GP 10-1

GEORGIA-PACIFIC

PLAINTIFF'S EXHIBIT
GP-1892

INTERDEPARTMENTAL COMMUNICATION

DATE: May 8, 1973

TO: **Mr. W. A. Malbone**

LOCATION: Akron

FROM: **G. W. Green**

LOCATION: Tigard

SUBJECT: WALL TEXTURE

cc:
Mr. [illegible]. B. Hollingsworth - Wilmington E/O
Mr. J. D. Rauch - Akron ← THIS COPY FOR
Mr. R. D. Meyer - Portland
Mr. R. V. Favero - Marietta
Mr. K. [illegible]. Brown - Acme

COPY

This is in answer to your letter of April 30, 1973, concerning your experience with the new wall texture formula. Thank you for taking time to check out the material so thorough[illegible] sending me your comments. I will try to answer them [illegible] a time.

1. Lumps when mixed: This product is a little mo[illegible] to mix than the casein formula. However, this [illegible] been a problem in any of the field tests we ha[illegible] where the applicators were using mechanical mixers. When mixing by hand it is easier to mix it somewhat heavy (say at 70 parts water), then thin it down to a sprayable mix.

2. Coverage: The coverage in West Palm Beach and Tulsa were equal to or superior to the old formula according to the applicator. These were both spray applications. We haven't had any field experience with brush or roll application as yet.

3. Spray problems: Spraying properties have been the most difficult part of the reformulation. Many field trials have been run on formulations that did not [illegible] suit the applicators particularly those who [illegible] a "Glover" spray machine. We purchased [illegible]se machines for the purpose of formulating [illegible] which it will spray. We have spent many [illegible]ying with it, and also a Goldblatt hopper [illegible]us competitive materials, our casein material, and experimental formulas. We have also done considerable field testing of formulas that did not work. However, this formula sprayed very well in the Glover machine, very well in the hopper gun at all pressures down to 20 psi and very well in Tulsa and West Palm Beach. These contractors use very different spray techniques. In Tulsa they shoot a heavy splatter or heavy orange peel. In West Palm Beach they spray a very fine orange peel sprayed almost in a mist. He sprayed it as is and with paint added to it.

4. **Watering** out: This formula does tend to settle overnight and a layer of water forms on top. However, it is easily remixed, and I don't believe it will be a serious problem.

This of course is a completely different formula, since it contains no casein or asbestos, and so there may be some differences in some of the properties. But since there is a savings of about 35¢ per bag in raw material costs, we want to get this on the market as soon as possible. We no doubt will get various reactions from different markets and we may need to make adjustments to suit as many customers as possible. So please get the first batch out as quickly as you can.

G. W. G.

[redacted]

GWG:jg

[redacted]

GEORGIA-PACIFIC

[illegible]ENTAL COMMUNICATION

DATE: May 8, 1973

LOCATION: Akron

LOCATION: Tigard

COPY

[illegible]ton

[illegible], April 30, I believe the following [illegible]tions:

1. [illegible] topping with the following [illegible]-7891 R & D 347.

2. [illegible] formula for bedding and topping [illegible]: a) it is impossible to formulate [illegible] corrections resulting from [illegible] field tests. The formula [illegible] requirements that we try to formulate [illegible]. Any further changes to either product [illegible] field experience. b) Using the same [illegible] will require less of your valuable [illegible] time.

3. You can use your own judgment in the type of bag to use. [illegible] could successfully introduce this [illegible] in the bags, it would be a way to utilize the bags that [illegible] and Chicago have in stock.

4. The formula is a vinyl adhesive based product. It would be compatible with your Triple Duty or Ready Mix filler but not [illegible] product.

5. The specification for gendriv 492S is raw material specification number [illegible] (dated 12/19/72).

6. We are in the process of investigating raw material test [illegible] for Attagel [illegible]. We will send the specification out as soon as it is finished. The specification will set the following standards for acceptance:

a) Particle Size:

	Minimum	Average
-50 mesh	100.0%	--
-100 mesh	99.9	99.99%
-200 mesh	99.5	99.90
-325 mesh	99.0	99.70

b) Material should be free of grit and hard lumps.

c) Color: light cream (variable)

[illegible] also be noted that in addition to replacement of asbestos, [illegible] should have an approximate raw material cost of $.35 [illegible] topping.

[illegible] be happy to answer any further questions.

W. N. G.

W. N. G.

[illegible]