

FRAZER PAINT COMPANY
2475 Hubbard Avenue
Detroit, Michigan

SCHEDULE I

TRADE NAME: Oil Stain
CATEGORY: Oil Stain
COLOR: Light Oak
QUALITY: First

	Lbs.	Yield in Gallons	Unit Cost	Total Cost
Pigment: 1.3%				
Light Oak Dye	4	Weight per gallon	2.00	8.00
		Storage & handling cost finished through loss - 1% product.		.80
Vehicle: 98.7%		Laboratory record		
Mineral Spirits	138	7. lbs.	.015	2.07
Benzol	138		.06	8.28
Linseed Oil	15		.13	1.95
Drier	20		.07	1.40
		Storage & handling cost through loss - 3%		.41
Calculated Yield	315	45.		22.91
Manufacturing Loss - 2 1/2%		1.1		
Actual Yield		43.9		

Cost Analysis:

Material cost per gallon	.52
Direct labor cost per gallon	.08
Factory overhead per gallon	.05
Bulk cost per gallon	.65
Complete package cost per gallon, including filling charge	.19
Factory cost in package per gallon	.84

PRICES

(a) To a company owned or controlled outlet	None
(b) To an independent wholesaler	None
(c) By company owned or controlled outlet to retail customer	2.25
(d) To an independent retailer (Dealer)	1.90
(e) To other (Industrial)	1.91
(Contractor)	1.80