

P. G. Benignus - St. Louis

April 2, 1971

GE - Aroclor 1242

→ H. S. Bergen - HBERG
T. L. Gossage - TGOSS
J. R. Fallon - JFALL
J. R. Savage - JSAVA

R. H. MUNCH
QUEENY

4/6/71

→ Jim Savage
Pls keep on top of this!

When you and I were at GE we were shown their IR curves indicating higher absorption at 8.55 u on some recent shipments. We called this to WGK attention and they now confirm GE's observation. While we need be careful how we do it, I feel we should confirm this to GE. Far more than anything else they value our technical competence and integrity. They much prefer and are more impressed when we call to their attention such detectable change and especially trends in the wrong direction.

This brings to mind that our TCC (stability) values recently show a trend in the wrong direction, although still within the GE specs. If this trend continues GE has the capability of discerning it, although they seemed to have lost us when we were reporting around 0.1 ppm for TCC. I got lost myself at those low levels, knowing a bit about the test.

The point to all of this is that we now have evidence that our quality trend at WGK has gone in the wrong direction in recent months.

We have worked so very hard to attain quality (the most important thing in this biz). comparable to our competitors - that we must not let the current trend get out of hand, while our people study possible differences due to chlorine change, etc.

I would not want to have GE call to our attention an unfavorable trend in TCC stability.

P. G. Benignus

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