① C.C. P.D./C
DL/M
② DW

Cable Address: NIATRAN
Telephone 896-6500
Area Code 716

NIAGARA TRANSFORMER CORP.

1747 DALE ROAD · P.O. BOX 233 · BUFFALO, N. Y. 14225

September 27, 1974

Paul, plse. arrange with Ken Worth for plt. visit at his convenience.

Monsanto Industrial Chemicals Co.
800 N. Lindbergh Blvd.
St. Louis, Missouri 63166

ATT: Dr. Cumming Paton
Product Manager Fluids

REF: Our phone conversation of Sept. 26, 1974

Dear Cumming:

We are deeply grateful for your offered assistance to our Vice President of Manufacturing, Mr. Kenneth Worth.

Ken, in addition to other operations, is responsible for:

1.) The containment of unreasonable limits of PCB within the width and length of our facility and also is aware of the height parameter should atmospheric considerations develop as a consideration at some point in time. Reference your practice of nitrogen blanketing of liquid storage tanks that accomplishes vapor control.

2.) Any adverse reaction created by excessive levels beyond the dimensions of our facilities.

3.) For unloading askarel tank cars.

4.) For manufacturing askarel transformers.

5.) For servicing askarel transformers in the field.

6.) For repairs of askarel transformers in the field and at our facility.

He will be most interested in the fine efforts and method the Sauget facility is using; in a reminder from your personnel as to what others have thus far attempted to do as was explained by several manufacturers at the symposium.

MONS 094036

Certainly, Ken will observe methods of and material used in the handling of arochlor to keep the liquid clean and retain high dielectric and power factors.

I am sure your men will advise him the reason to sample and how to sample and offer him alternative laboratories to work with.

To summarize, Ken will be interested in total plant control of askarel fluid, field service control as well as proper customer precautions.

Ken will wait until he hears from Paul Craska.

Very truly yours,

NIAGARA TRANSFORMER CORP.

William R. Courtade
Vice President - Sales - Marketing

WRC:pjj