

01/09/73

	TOTAL MONTH SALES POUNDS DOLLARS	Y-T-D POUNDS	SALES DOLLARS	TOTAL LAST YEAR SALES POUNDS DOLLARS	TOTAL YEAR GOAL LBS	CUST ID MAJR-GRD-GP
READING IND EQUIP READING PA					AR 609824	10066670
1230 DISC PCB PCT				2,120 583		10066670
1230 PYDRAUL 312-A				6,000 1,685	10,000	9998-000-17
TOTAL CUSTOMER				8,120 2,268	10,000	6761-313-17
						10066670
READING METALS READING PA					AR 609824	00252220
1230 PYDRAUL A-200B		1,082-	11-	3,242 1,110	1,000	00252220
1230 PYDRAUL 312-A		2,500	702	5,500 1,544		4555-300-17
1230 PYDRAUL 540B				2,020 573	3,000	6761-313-17
TOTAL CUSTOMER		1,418	691	10,762 3,227	4,000	6127-541-17
						00252220
RED POINT CORP BURBANK CAS					AR 610802	00206202
1846 THERMINOL FR-1				110 53		00206202
						1040-245-17
RED SPOT PAINT VAR NEW YORK NY					AR 611200	00135518
RED SPOT PAINT EVANSVILLE IN						10066727
5200 DISC PCB PCT		1,300	309	3,000 738		9998-000-17
						00178500
REGAL FINISH BENTON HARBOR MI					AR 612722	00178500
1153 SANTOVAC 2				60 75		6776-002-17
REICHHOLD CHEM WH PLAINS NY					AR 613020	00045713
REICHHOLD CHEM TUSCALOOSA AL						00135569
1932 THERMINOL FR-1				4,800 1,584		1040-245-17
REICHHOLD CHEM JACKSONVILLE FL					AR 613020	00155225
1976 DISC PCB PCT				2,400 768		9998-000-17
1976 THERMINOL FR-1				13,200 4,948		1040-245-17
TOTAL CUSTOMER				15,600 5,316		00155225
REICHHOLD CHEM ELIZABETH NJ					AR 613020	10067081
1252 DISC PCB PCT				1,200 444		9998-000-17
REICHHOLD CHEM FORDS NJ					AR 613020	00248134
1252 THERMINOL FR-1				600 210		1040-245-17
REICHHOLD CHEM NIAGRA FALLS NY					AR 613022	10067197
1131 DISC PCB PCT				1,200 420		9998-000-17
REICHHOLD CHEM TACOMA WA					AR 613020	10067170
1836 THERMINOL FR-1				3,000 1,140		1040-245-17
TOT PAR REICHHOLD CHEM WH PLAINS NY				26,400 9,114		00045713