

cc: Willis S. Clark, St. Louis
G. W. Buhrmann, St. Louis
AWH IP

July 31, 1970

Mr. Frank N. Youngman, Jr.
Great Western Chemical Company
3720 N. W. Yeon Avenue
Portland, Oregon 97210

Dear Frank:

Thanks for your letter of July 16, Frank, requesting our recommendations for replacement of Aroclor 1254 in cast or molded polyurethane parts and in polyester coatings for exterior use.

For both urethane and polyester coatings, we recommend your customers try a blend of Aroclor 5460 (62 parts) and Aroclor 1221 (38 parts) which we are now offering under a trade name of Aroclor 6062. Aroclor 6062 is being offered at a slight premium over straight Aroclor prices of 2¢ a pound. All other terms and conditions remain unchanged, including your distributor discount.

The blend Aroclor 6062 might be a good starting point but if more adhesion is required, Aroclor 5460 could be added. If more flexibility is needed, more 1221 could be added.

We also have Aroclor 5432 which is a low chlorine terphenyl derivative with viscosity equal to Aroclor 1254. It is another product that can be tried and if you wish a sample, please let us know.

It is also possible your customer's system may well be helped by the addition of Modaflex. Have you talked with them about this?

Please let me know how I can be of further help to you.

Cordially yours,

A. W. Hempelmann
Northwest Area Manager
Organic Division

AWH:fs



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