

CORPORATION



SMITHERM DIVISION

1713 WESTWOOD AVE. • RICHMOND, VA. • P. O. BOX 6914 • (703) 359-5002

June 25, 1963

Mr. Stan Shaw  
Industrial Fluids Sales  
Monsanto Chemical Company  
800 North Lindbergh Blvd.  
St. Louis 66, Missouri

Dear Stan:

A customer of ours who is interested in the drying of binders board has requested that we furnish them with some type of protective coating of their binders board that would make this material impervious to moisture.

This would meet quality requirements for books sent to tropical countries.

The board would then be dried, sprayed and redried if necessary and sent to the book binders. The book binders use an animal type glue of the cheapest kind which means that the coating would have to have adherence to these glues.

We would appreciate if you could furnish us with any information that would help these people.

Very truly yours,

Hupp Corporation  
Smitherm Division

William A. R. Fraser

WARF/ap

DSW 435172

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