

Re: Potential Florida Exploratory Trip by EPA Administrator Scott Pruitt

Objective:

Secure a visit by Administrator Pruitt to tour Mosaic’s facilities in Florida, specifically a tour of one of Central Florida’s phosphate mines and/or tour of the formerly mined site that is now the home to Streamsong Resort. Identify potential announcements of economic initiatives that can be tied to the pro-jobs culture at EPA and industry events that can promote the the prioroites of the Administrator.

Possible Dates:

October 19 – 21

Thursday, October 19

This timeframe would permit attendance at the The Florida Phosphate Political Committee BBQ Dinner and Social. Approximately 1,500 (manufacturing base, small and large business/industry representatives all located in the heart of the I-4 corridor will be in attendance). It is possible the Administrator could serve as a speaker for this event. FL Governor Rick Scott may also attend this event (pending availability). Due to the political nature of this event, this activity would need to be cleared with the Administrator’s staff.

Details of the event:

Where: RP Funding Center (formerly The Lakeland Center)
701 West Lime Street, Lakeland, FL 33815

Time: 5pm until 9pm

Friday, October 20

Morning: Administrator visit to Mosaic’s phosphate mines
Location: Southern Polk County, FL

Evening: Dinner with Governor Rick Scott (pending availability) and tour of the formerly mined site that is now the reclaimed brownfield and home to Streamsong Resort.
<http://www.streamsongresort.com/mosaic-company/>

Saturday, October 21 (Optional)

Possible activities:

- Florida State vs Louisville (Tallahassee, FL)
- Miami vs Syracuse (Miami, FL)
- Florida Atlantic vs North Texas (Boca Raton, FL)

November 10 – 14

Friday, November 10

Morning: Administrator visit to Mosaic’s phosphate mines
Location: Southern Polk County, FL

Evening: Dinner with Governor Rick Scott (pending availability) and tour of the formerly mined site that is now the reclaimed brownfield and home to Streamsong Resort. <http://www.streamsongresort.com/mosaic-company/>

Saturday, November 11 (Optional)

Possible activities:

- Miami vs Notre Dame (Miami, FL)
- Florida International vs Old Dominion (Miami, FL)
- Central Florida vs Connecticut (Orlando, FL)

Sunday, November 12 (Optional)

Possible activities:

- Tampa Bay Bucs vs Jets (Tampa, FL)

Sunday/Monday, November 12/13

This timeframe would permit attendance at the Republican Attorneys General Association's Fall National Meeting, which will be held in in Palm Beach. I suspect they would be excited to have the Administrator serve as a speaker as a part of their program subject to approval by the Administrator's staff.

Details of the event:

Group: Republican Attorneys General Association

Event: Fall National Meeting

Date: November 11-14, 2017

Location: Palm Beach, Florida

Potential Participants:

In addition to Mosaic leadership, Florida Governor Rick Scott, EPA Region 4 Director , Andrew Wheeler (EPA Deputy Administrator Nominee), Matt Leopold (EPA General Counsel), Army Corps of Engineers representative.

Sample Tick Tock Schedule:

Thursday, October 19

4:00pm: Arrive in Lakeland; transfer to RP Funding Center for event

5:00-9:00 pm: The Florida Phosphate Political Committee BBQ Dinner and Social; speaking engagement

9:00 p.m. Return to hotel

Friday, October 20

9:30-10:30am: Administrator Pruitt and his staff participate in a breakfast briefing about Mosaic's phosphate mines at Corporate HQs in Fish Hawk, FL.

11:00 – 11:30am: Transfer via private shuttle bus to phosphate mines in Southern Polk County
11:30am – 1:00 pm: Post Breakfast site tour of phosphate mines; potential press availability

*During the transfer provide a general briefing on Mosaic's operations. Highlight issues of concern and provide information to the Administrator that will provide him an opportunity to ask further questions. Include a quasi-tour of the various businesses that are dependent on Mosaic and provide the economic factors related to these businesses.

1:00 – 2:00pm: Lunch meeting with the C-suite.

2:00 – 2:30pm: Transfer to Streamsong resort

*Transfer to Streamsong for a working dinner with the Governor (pending availability) and inner circle government and private sector representatives for a dialogue with the administrator to discuss issues pertinent to the State of Florida from a government and private sector perspective. Topics could include, economic development opportunities in light of a more reliable and predictable regulatory environment. Army Corp issues.

5:00 – 6:00pm: Working drinks/dinner with governor

6:00 – 9:00pm: Political fundraiser

Saturday, October 21

9:00am: Depart for college football game in Tallahassee/Miami/Boca Raton

The Mosaic Company



About The Mosaic Company (*NYSE: MOS*)

Our Work

We are the world's leading integrated producer and marketer of concentrated phosphate and potash.

Our Mission

We help the world grow the food it needs.



Who We Are

- Fortune 500 company incorporated March 2004, combination of IMC Global Inc. & Cargill fertilizer businesses
 - 100 years of phosphate mining history in U.S.
 - 50 years of potash mining history in Canada
- Approximately 22.2 million tonnes of operational capacity
- \$7.2 billion in sales in calendar 2016
- Customers in approximately 40 countries
- Nearly 9,000 employees in operations and joint ventures (JVS) in:

United States

Paraguay

Australia

Canada

China

Peru (JV)

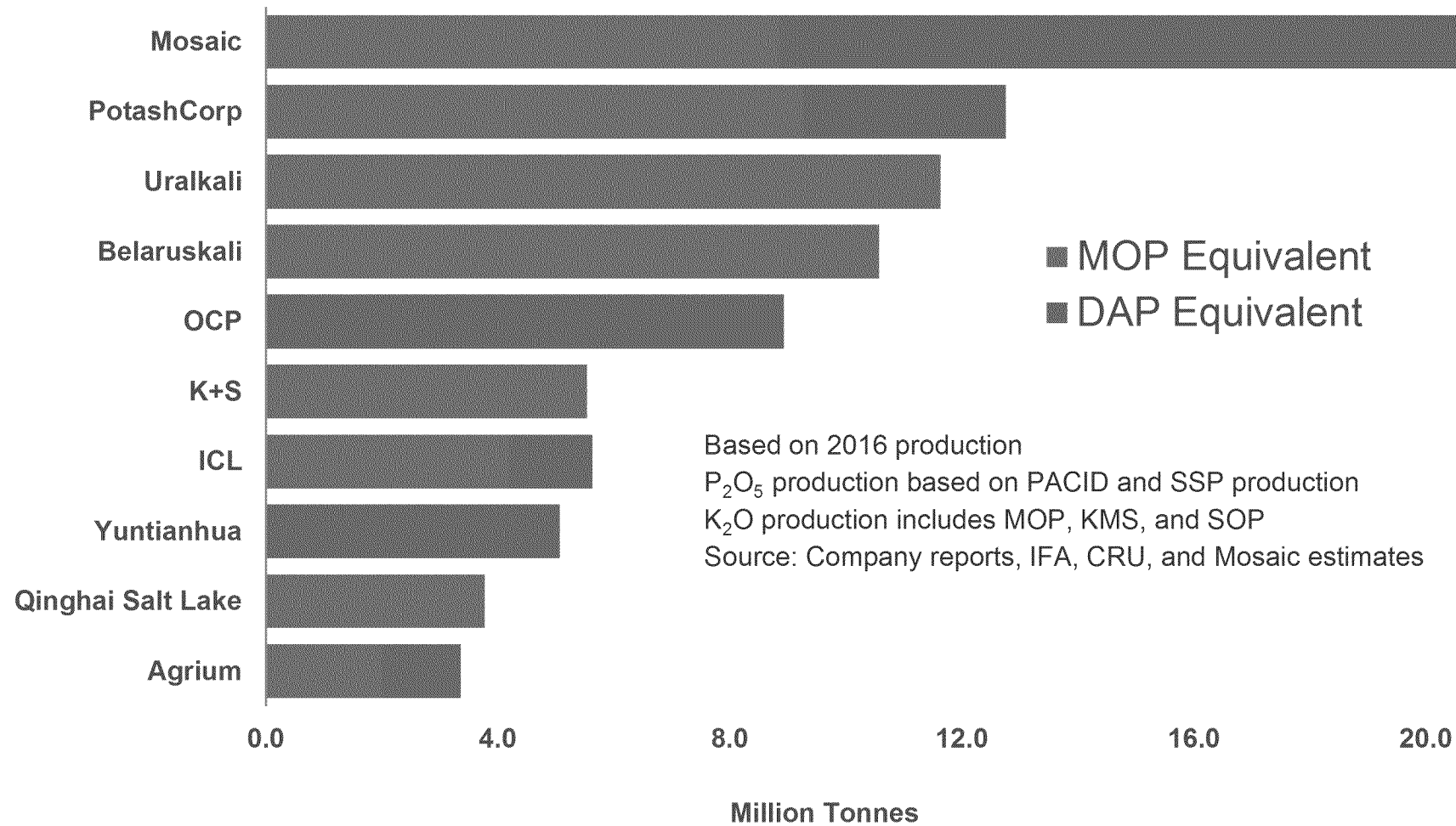
Brazil

India

Saudi Arabia (JV)



World's Largest Potash & Phosphate Producers



Phosphate & Potash Products

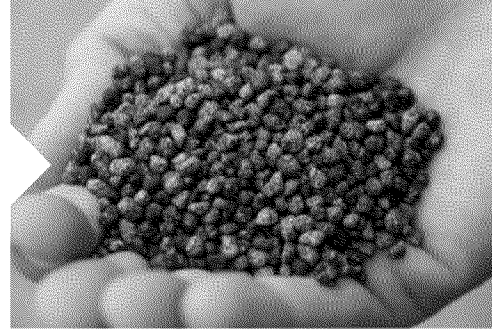
Phosphate



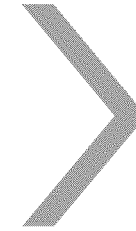
105 Million Tonnes
Raw Ore



26 Million Tonnes
Refined Ore

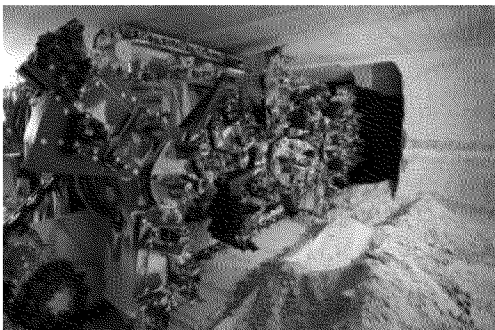


19 Million Tonnes
Finished Product



Diammonium
Phosphate (DAP)
Monommonium
Phosphate (MAP)
MicroEssentials[®]

Potash



Muriate of
Potash (MOP)
Aspire[®]
K-Mag[®]
Pegasus[®]

Global Offices & Operations



Our Leading Market Access & Distribution

Daily global distribution:

- Approx. 50,000 tonnes

Distribution channels:

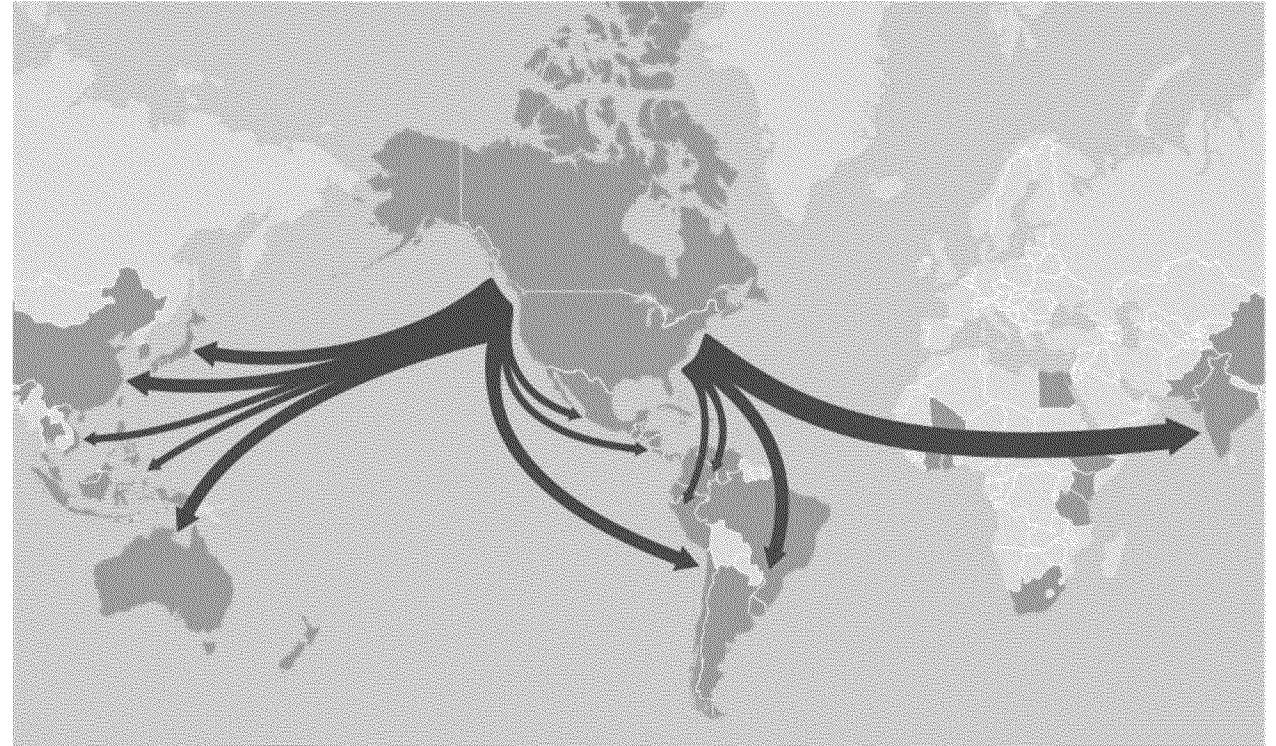
- Mosaic facilities
- Canpotex (potash)

Top phosphate importers:

- India
- Brazil

Top potash importers:

- China
- USA
- India
- Brazil



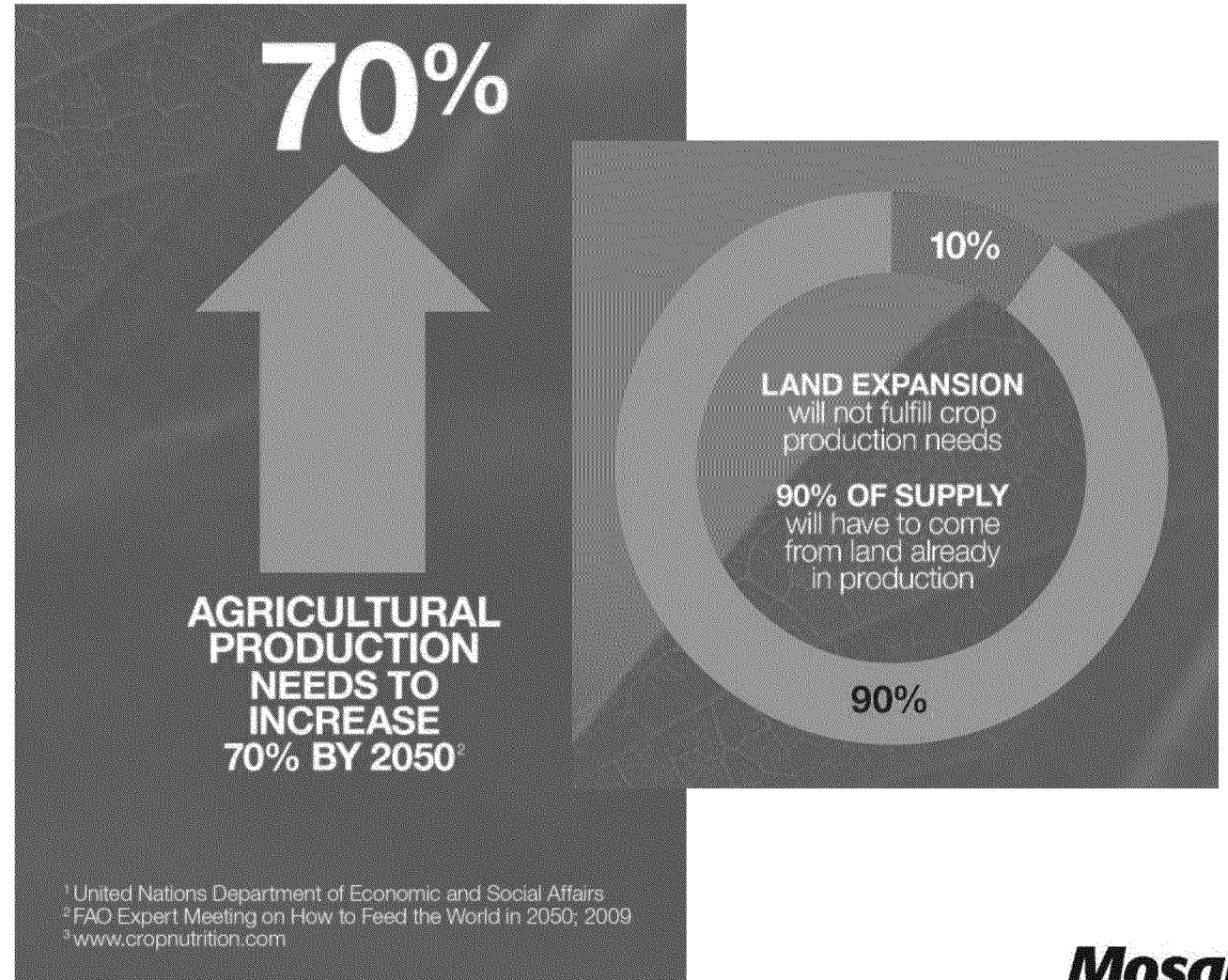
Crop Nutrients are Crucial to Global Food Security

Meeting Rising Food Demand with Crop Nutrients

Crop nutrient demand expected to rise as the population grows.

Increasing global prosperity means more demand for meat—and for the grain to feed cattle, pigs and chickens raised for food.

Mosaic delivers innovative fertilizers to help farmers maximize yields.



Nutrient Stewardship

Partnerships that promote 4Rs, conservation agriculture, and best management practices in key watersheds.

- 4R Nutrient Stewardship Certification Program – Western Lake Erie Basin
- American Farmland Trust
- Florida Farm Bureau
- The Nature Conservancy
- University of Florida – Institute of Food and Agricultural Sciences

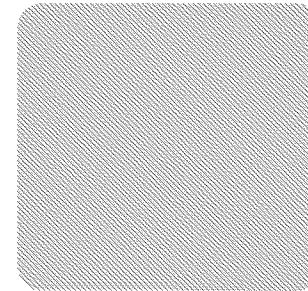


The Crop Nutrition Experts

Experienced agronomists focused on advancing crop nutrition.

Innovative portfolio of premium products that produce better results.

Significant research resulting in 20+ products, formulations and processes in R&D.



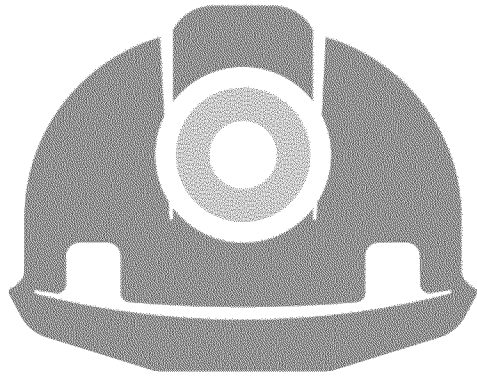
**CROP NUTRITION
R&D**
500+ Trials
conducted with researchers, universities,
customers and growers in United States,
Canada, Brazil, China, India, Northern
Latin America (Mexico to Peru),
Argentina, Chile



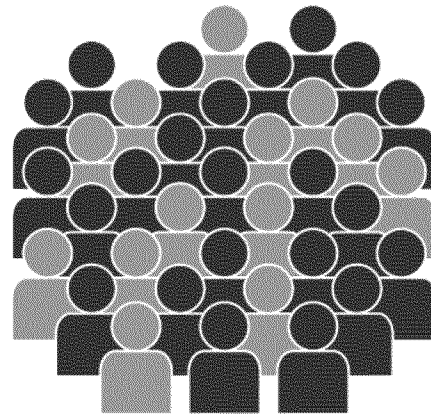
Committed to Operating Responsibly

2016 Record Year for EHS Performance

Environment, Health & Safety Performance



4 FOURTH
CONSECUTIVE
YEAR OF RECORD
SAFETY PERFORMANCE



37 FEWER
EMPLOYEES
WERE INJURED

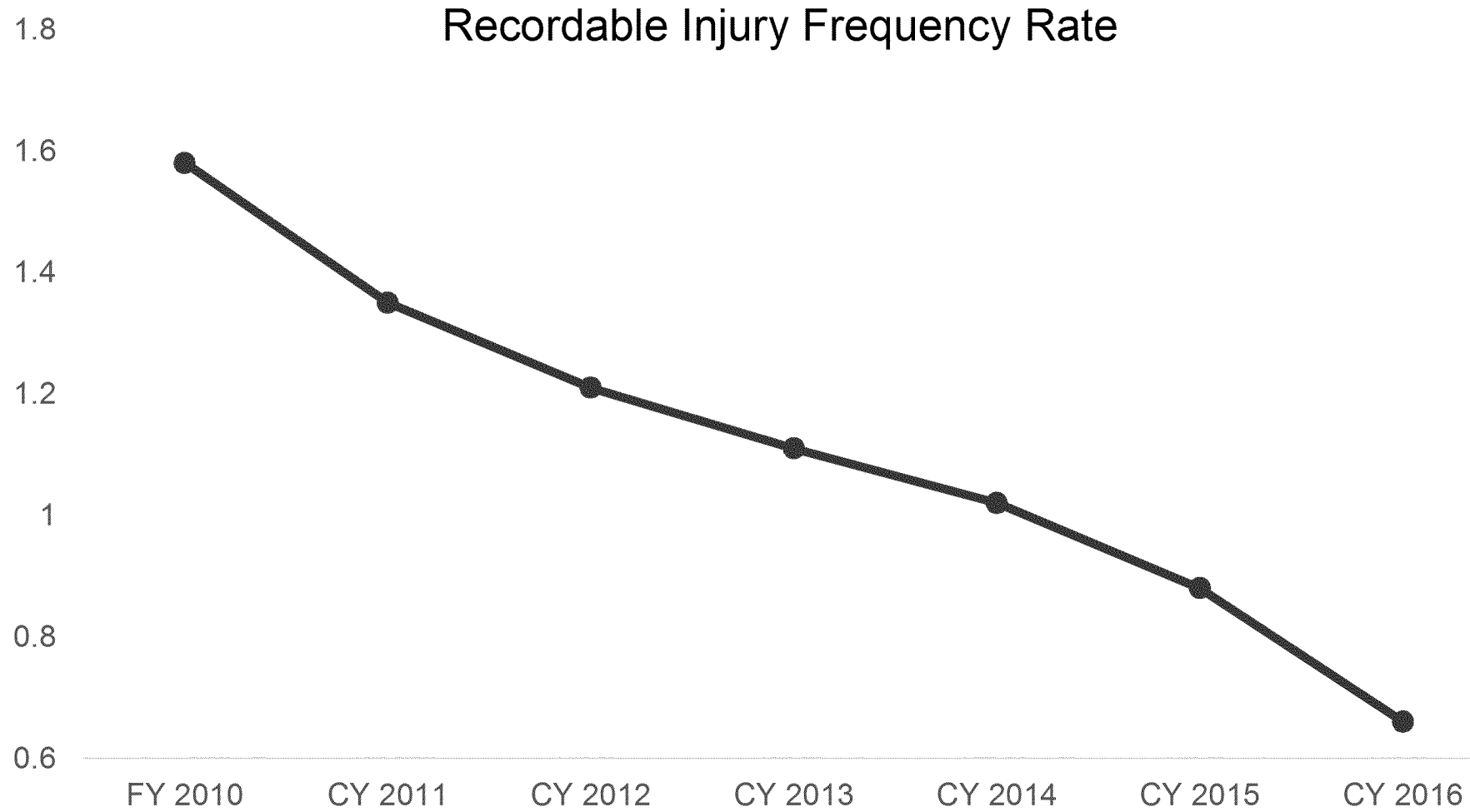


3 FEWER
REPORTABLE
ENVIRONMENTAL
INCIDENTS

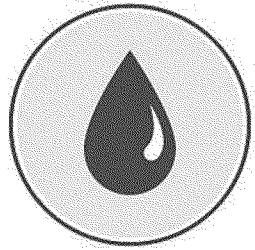
**Fiscal year 2016, as reported against fiscal year 2015.*



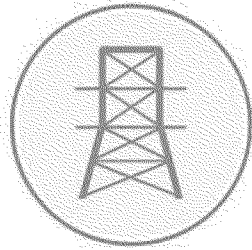
Employee Safety



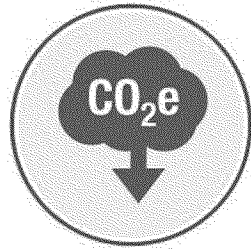
Environmental Sustainability



WATER



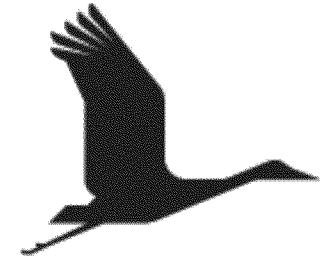
ENERGY



GREENHOUSE GAS

By 2020, reduce by 10% per product tonne

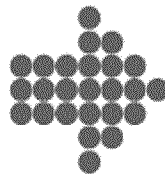
Recycled more than
29,550 TONNES
of waste



acre-for-acre
reclamation of
mined lands for
wildlife and people

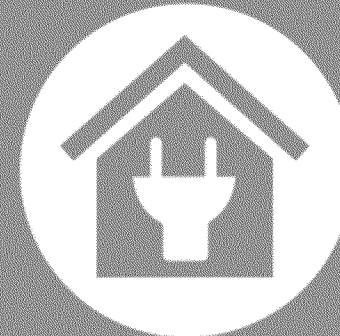
More than

48,000 ACRES RECLAIMED



34,000 ACRES RELEASED

Phosphates Business Unit



1.1 MILLION GJ ENERGY SAVED
through continuous energy
improvements companywide

EQUIVALENT TO POWERING
ABOUT 27,000 HOMES



Global & Local Community Investment

Food

- Local hunger relief
- Global agricultural development
- Agricultural research and education

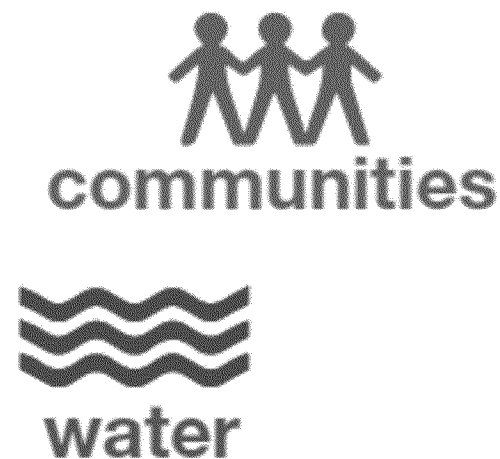
Water

- Habitat conservation
- Nutrient Stewardship
- Watershed restoration

Local

- Philanthropic and civic programs
- Focus on local operating communities

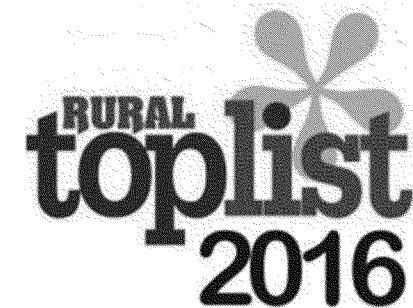
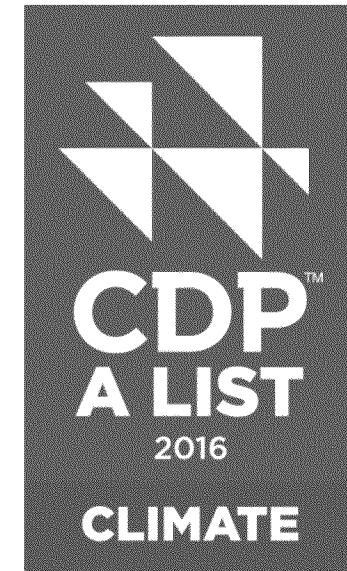
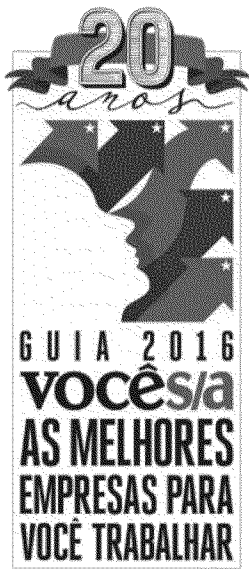
INVESTING 1% OF PROFITS (MILLIONS)
on a 3-year rolling average

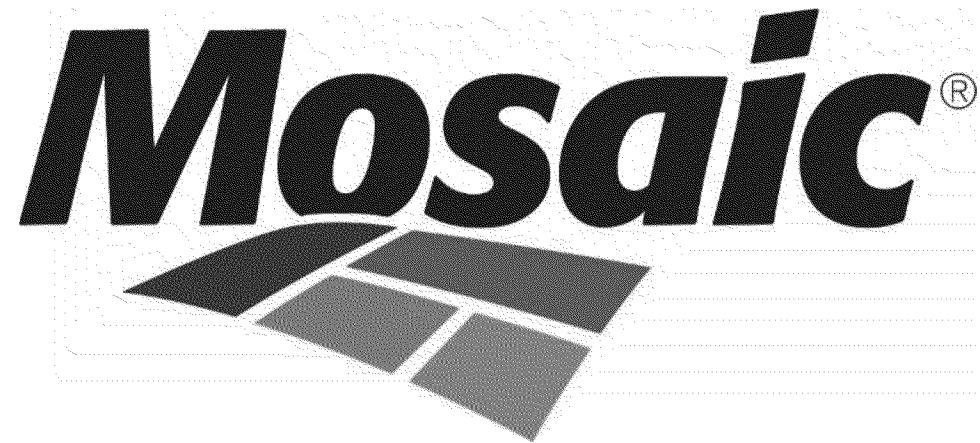


The Mosaic Company,
The Mosaic Company Foundation
& The Mosaic Institute in Brazil



Recognition For Our Efforts





Connect with us on social media and learn more at www.mosaicco.com.