



A Division of The Society of The Plastics Industry, Inc.

Roy T. Gottesman
Executive Director

VI:
File: *Affiliate Membership*

October 2, 1990

Mr. Robert W. Noble
PVC Technical Director
Esso Chemical Canada
Polymer Technical Center
P.O. Box 69
Sarnia, Ontario Canada N7T 7H8

Dear Mr. Noble:

Several months ago, in response to your inquiry concerning associate membership in the Vinyl Institute, I sent you information.

As I have not heard from you on this matter, I am writing to inquire if there is any additional information that you need in order to enable Esso Chemical Canada to make its decision concerning application for membership in the Institute.

I know that you called my office recently in my absence, and I wish to confirm that membership fees would be pro-rated for the remaining portion of the fiscal year should your company decide to join prior to the end of the current fiscal year, which is May 31, 1991.

Please let me know if I can be of further assistance.

Sincerely yours,

Roy T. Gottesman

RTG/pmb

SPI-06300

Ray —

Robert W. Noble
PVC Technical Director
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Polymer Technical Center
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Tel. 519/339-2733
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This gentleman called this morning to talk with you about joining the VI, and indicated that you and he had had earlier conversations on this subject. The purpose of his call was to

- a) tell you that Esso is extremely interested in becoming a member
- b) to inquire about dues, billing cycles, etc.

I told him what the membership procedure is, i.e., application procedure, review by committee of Exec. Board and final vote by Exec. Bd. at the following meeting (which I told him the schedule of).

Also, I told him that the yearly dues is \$20,000 for this category of membership, and that assessments are sent out in the beginning and midway through the fiscal year.

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His question is, if they made an application to join the VI during the fall (and it was considered at the December meeting) with membership effective on January 1, 1991 --- which I gather fits into their corporate budgeting cycle, would they be billed for just 1/2 of the dues, \$10,000, or some other rate.

I told him that I thought the answer is yes, but that I would check with you. He is only going to be in the office until close of business Thursday afternoon and will not return from vacation until August 7.

Ray - I called him back & told him the dues would be "pro-rated" if he joined in Sept, Oct or Nov. He is going to be on vacation for 2 weeks but said that I should take care of him & he would be going over it w/ his people & get back to you. Ray

m.

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