BY MR. McGOWAN:

Q If you put danger or warning on a box of Kaylo, you agree that one of the results of that would have been you would have sold less Kaylo?

A We had people who were label people. They all took a good look at this and decided what they could come up with.

BY MR. SMITH:

Q If Owens-Corning had had the word danger on its Kaylo products and had other asbestos manufacturers not had that on their products, you agree, that would have put Owens-Corning on a competitive disadvantage?

A You would have a little harder selling job.

Q Let me show you a document dated October 27, 1966 that, at the top, has, in handwriting, copies to J.H. Thomas.

Do you see that?

A Yes.

Q It says copies to J.H. Thomas.

A Who wrote that?