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Sept. 9, 1908

Co. and Armour & Co. are cutting prices in some instances but believes Herman Behr & Co. and H.H. Barton & Son Co. are not cutting. He is well aware that the Minnesota Mining & Mfg. Co., U.S. Sandpaper Co. and some of the other smaller manufacturers are making very low prices, but does not think they can be considered strong competition on account of the quality of goods they turn out.

He wished to be remembered to you particularly.

Very truly yours,

C. B. Woodruff