108446	BURKS HALLMAN CO													–			
2301	J	109704	MERIT K BURROUS		1														
0286	A	110161	BURTON RUBBER PROCESSING																
4402	G	111934					16												16
4303	A	114250	CAL INK DIV SAN FRAN	6	5	6													
4303	A	114251	CAL INK DIV BERKELEY CAL		2		1			1									
1101	A	123730	CAROLINA RBR HOSE CO													–			
1018	G	125068	CARROLL PRODUCTS					–											
2706	A	128964	CELANESE COATINGS NEWARK		2		4		1							2			
1019	J	129139	CELLOMER CORPORATION		1														
4303	G	131929	CENTRAL SOLVENTS &				1												1
4101	A	131930	CENTRAL SOLV PORTLAND OR				9									7	2		
4101	A	131931	CENTRAL SOLV KENT WASH	1	2	1	5		1		2		1					1	
4303	A	131933	CENTRAL SOLV HAYWARD CAL	6	5	6	15				2			2	–	4		7	
4402	A	131934	CENTRAL SOLVENTS &	345	235	345	188	6	27	12	5	24	20	12	7	27	39	9	
0301	A	131935	CENTRAL SOLVENTS CHICAGO	240	256	240	227	14	41		14	21	36	15	25	16	19	24	4
0703	J	132420	CENTREDALE SPECIALIZED							–									
2308	G	133084	CERTAIN-TEED-SAINT				1											1	
0703	A	138022	CHEM PROD CO E PROVID	20	24	20	16	2	3	2	3		3			3			
4412	A	138735	CHEM SEAL CORPORATION	3	1														
0630	J	138764	CHEMSTRAND RES CTR INC		1		1					1							
1016	A	142459	CHICOPEE MFG MILLTOWN NJ											–					

04 1040 280 Aroclor Dist 1254

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