

October 6, 1948

Doctor Vorwald:

In making up the forecast for next year, Mr. Wagner called me on the telephone today to inquire re the status of Owings Illinois Glass. You will recall, Mr. Bowes failed to answer your last letter in explanation of the contract, but the cost as set forth in your letter of March 3 was to be \$7,000 per year for two years - to take effect with the quarter beginning May 1, 1948.

In February, 1948, we received an order from the Company authorizing the continuation of experiments at the rate of \$5,000. to be invoiced quarterly. Your letter of March 3 (copy of which went to Mr. Dayton's office) is in reference to this order.

A letter dated March 31, ^{from Mr. Bowes} in reply to yours of the 3rd, mentioned he confirmed a commitment for one year because he wasn't satisfied with the transaction as a whole. A letter from you on April 26 went into detail, but no reply has been received.

As I understand it, we are going ahead with the experiments; Mr. Delahant is getting in shape for Doctor Pratt all the material covering the contract which terminated officially Feb. 15, 1948, but which was not concluded until June, 1948, as set forth in your letter of March 3 (page 3).

Now it appears that the bookkeeping department has not billed Owens Illinois for the \$1250. due on February 15, 1948 on the old contract. I mentioned to Mr. Wagner that this was unfortunate in lieu of the past slipup on the billing; that now, perhaps, it would be better to wait until we send out our report and include the bill.

Since on the order for the new contract, to commence May 1, 1948, we were specifically requested to bill quarterly, as mentioned in your letter of March 3, a bill is past due on the new contract, but since we have never been authorized on the \$7,000. basis, I am wondering whether you brought this up at the time of Dr. Shook's visit.

I expressed to Mr. Wagner that it was my understanding as a result of this particular unfortunate account, that they were to automatically bill all contractors and that is why we send them a copy of the proposals, and acceptances.

It is too bad that both bills are due at this time, and I am wondering whether in this particular case we hadn't better send the bill on the new contract after the first six months' period with a report of our studies.

I believe, Doctor Vorwald, the Bookkeeping Department should be instructed to bill quarterly all of our accounts unless otherwise advised. It was my understanding such instructions had been issued on your arrival as a result of this particular account.

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