Office and Warehouse Service Report

DIVISION Cincinnati August 31, 1939

CAPTIONS		MONTH This Year	MONTH Last Year	YEAR TO DATE This Year	YEAR TO DATE Last Year
GENERAL	Regular	49900	48606	596785	593400
	Temporary				
	Percent to Sales				
	No. of Regular Employees	5½	5½		
	No. of Temp'ry Employees				
SALES	Regular	122500	128000	1484171	1532473
	Temporary				
	Percent to Sales				
	No. of Regular Employees	10⅞	11½		
	No. of Temp'ry Employees				
ENTERING AND BILLING	Regular	14788	14350	166487	166679
	Temporary				
	Percent to Sales				
	No. of Regular Employees	15⅛	14½		
	No. of Temp'ry Employees				
ACCOUNTING	Regular	24400	24267	290281	129500 97
	Temporary				
	Percent to Sales				
	No. of Regular Employees	20⅛	20½		
	No. of Temp'ry Employees				
SHIPPING AND STOCKKEEPING	Regular	19595	19131	215204	321806 25
	Temporary				
	Percent to Sales				
	No. of Regular Employees	11	10		
	No. of Temp'ry Employees				
Factory Packing (at Factory Location only)					
1% Service on Sales Transferred					
Sales Development—Regular (Pac. Coast only)					
Sales Development—Temp'ry (Pac. Coast only)					
Special				1535	14

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Total Regular Service		760645	754120	8800635	9136988
Total Temporary Service					
Grand Total Service		760645	754120	8800635	9136988
Percent to Sales					
Total Number of Regular Employees		62	62		
Total Number of Temporary Employees					
Grand Total Number of Employees		62	62		

N23445

The Martin-Senour Co. 9/X/84 10-3h 3h46

Office and Warehouse Service Report

DIVISION Chicago Country August 31, 1989

CAPTIONS		MONTH This Year	MONTH Last Year	YEAR TO DATE This Year	YEAR TO DATE Last Year
GENERAL	Regular	109[illegible]	105 70	132386	137294
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
SALES	Regular	313 6[illegible]	340 82	388507	443436
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
ENTERING AND BILLING	Regular	347 76	326 89	392376	390723
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
ACCOUNTING	Regular	816 00	812 99	967937	1018491
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
SHIPPING AND STOCK-KEEPING	Regular	263 63	265 61	278723	282125
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
Factory Packing (at Factory Location only)					
1% Service on Sales Transferred					
Sales Development—Regular (Pac. Coast only)					
Sales Development—Temp'ry (Pac. Coast only)					
Special					47038
Total Regular Service		185018	185201	2159949	2319107
Total Temporary Service					
Grand Total Service		185018	185201	2159949	2319107
Percent to Sales					
Total Number of Regular Employees					
Total Number of Temporary Employees					
Grand Total Number of Employees					

0007-SWP-000129601

The Martin Hanson Co. 27X24 10-88 2000

Office and Warehouse Service Report

DIVISION North Central August 31, 1987

CAPTIONS		MONTH This Year	MONTH Last Year	YEAR TO DATE This Year	YEAR TO DATE Last Year
GENERAL	Regular	7704	7544	94052	97984
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
SALES	Regular	22140	24324	275959	316478
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
ENTERING AND BILLING	Regular	24548	23330	278745	278856
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
ACCOUNTING	Regular	57600	58023	687667	726892
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
SHIPPING AND STOCK-KEEPING	Regular	18609	18956	197920	201352
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
Factory Packing (at Factory Location only)					
1% Service on Sales Transferred					
Sales Development—Regular (Pac. Coast only)					
Sales Development—Temp'ry (Pac. Coast only)					
Special					33569
Total Regular Service		1306 01	1321 77	1534343	1655131
Total Temporary Service					
Grand Total Service		1306 01	1321 77	1534343	1655131
Percent to Sales					
Total Number of Regular Employees					
Total Number of Temporary Employees					
Grand Total Number of Employees					

0007-SWP-000129602

The Western Pacific Co.

Office and Warehouse Service Report

DIVISION South Central August 31, 19[illegible]

CAPTIONS		MONTH This Year	MONTH Last Year	YEAR TO DATE This Year	YEAR TO DATE Last Year
GENERAL	Regular	27 8v	27 4v	340 97	3-6 2v
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
SALES	Regular	799	884	100036	115059
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
ENTERING AND BILLING	Regular	88 64	848	101049	101376
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
ACCOUNTING	Regular	708 00	21095	24931v	264v69
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
SHIPPING AND STOCK-KEEPING	Regular	670	689v	71737	73210
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
Factory Packing (at Factory Location only)					
1% Service on Sales Transferred					
Sales Development—Regular (Pac. Coast only)					
Sales Development—Temp'ry (Pac. Coast only)					
Travel					1vv07
Total Regular Service		471 61	480 54	556v81	601743
Total Temporary Service					
Grand Total Service		471 61	480 54	556v31	601743
Percent to Sales					
Total Number of Regular Employees					
Total Number of Temporary Employees					
Grand Total Number of Employees					

0007-SWP-000129603

The Martin Senour Co

Office and Warehouse Service Report

DIVISION Brooklyn August 31, 1969

CAPTIONS		MONTH This Year	MONTH Last Year	YEAR TO DATE This Year	YEAR TO DATE Last Year
GENERAL	Regular	100 00	100 00	1172 50	1200 00
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
SALES	Regular	120 00	120 00	1440 00	1440 00
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
ENTERING AND BILLING	Regular	130 00	140 00	1598 17	1795 60
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
ACCOUNTING	Regular	167 50	167 50	2018 69	2129 45
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
SHIPPING AND STOCK-KEEPING	Regular	213 30	224 38	3308 24	3520 16
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
Factory Packing (at Factory Location only)					
1% Service on Sales Transferred					
Sales Development—Regular (Pac. Coast only)					
Sales Development—Temp'ry (Pac. Coast only)					
Spread					193 13
Total Regular Service		730 80	751 88	9537 60	10278 34
Total Temporary Service					
Grand Total Service		730 80	751 88	9537 60	10278 34
Percent to Sales					
Total Number of Regular Employees					
Total Number of Temporary Employees					
Grand Total Number of Employees					

Office and Warehouse Service Report

DIVISION Boston August 31 19 9

CAPTIONS		MONTH This Year	MONTH Last Year	YEAR TO DATE This Year	YEAR TO DATE Last Year
GENERAL	Regular	60 00	60 00	720 00	720 00
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
SALES	Regular	6000	60 00	72000	72000
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
ENTERING AND BILLING	Regular	125 00	13000	1505 00	156000
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
ACCOUNTING	Regular	16750	16750	201497201000	
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
SHIPPING AND STOCKKEEPING	Regular	21500	25250	2641502637 50	
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
Factory Packing (at Factory Location only)					
1% Service on Sales Transferred					
Sales Development—Regular (Pen. Cont only)					
Sales Development—Temp'ry (Pen. Cont only)					
Special				1381 12	
Total Regular Service		627506700		76014777856 2	
Total Temporary Service					
Grand Total Service		627506700		76014777856 2	
Percent to Sales					
Total Number of Regular Employees					
Total Number of Temporary Employees					
Grand Total Number of Employees					

0007-SWP-000129605

Office and Warehouse Service Report

DIVISION Lincoln August 31, 19__

CAPTIONS		MONTH This Year	MONTH Last Year	YEAR TO DATE This Year	YEAR TO DATE Last Year
GENERAL	Regular	75 00	67 50	570 00	405 00
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
SALES	Regular	110 00	107 50	1310 00	1500 00
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
ENTERING AND BILLING	Regular	180 15	188 82	1553 73	1727 03
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
ACCOUNTING	Regular	192 50	187 50	1996 38	1575 00
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
SHIPPING AND STOCKKEEPING	Regular	199 15	223 00	2254 53	3029 63
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
Factory Packing (at Factory Location only)					
1% Service on Sales Transferred					
Sales Development—Regular (Pro. Count only)					
Sales Development—Temp'ry (Pro. Count only)					
Special					160 25
Total Regular Service		756 80	774 32	7685 04	8397 31
Total Temporary Service					
Grand Total Service		756 80	774 32	7685 04	8397 31
Percent to Sales					
Total Number of Regular Employees					
Total Number of Temporary Employees					
Grand Total Number of Employees					

0007-SWP-000129606

The Martin-Senour Co.

Office and Warehouse Service Report

DIVISION Dallas — August 31, 19 9

CAPTIONS		MONTH This Year	MONTH Last Year	YEAR TO DATE This Year	YEAR TO DATE Last Year
GENERAL	Regular			300 00	300 00
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
SALES	Regular				
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
ENTERING AND BILLING	Regular	137 66	116 42	1656 26	1502 66
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
ACCOUNTING	Regular			302 26	300 00
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
SHIPPING AND STOCKKEEPING	Regular	378 45	320 15	2904 69	2482 30
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
Factory Packing (at Factory Location only)					
1% Service on Sales Transferred					
Sales Development—Regular (Fin. Cost only)					
Sales Development—Temp'ry (Fin. Cost only)					
Total Regular Service		516 21	436 57	5163 20	4584 96
Total Temporary Service					
Grand Total Service		516 21	436 57	5163 20	4584 96
Percent to Sales					
Total Number of Regular Employees					
Total Number of Temporary Employees					
Grand Total Number of Employees					

0007-SWP-000129607

The Martin-Senour Co. 37E34 10-56 [illegible]

Office and Warehouse Service Report

DIVISION Automotive Sales August 31, 1987

CAPTIONS		MONTH This Year	MONTH Last Year	YEAR TO DATE This Year	YEAR TO DATE Last Year
GENERAL	Regular	50 00	50 00	600 00	600 00
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
SALES	Regular	165 00	165 00	1980 00	1980 00
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
ENTERING AND BILLING	Regular	90 69	88 06	1072 59	1058 95
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
ACCOUNTING	Regular	200 00	200 00	2406 18	2400 00
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
SHIPPING AND STOCK-KEEPING	Regular	15 66	8 42	144 66	107 10
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
Factory Packing (at Factory Location only)					
1% Service on Sales Transferred					
Sales Development—Regular (Pac. Coast only)					
Sales Development—Temp'ry (Pac. Coast only)					
Special					62 50
Total Regular Service		521 35	511 48	6203 43	6208 55
Total Temporary Service					
Grand Total Service		521 35	511 48	6203 43	6208 55
Percent to Sales					
Total Number of Regular Employees					
Total Number of Temporary Employees					
Grand Total Number of Employees					

0007-SWP-000129608

The Martin-Senour Co

Office and Warehouse Service Report

DIVISION Railway & Industrial August 31 1959

CAPTIONS		MONTH This Year	MONTH Last Year	YEAR TO DATE This Year	YEAR TO DATE Last Year
GENERAL	Regular				
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
SALES	Regular				
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
ENTERING AND BILLING	Regular	12 50		150 00	
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
ACCOUNTING	Regular	12 50		150 00	
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
SHIPPING AND STOCK-KEEPING	Regular	25 00		300 00	
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
Factory Product (at Factory Location only)					
1% Service on Sales Transferred					
Sales Development—Regular (Pac. Coast only)					
Sales Development—Temp'ry (Pac. Coast only)					
Total Regular Service		50 00		600 00	
Total Temporary Service					
Grand Total Service		50 00		600 00	
Percent to Sales					
Total Number of Regular Employees					
Total Number of Temporary Employees					
Grand Total Number of Employees					

0007-SWP-000129609

The Martin-Senour Co. 27X34 10-35 [illegible]

Office and Warehouse Service Report

DIVISION Ave Lake P & Bed Pool August 31, 1969

CAPTIONS		MONTH This Year	MONTH Last Year	YEAR TO DATE This Year	YEAR TO DATE Last Year
GENERAL	Regular				
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
SALES	Regular				
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
ENTERING AND BILLING	Regular	7500	7500	30000	30400
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
ACCOUNTING	Regular				
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
SHIPPING AND STOCK-KEEPING	Regular	7000	7000	84000	77000
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
Factory Packing (at Factory Location only)					
1% Service on Sales Transferred					
Sales Development—Regular (Pac. Coast only)					
Sales Development—Temp'ry (Pac. Coast only)					
Total Regular Service		9500	9500	114000	107400
Total Temporary Service					
Grand Total Service		9500	9500	114000	107400
Percent to Sales					
Total Number of Regular Employees					
Total Number of Temporary Employees					
Grand Total Number of Employees					

0007-SWP-000129610

Co. [illegible] Martin [illegible] Co. [illegible]

Office and Warehouse Service Report

DIVISION Pacific Coast August 31, 1989

CAPTIONS		MONTH This Year	MONTH Last Year	YEAR TO DATE This Year	YEAR TO DATE Last Year
GENERAL	Regular				
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
SALES	Regular	155 00	155 00	1746 15	1535 00
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
ENTERING AND BILLING	Regular	100 00	102 00	1091 14	1011 00
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
ACCOUNTING	Regular	100 00	100 00	1090 08	990 00
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
SHIPPING AND STOCK-KEEPING	Regular	325 99	290 63	3643 01	3692 79
	Temporary				
	Percent to Sales				
	No. of Regular Employees				
	No. of Temp'ry Employees				
Factory Packing (at Factory Location only)					
1% Service on Sales Transferred					
Sales Development—Regular (Pac. Coast only)					
Sales Development—Temp'ry (Pac. Coast only)					
Special					52 50
Total Regular Service		680 99	647 63	7570 38	7281 29
Total Temporary Service					
Grand Total Service		680 99	647 63	7570 38	7281 29
Percent to Sales					
Total Number of Regular Employees					
Total Number of Temporary Employees					
Grand Total Number of Employees					

0007-SWP-000129611