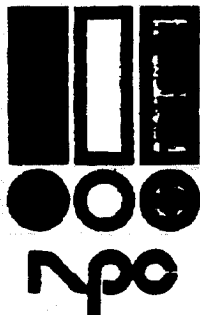


March 19, 1973



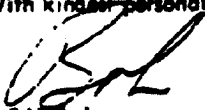
TO: Selected Trade Sales Manufacturers
FROM: R. A. Roland, Executive Vice President
SUBJECT: Current Manufacturing Ability Regarding Lead and Mercury

Accurate and up-to-date technical information is essential to the credibility of the Association's position when making representations on legislative and regulatory matters. A considerable amount of time has passed since the inception of the lead and mercury issues, and considerable technological effort by member companies has been (or should have been) applied to the resolution of these problems.

The attached letter from Senator Kennedy to one of our members, particularly paragraph 4, indicates the need for such information. While this statement does not accurately reflect information provided at hearings conducted by Senator Kennedy, it nonetheless represents his personal understanding of the industry's position. If the Association is to counter this position, it must have accurate information. Admittedly the technical ability of the industry to meet a .06% standard is only one issue in the overall problem. However, the Association must have the information which I am requesting on the attached questionnaire, if we are to properly represent ourselves and the industry in future relations with the U. S. Congress and other legislative bodies.

Therefore, I am requesting your help by providing me with your company's current position on the matters of lead and mercury by filling out and returning as soon as possible the very short questionnaire attached. This information will be useful in developing future strategy, but in no way will affect present policy directives to the staff without the appropriate discussion and action by the Executive Committee of the Association and other affected committees.

With kindest personal regards.


RAR/kah
enclosures

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Rhode Island
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20005

Telephone
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0007-SWP-036750

TO: Robert A. Roland, Executive Vice President
National Paint & Coatings Association
1500 Rhode Island Avenue, N. W.
Washington, D. C. 20005

Questionnaire

1. Does your company now possess the capability of producing and marketing, or are you now producing and marketing, Trade Sales products conforming to the proposed .06% Standard for Lead? Yes ; No

(a) If there are exceptions to the above (e.g. exterior latex primer) please indicate these and their approximate % relationship to total Trade Sales volume.

2. If your answer is No, when do you estimate that you would be able to meet a .06% Standard for Lead, if enacted?

3. Does your company now possess the capability of producing and marketing or are you now producing and marketing Trade Sales products containing no Mercury?

a. Can Preservative

Yes
No

b. Mildewcide

Yes
No

4. If your answer is No, when do you estimate that you would be able to meet a no Mercury Standard?

a. Can Preservative

b. Mildewcide

0007-SWP-036751

Company

Representative
(Signature)

0007-SWP-000118068