

Message

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**From:** Bennett, Tate [/O=EXCHANGELABS/OU=EXCHANGE ADMINISTRATIVE GROUP (FYDIBOHF23SPDLT)/CN=RECIPIENTS/CN=1FA92542F7CA4D01973B18B2F11B9141-BENNETT, EL]  
**Sent:** 10/27/2017 7:35:40 PM  
**To:** Swanson, Kevin O (59578) [koswanson@michaelbeststrategies.com]  
**Subject:** Re: Meeting Request - Newtrient

That would be perfect. 1200 PA avenue nw north entrance

On Oct 27, 2017, at 2:09 PM, Swanson, Kevin O (59578) <koswanson@michaelbeststrategies.com> wrote:


Tate,

No worries at all. I'm glad we could get some time with you. We'd be happy to meet then. I can send you a list of attendees next week. Please let me know if there are any special access instructions or points of contact we should be aware for entering the building.

Thanks,

**Kevin O. Swanson**

Senior Associate

 michaelbeststrategies.com  
<image001.png>

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**From:** Bennett, Tate [mailto:Bennett.Tate@epa.gov]  
**Sent:** Friday, October 27, 2017 2:54 PM  
**To:** Swanson, Kevin O (59578)  
**Subject:** Re: Meeting Request - Newtrient

I'm so sorry! Is 5:30 too late?

On Oct 27, 2017, at 1:07 PM, Swanson, Kevin O (59578) <koswanson@michaelbeststrategies.com> wrote:

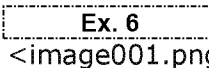
Hi Tate,

Was hoping to follow up with you on a meeting time for Monday 11/6. We're can make anytime the afternoon between 1-6pm work.

Thanks again,

**Kevin O. Swanson**

Senior Associate

 michaelbeststrategies.com  
<image001.png>

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**From:** Swanson, Kevin O (59578)  
**Sent:** Tuesday, October 24, 2017 4:42 PM  
**To:** 'Bennett, Tate'  
**Cc:** Bode, Denise A (53804); Gordon, Stephen  
**Subject:** RE: Meeting Request - Newtrient

Hi Tate,

No worries at all and thanks for your willingness to meet. We can do the afternoon of Monday the 6<sup>th</sup> any time between 1-6pm. Let us know what works best for you.

Best,

## Kevin O. Swanson

Senior Associate

 Ex. 6 | michaelbeststrategies.com  
<image001.png>

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**From:** Bennett, Tate [<mailto:Bennett.Tate@epa.gov>]

**Sent:** Tuesday, October 24, 2017 4:20 PM

**To:** Swanson, Kevin O (59578)

**Cc:** Bode, Denise A (53804); Gordon, Stephen

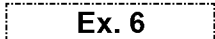
**Subject:** RE: Meeting Request - Newtrient

Hi there! Sorry for the delay and thanks for following up with me. Somehow I missed your initial e-mail. What time on the 6<sup>th</sup> would be best for you? Sorry, I know you initially asked for the 7<sup>th</sup>, but do you still have availability that Monday?

Looking forward to it.

Tate

Elizabeth Tate Bennett  
Associate Administrator for Public Engagement & Environmental Education  
Office of the Administrator  
U.S. Environmental Protection Agency

 Ex. 6  
[Bennett.Tate@epa.gov](mailto:Bennett.Tate@epa.gov)

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**From:** Swanson, Kevin O (59578) [<mailto:koswanson@michaelbeststrategies.com>]

**Sent:** Tuesday, October 24, 2017 4:15 PM

**To:** Bennett, Tate <[Bennett.Tate@epa.gov](mailto:Bennett.Tate@epa.gov)>

**Cc:** Bode, Denise A (53804) <[dabode@michaelbeststrategies.com](mailto:dabode@michaelbeststrategies.com)>

**Subject:** RE: Meeting Request - Newtrient

Hello Tate:

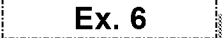
I was hoping to follow up on Ken Wagner's recommendation below that we meet with you to introduce what our client, Newtrient, is working on with the dairy industry to address their non-point source emissions. We would appreciate the opportunity to meet with you and learn more about EPA's stakeholder outreach efforts in this area. Steve will be coming back to D.C. Tuesday November 7<sup>th</sup> for some meetings with USDA and Hill offices. We have good availability after 11:30am. We could also do the afternoon of Monday the 6<sup>th</sup> if that works better. We appreciate your willingness to meet.

Thank you for your consideration of this request.

Best regards,

## Kevin O. Swanson

Senior Associate

 Ex. 6 michaelbeststrategies.com

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**From:** Swanson, Kevin O (59578)

**Sent:** Wednesday, October 18, 2017 5:18 PM

**To:** 'Bennett.Tate@epa.gov'

**Cc:** Bode, Denise A (53804)

**Subject:** Meeting Request - Newtrient

Hello Tate:


I work with Denise and our client, Steve Rowe, from Newtrient which as Ken noted below is the dairy industry's effort to reduce Nitrogen and Phosphorus in a market based way. We would love to follow up on your offer to meet and share more about the work Newtrient is doing to build these environmental services marketplaces and learn more about your efforts in this area and the agricultural stakeholder outreach you are doing. As a bit of background, Newtrient is a company that shares the support of the organizations that produce more than half the milk in the country across 20,000 plus dairy farms. National Milk sits on Newtrient's board and we'd bring their D.C. based folks with us to the meeting. Steve will be coming back to D.C. Tuesday November 7<sup>th</sup> for some meetings with USDA and Hill offices. We have good availability after 11:30am. We could also do the afternoon of Monday the 6<sup>th</sup> if that works better. We appreciate your willingness to meet.

Best regards,

## Kevin O. Swanson

Senior Associate

E koswanson@michaelbeststrategies.com

 Ex. 6 michaelbeststrategies.com

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**From:** "Bennett, Tate" <Bennett.Tate@epa.gov>

**Date:** Wednesday, September 20, 2017 at 9:02 AM

**To:** Kenneth Wagner <Wagner.kenneth@Epa.gov>, Steven Rowe

<steven.rowe@newtrient.com>, Denise Bode <dabode@michaelbeststrategies.com>

**Subject:** RE: Newtrient

Hey guys-

We love the National Milk Producers!

Let me know when you all have some time to get together. I'd love to share with you all some info about our education grant program relaunch that we have coming up.

Best.

Tate

Elizabeth Tate Bennett  
Associate Administrator for Public Engagement & Environmental Education  
Office of the Administrator  
U.S. Environmental Protection Agency

**Ex. 6**  
[Bennett.Tate@epa.gov](mailto:Bennett.Tate@epa.gov)

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**From:** Wagner, Kenneth  
**Sent:** Wednesday, September 20, 2017 8:42 AM  
**To:** Bennett, Tate <[Bennett.Tate@epa.gov](mailto:Bennett.Tate@epa.gov)>; [steven.rowe@newtrient.com](mailto:steven.rowe@newtrient.com);  
[dabode@beststrategies.com](mailto:dabode@beststrategies.com)  
**Subject:** Newtrient

Tate:

I met with Steven, Denise and National Milk Producer's Federation yesterday on the dairy industries effort to reduce Nitrogen and Phosphorus through private investment and creating new markets that should become an economic driver for the producers and cuts costs of traditional waste water treatments for those discharges.

They work closely with the Noble Foundation and their work is similar, only it is focused on dairy farmers rather than ranchers. They are looking to meet with you in the near future, as they have already met with the Administrator who was encouraged by their efforts. I will be happy to support from a regional/state perspective.

FYI, Denise is from Oklahoma where she served as a former Corporation Commissioner and Labor Commissioner who couldn't resist the call to DC. Anyway, these are great folks!

Let me know if you need anything from me.

Ken

**Kenneth E. Wagner**  
*Senior Advisor to the Administrator  
For Regional and State Affairs*  
**US Environmental Protection Agency**

**Ex. 6**  
[wagner.kenneth@epa.gov](mailto:wagner.kenneth@epa.gov)

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